

TOWN COUNCIL MEETING

# TOWN MANAGER'S REPORT

DAVID L. CORLISS, TOWN MANAGER  
DECEMBER 15, 2020



# CASTLE ROCK WATER

## UPDATES

- COVID Customer Assistance Program
- Grease Interceptor Program



# CALENDAR ITEMS

**24-25**

**DEC**

**Town Offices Closed for Christmas Eve and Christmas Day**

Eve: MAC 8am-2pm, Rec 5am-2pm – by appointment\*; Closed Christmas Day

**31**

**DEC**

**2020 New Year's Eve Fireworks Show - 7:00 p.m.**

Santa Fe Quarry Mesa

**1**

**JAN**

**Town Offices Closed for New Year's Day**

12/31: MAC 8am-2pm, Rec 5am-2pm – by appointment\*; Closed New Year's Day

**5**

**JAN**

**Town Council Meeting – 6:00 p.m. hybrid format**

Agenda to include designations of Council liaisons to boards/commission/regional groups

**12**

**JAN**

**Town Council Study Session – 5:00 to 6:30 p.m. hybrid format**

Land Use Issues

**18**

**JAN**

**Town Offices Closed for Martin Luther King Jr. Day**

MAC, Rec normal hours

**19**

**JAN**

**Town Council Meeting – 6:00 p.m. hybrid format**

Agenda to include Council review of proposed draft 2021 Community Survey

# 2021 MAJOR PROJECTS



Ensure outstanding public safety



Enhance our transportation



Secure our water future



Maintain strong Parks and Recreation



Support economic development



Manage Town finances conservatively

- Additional 2021 Work Plan Items



# OCTOBER 2020 SALES TAX REPORT

- Sales Tax is a Vital, Essential Revenue Source for Core Town Operations
- The Town levies, collects & administers, and audits sales tax
- Over \$51 million budgeted for 2020 (compared to \$1.3 million in Town Property Taxes)

# WHERE DOES TOWN SALES TAX GO?

Town Sales Tax goes to three different funds

General Fund	70.29%	(representing 65.56% of that fund)
Transportation Fund	24.46%	(representing 49.74% of that fund)
Community Center Fund	5.25%	(representing 33.53% of that fund)

- We monitor sales tax closely - One month movement doesn't always represent a continuing trend
- Long term trends: on-line sales growing / decline in apparel sales

# OCTOBER 2020 SALES TAX REPORT

## CONTINUED

- Support and economic incentives for sales tax generating retailers – key aspect of Town's economic development support
- For 2020, we believe we will be close to budget for sales tax revenue – obviously depending upon the last two months of the year
- Healthy October sales tax receipts
  - Pandemic impacting retailers differently: hard to small business, lodging, grocery sales tax receipts remain strong