

Three Year Sales Tax Revenue Comparison



Attachment B

	2019-2020 %				2020-2021 %			
	2019	2020	% of Total	Change	2021	Change	Budgeted ST	% of Budget
<i>Previous Period *</i>	\$ 129,200	\$ 92,664		NA	\$ 222,016	NA	\$ -	
<i>Jan</i>	3,446,276	3,765,446	7.1%	9.3%	4,364,871	15.9%	3,712,984	17.6%
<i>Feb</i>	3,305,719	3,687,547	6.9%	11.6%	4,007,497	8.7%	3,636,171	10.2%
<i>Mar</i>	4,364,815	4,438,082	8.3%	1.7%	5,128,495	15.6%	4,376,249	17.2%
<i>Apr</i>	3,928,407	3,632,258	6.8%	-7.5%	-		-	
<i>May</i>	4,181,083	4,284,260	8.0%	2.5%	-		-	
<i>Jun</i>	4,987,026	5,425,011	10.2%	8.8%	-		-	
<i>Jul</i>	4,402,098	5,146,996	9.7%	16.9%	-		-	
<i>Aug</i>	5,295,701	5,061,764	9.5%	-4.4%	-		-	
<i>Sep</i>	4,823,346	5,435,934	10.2%	12.7%	-		-	
<i>Oct</i>	4,008,060	4,779,022	9.0%	19.2%	-		-	
<i>Nov</i>	4,316,630	4,836,626	9.1%	12.0%	-		-	
<i>Dec</i>	5,980,282	6,455,117	12.1%	7.9%	-		-	
Totals	\$ 53,168,643	\$ 57,040,727		7.3%	\$ 13,722,879		\$ 11,725,404	
Revenue	\$ 11,116,810	\$ 11,891,075		7.0%	\$ 13,500,863	13.5%	\$ 11,725,404	15.1%

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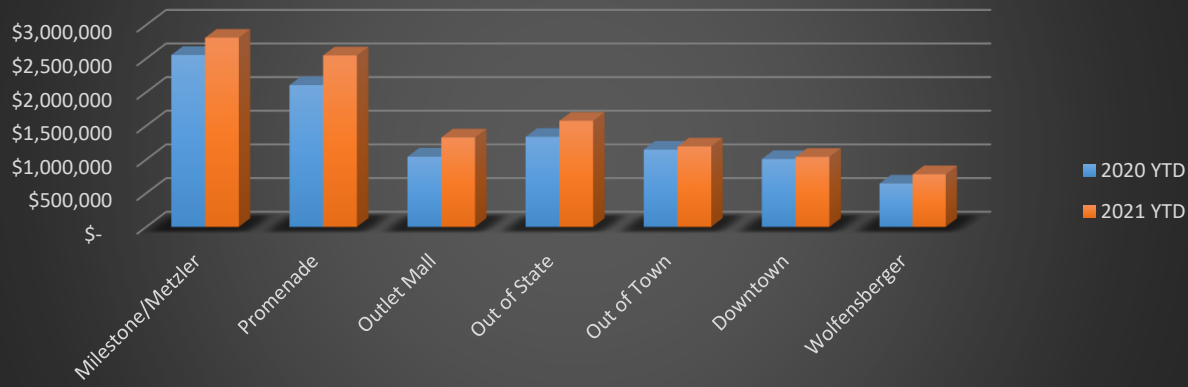
March 2020	March 2021	% Prior Month/Year Comparison
\$ 4,438,082	\$ 5,128,495	15.6%
2020	2021	% Change YTD
\$ 11,891,075	\$ 13,500,862	13.5%



Monthly Sales Tax Comparisons - By Geographical Area

Category	2020 YTD	2021 YTD	% Change YTD	% Total YTD
Milestone/Metzler	\$ 2,555,190	\$ 2,812,459	10.1%	21.2%
Promenade	2,107,443	2,548,790	20.9%	19.2%
Outlet Mall	1,044,725	1,328,363	27.1%	10.0%
Out of State	1,338,916	1,577,273	17.8%	11.9%
Out of Town	1,149,443	1,196,015	4.1%	9.0%
Downtown	1,009,586	1,040,926	3.1%	7.8%
Wolfensberger	645,164	784,083	21.5%	5.9%
Area Around Outlet Mall	349,973	461,318	31.8%	3.5%
Founders Market Place	495,490	503,776	1.7%	3.8%
Audit Revenue	374,385	110,580	-70.5%	0.8%
Plum Creek	230,601	383,928	66.5%	2.9%
Justice	225,281	224,820	-0.2%	1.7%
Misc/ Other	113,815	160,214	40.8%	1.2%
Meadows	153,772	139,210	-9.5%	1.0%
Remote Seller	97,291	229,107	135.5%	1.7%

Q1 YTD Geographic Sales Tax Totals



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March 2020	March 2021	% Prior Month/Year Comparison
\$ 4,438,082	\$ 5,128,495	15.6%
2020	2021	% Change YTD
\$ 11,891,075	\$ 13,500,863	13.5%



Monthly Sales Tax Comparisons - By Industry

Category	2020 YTD	2021 YTD	% Change YTD	% Total YTD
Food and General Merchandise	\$ 3,790,031	\$ 4,081,454	7.7%	30.2%
Apparel and Accessories	1,177,115	1,508,259	28.1%	11.2%
Restaurants & Bars	1,374,346	1,544,145	12.4%	11.4%
Misc Retail	1,356,196	1,918,288	41.4%	14.2%
Home and Garden	740,652	945,223	27.6%	7.0%
Utilities	635,969	715,173	12.5%	5.3%
Auto and Auto Items	523,652	645,217	23.2%	4.8%
Communication	329,056	303,743	-7.7%	2.2%
Furniture and Home Décor	331,985	494,498	49.0%	3.7%
Audit Revenue	374,385	110,580	-70.5%	0.8%
Leasing and Rentals	309,996	286,681	-7.5%	2.1%
Agricultural and Construction	302,406	310,207	2.6%	2.3%
Services	243,301	193,251	-20.6%	1.4%
Wholesale and Manufacturing	134,883	116,752	-13.4%	0.9%
Ranch Supply/Pet Needs	205,352	276,588	34.7%	2.0%
Hotel	61,750	50,804	-17.7%	0.4%

Q1 Industry Sales Tax Totals

