


Three Year Sales Tax Revenue Comparison



	2018	2019	% of Total	2018-2019 % Change	2020	2019-2020 % Change
<i>Previous Period *</i>	\$ 82,847	\$ 129,200	\$ -	NA	\$ 92,664	NA
<i>Jan</i>	3,303,966	3,446,276	6.5%	4.3%	3,765,446	9.3%
<i>Feb</i>	3,044,888	3,305,719	6.2%	8.6%	3,687,547	11.6%
<i>Mar</i>	4,103,325	4,364,815	8.2%	6.4%	4,438,082	1.7%
<i>Apr</i>	3,487,035	3,928,407	7.4%	12.7%	3,632,258	-7.5%
<i>May</i>	4,043,517	4,181,083	7.8%	3.4%	4,309,034	3.1%
<i>Jun</i>	4,493,392	4,987,026	9.4%	11.0%	5,461,432	9.5%
<i>Jul</i>	4,080,724	4,402,098	8.3%	7.9%	5,146,996	16.9%
<i>Aug</i>	4,266,934	5,295,701	9.9%	24.1%	5,143,141	-2.9%
<i>Sep</i>	4,319,640	4,823,346	9.1%	11.7%	5,435,934	12.7%
<i>Oct</i>	3,984,307	4,008,060	7.5%	0.6%	4,779,022	19.2%
<i>Nov</i>	4,104,407	4,316,630	8.1%	5.2%	4,836,626	12.0%
<i>Dec</i>	5,562,531	5,980,282	11.2%	7.5%	6,455,117	7.9%
Totals	\$ 48,794,666	\$ 53,039,443		8.7%	\$ 57,090,635	7.6%

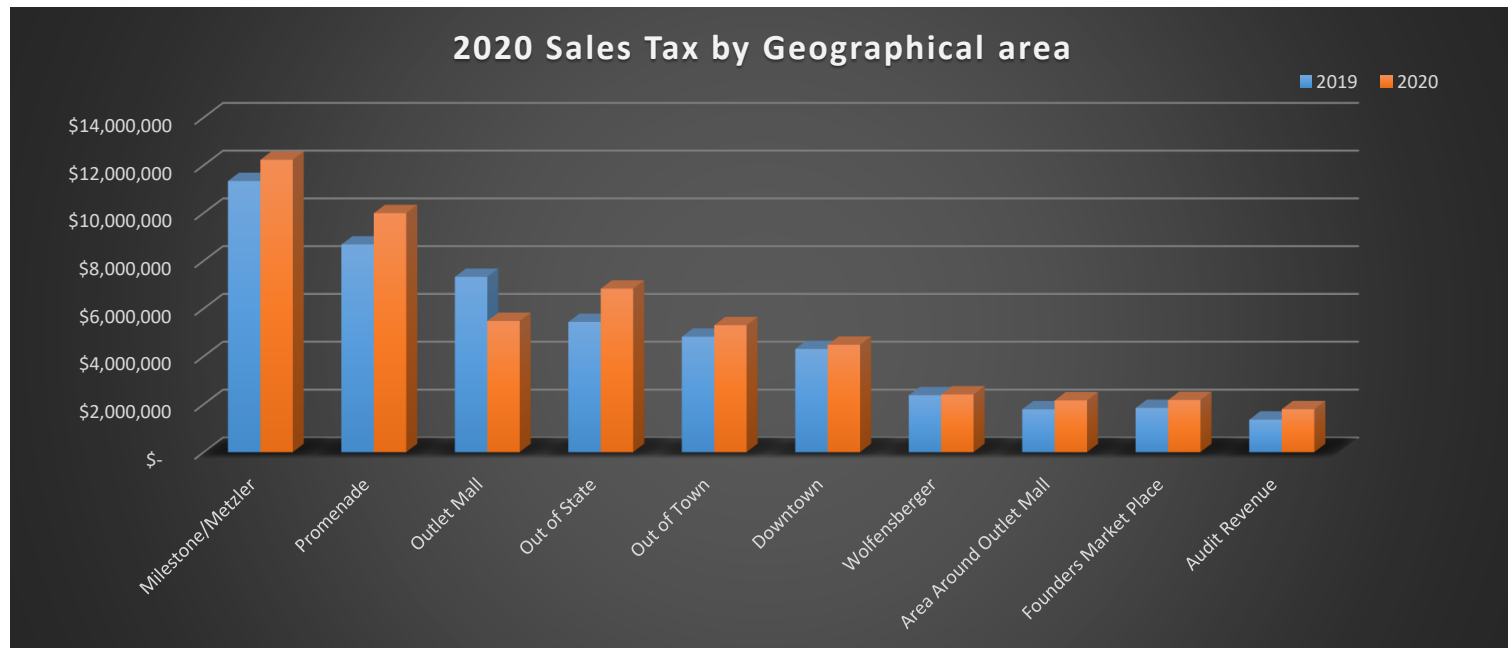
2020 Sales Tax Comparisons


2019	2020	% Change YTD
\$ 53,039,443	\$ 57,090,635	7.6%



Monthly Sales Tax Comparisons - By Geographical Area

Category	2019 YTD	2020 YTD	% Change YTD	% Total YTD
Milestone/Metzler	\$ 11,343,914	\$ 12,231,526	7.8%	21.7%
Promenade	8,687,509	9,997,350	15.1%	17.7%
Outlet Mall	7,329,565	5,482,130	-25.0%	9.7%
Out of State	5,442,532	6,834,828	25.6%	12.1%
Out of Town	4,822,482	5,303,380	9.5%	9.4%
Downtown	4,311,558	4,487,967	2.2%	7.8%
Wolfensberger	2,381,773	2,413,647	1.3%	4.3%
Area Around Outlet Mall	1,794,217	2,165,537	20.7%	3.8%
Founders Market Place	1,849,591	2,182,135	18.0%	3.9%
Audit Revenue	1,364,078	1,798,224	31.8%	3.2%
Plum Creek	1,068,460	1,251,546	17.1%	2.2%
Justice	1,142,716	1,067,448	-6.6%	1.9%
Misc/ Other	574,174	618,414	7.7%	1.1%
Meadows	686,043	617,247	-10.0%	1.1%
Remote Seller	240,831	639,256	150.3%	1.1%



2020 Sales Tax Comparisons					
2019		2020		% Change YTD	
\$	53,039,443	\$	57,090,635	7.6%	
					
Monthly Sales Tax Comparisons - By Industry					
Category	2019	2020	% Change YTD		% Total YTD
Food and General Merchandise	\$ 14,719,507	\$ 17,557,996	18.7%		30.7%
Misc Retail	5,611,345	7,625,418	35.2%		13.3%
Restaurants & Bars	6,334,250	6,075,841	-4.1%		10.7%
Apparel and Accessories	7,943,003	6,052,473	-23.8%		10.6%
Home and Garden	3,705,598	4,530,448	22.3%		8.0%
Auto and Auto Items	2,310,824	2,397,294	3.7%		4.2%
Utilities	2,309,535	2,187,522	-5.3%		3.8%
Agricultural and Construction	1,563,331	1,800,272	15.2%		3.2%
Audit Revenue	1,364,078	1,798,224	31.8%		3.2%
Furniture and Home Décor	1,578,799	1,740,207	10.2%		3.0%
Communication	1,459,493	1,284,123	-12.0%		2.3%
Leasing and Rentals	1,246,517	1,230,276	-1.3%		2.2%
Ranch Supply/Pet Needs	803,836	1,046,765	30.2%		1.8%
Services	954,124	950,062	-0.4%		1.7%
Wholesale and Manufacturing	670,938	575,501	-14.2%		1.0%
Hotel	464,265	238,213	-48.7%		0.4%
* YTD break out does not include prior year collections					

