

## Yearly Sales Tax Revenue



	2015	2016	2017	2018	2019	2020
<b>Prior Year Collections *</b>	\$ 231,220	\$ 166,999	\$ 175,216	\$ 82,847	\$ 129,200	\$ 72,191
<b>Jan</b>	2,529,828	2,708,833	2,939,153	3,303,966	3,446,276	3,787,693
<b>Feb</b>	2,356,187	2,628,882	2,942,236	3,044,888	3,305,719	3,687,547
<b>Mar</b>	3,249,291	3,274,629	3,856,165	4,103,325	4,364,815	4,431,146
<b>Apr</b>	2,697,616	2,991,981	3,559,192	3,487,035	3,928,407	3,624,151
<b>May</b>	3,089,557	3,235,763	3,703,943	4,043,517	4,181,083	4,308,993
<b>Jun</b>	3,607,345	3,836,672	4,304,723	4,493,392	4,987,026	5,452,447
<b>Jul</b>	3,307,172	3,547,768	3,899,703	4,080,724	4,402,098	5,146,718
<b>Aug</b>	3,336,810	3,551,913	3,898,049	4,266,934	5,295,701	5,146,279
<b>Sep</b>	3,513,438	3,946,825	4,190,106	4,319,640	4,823,346	5,404,476
<b>Oct</b>	2,999,064	3,528,073	3,513,275	3,984,307	4,008,060	4,735,808
<b>Nov</b>	3,055,060	3,479,493	3,877,471	4,104,407	4,316,630	-
<b>Dec</b>	4,367,857	4,855,770	5,426,023	5,562,531	5,980,282	-
<b>Totals</b>	<b>\$ 38,340,444</b>	<b>\$ 41,753,601</b>	<b>\$ 46,285,255</b>	<b>\$ 48,794,666</b>	<b>\$ 53,039,443</b>	<b>\$ 45,725,258</b>

Year to Year Change

8.9%

10.9%

5.4%

8.7%

### Footnote:

\* Prior Year Collections line item includes payments received in current year applicable to prior year sales tax returns. As prior year accounting records have been closed and the "previous period" amount is not deemed material to the previous year YTD total, the revenue will be recorded in December of the current year. Prior year monthly and annual totals will not change due to a receipt of a late payment.

## Three Year Sales Tax Revenue Comparison



	2018	2019	% of Total	2018-2019 % Change	2020	2019-2020 % Change	Budgeted ST	% 2020 actual to Budget
<i>Previous Period *</i>	\$ 82,847	\$ 129,200		NA	\$ 72,191	NA		
<i>Jan</i>	\$ 3,303,966	3,446,276	6.5%	4.3%	3,787,693	9.9%	3,398,261	11.5%
<i>Feb</i>	\$ 3,044,888	\$ 3,305,719	6.2%	8.6%	3,687,547	11.6%	3,259,662	13.1%
<i>Mar</i>	\$ 4,103,325	4,364,815	8.2%	6.4%	4,431,146	1.5%	4,304,003	3.0%
<i>Apr</i>	\$ 3,487,035	\$ 3,928,407	7.4%	12.7%	3,624,151	-7.7%	3,873,675	-6.4%
<i>May</i>	\$ 4,043,517	4,181,083	7.8%	3.4%	4,308,993	3.1%	4,122,830	4.5%
<i>Jun</i>	\$ 4,493,392	\$ 4,987,026	9.4%	11.0%	5,452,447	9.3%	4,917,545	10.9%
<i>Jul</i>	\$ 4,080,724	4,402,098	8.3%	7.9%	5,146,718	16.9%	4,340,766	18.6%
<i>Aug</i>	\$ 4,266,934	\$ 5,295,701	9.9%	24.1%	5,146,279	-2.8%	5,221,919	-1.4%
<i>Sep</i>	\$ 4,319,640	4,823,346	9.1%	11.7%	5,404,476	12.0%	4,756,145	13.6%
<i>Oct</i>	\$ 3,984,307	\$ 4,008,060	7.5%	0.6%	4,735,808	18.2%	3,952,218	19.8%
<i>Nov</i>	\$ 4,104,407	4,316,630	8.1%	5.2%			4,256,489	
<i>Dec</i>	\$ 5,562,531	\$ 5,980,282	11.2%	7.5%			5,896,962	
<b>Totals</b>	<b>\$ 48,794,666</b>	<b>\$ 53,039,443</b>		<b>8.7%</b>	<b>\$ 45,725,258</b>		<b>52,300,476</b>	
<b>Revenue</b>	<b>\$ 39,127,728</b>	<b>\$ 42,742,531</b>		<b>9.2%</b>	<b>\$ 45,725,258</b>	<b>7.0%</b>	<b>42,147,024</b>	
<b>Less Audit Revenue YTD</b>	482,950	1,364,078		182.4%	1,728,704	26.7%		
<b>Less Promenade Credit PIF YTD</b>	914,573	1,157,196		26.5%	1,354,283	17.0%		
<b>Less DDA TIF* YTD</b>	759,823	842,161		10.8%	1,080,108	28.3%		
<b>Revenue Net of Audit Rev, Promenade, and DDA TIF</b>	<b>\$ 36,970,382</b>	<b>\$ 39,379,096</b>		<b>6.5%</b>	<b>\$ 41,562,164</b>	<b>5.5%</b>		
<b>* DDA TIF number includes current year TIF and any prior year corrections/adjustments.</b>								

52,550,995

## Monthly Sales Tax Comparisons

October 2019	October 2020	% Prior Month/Year Comparison
\$ 4,008,060	\$ 4,735,808	18.2%
2019	2020	% Change YTD
\$ 42,742,531	\$ 45,725,258	7.0%



## Monthly Sales Tax Comparisons - By Geographical Area

Category	October 2019	October 2020	% Prior Month/Year Comparison	% Total Month
Milestone/Metzler	\$ 951,298	\$ 1,072,656	12.8%	22.9%
Promenade	685,691	838,837	22.3%	17.9%
Outlet Mall	554,343	524,991	-5.3%	11.2%
Out of State	427,492	572,692	34.0%	12.2%
Out of Town	324,928	405,738	24.9%	8.6%
Downtown	332,490	380,350	14.4%	8.1%
Wolfensberger	175,211	182,175	4.0%	3.9%
Area Around Outlet Mall	125,481	161,143	28.4%	3.4%
Founders Market Place	147,792	160,844	8.8%	3.4%
Audit Revenue	-	68,156	100.0%	1.5%
Plum Creek	82,326	119,613	45.3%	2.5%
Justice	91,221	94,275	3.3%	2.0%
Misc/ Other	36,561	59,295	62.2%	1.3%
Meadows	53,456	50,794	-5.0%	1.1%
Remote Seller	19,770	44,249	123.8%	0.9%
Category	2019 YTD	2020 YTD	% Change YTD	% Total YTD
Milestone/Metzler	\$ 9,264,426	\$ 9,906,998	6.9%	21.9%
Promenade	6,815,329	7,786,038	14.2%	17.2%
Outlet Mall	5,700,958	4,038,410	-29.2%	8.9%
Out of State	4,222,950	5,353,435	26.8%	11.8%
Out of Town	3,893,096	4,403,129	13.1%	9.7%
Downtown	3,562,743	3,739,350	5.0%	8.3%
Wolfensberger	1,946,967	1,939,907	-0.4%	4.3%
Area Around Outlet Mall	1,514,198	1,820,772	20.2%	4.0%
Founders Market Place	1,407,539	1,671,447	18.7%	3.7%
Audit Revenue	1,364,078	1,728,703	26.7%	3.8%
Plum Creek	886,501	1,033,745	16.6%	2.3%
Justice	951,606	870,808	-8.5%	1.9%
Misc/ Other	470,998	483,491	2.7%	1.1%
Meadows	575,018	520,048	-9.6%	1.1%
Remote Seller	166,124	428,977	158.2%	0.9%



# Sales Tax Districts

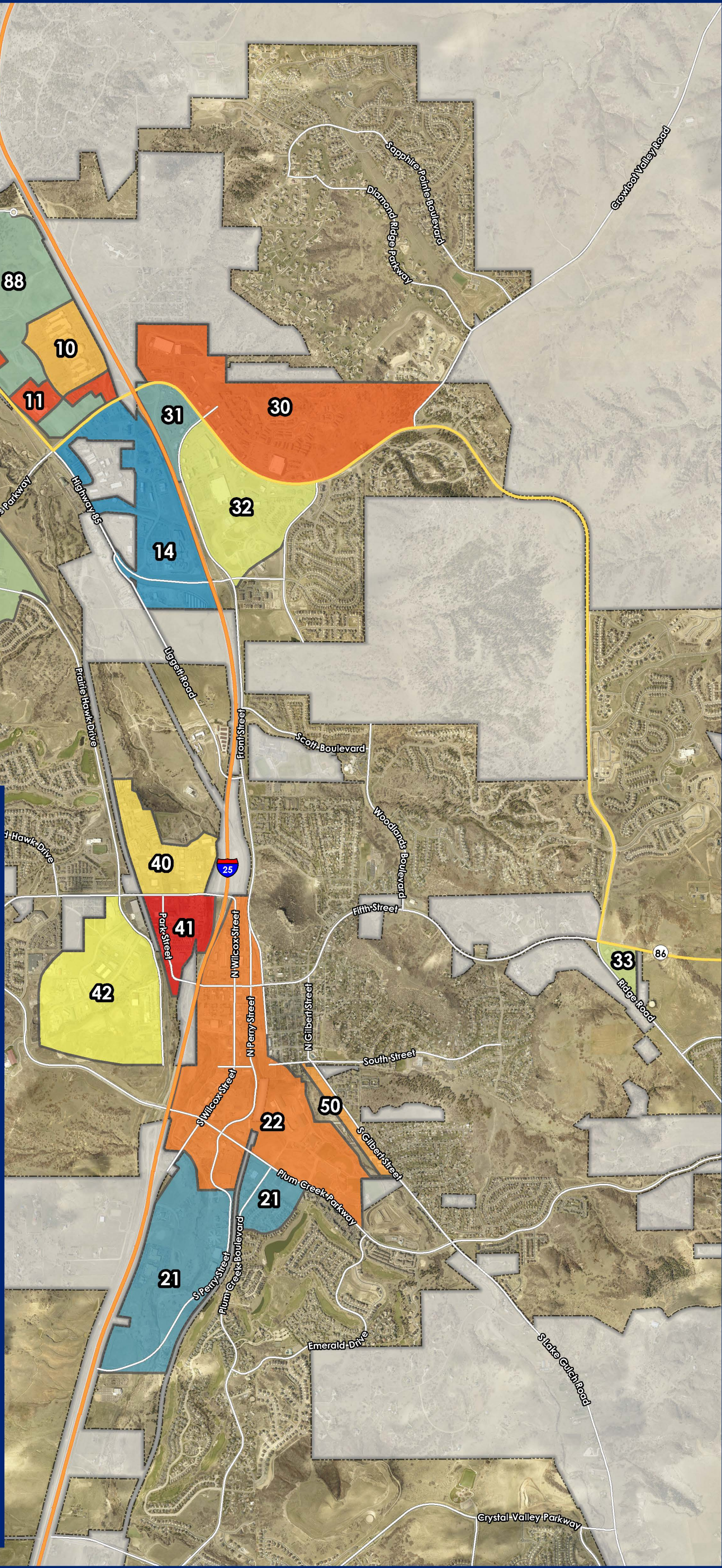
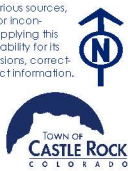
## Town of Castle Rock

### Legend

- 10, Outlets at Castle Rock
- 11, Area Around Outlet Mall
- 12, Meadows
- 14, Justice
- 21, Plum Creek
- 22, Downtown
- 30, I-25 Founders SE
- 31, S Founders Pkwy
- 32, Milestone
- 33, Founders Marketplace
- 40, Malibu
- 41, Kinner
- 42, Atchison
- 50, Gilbert
- 88, Promenade

0 0.25 0.5 1  
Miles

Disclaimer: The data presented has been compiled from various sources, each of which introduces varying degrees of inaccuracies or inconsistencies. Such discrepancies in data are inherent and in supplying this product to the public the Town of Castle Rock assumes no liability for its use or accuracy. For questions or comments regarding omissions, corrections, or updates please visit [CRgov.com/directory](http://CRgov.com/directory) for contact information.  
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Coordinate System: SPCS Colorado Central (0502)  
Projection: Lambert Conformal Conic  
Datum: North American 1983  
Units: Foot US  
Creation Date: 5/5/2017





## Monthly Sales Tax Comparisons

October 2019	October 2020	Prior Month/Year Comparison
\$ 4,008,060	\$ 4,735,808	18.2%
2019	2020	% Change YTD
\$ 42,742,531	\$ 45,725,258	7.0%



## Monthly Sales Tax Comparisons - By Industry

Category	# of Filers per Category (2019)	October 2019	# of Filers per Category (2020)	October 2020	% Prior Month/Year Comparison	% Total Month
Food and General Merchandise	65	\$ 1,157,918	76	\$ 1,423,512	22.9%	30.1%
Apparel and Accessories	132	611,435	126	575,610	-5.9%	12.2%
Restaurants & Bars	180	500,477	162	545,318	9.0%	11.5%
Misc Retail	633	438,649	799	653,084	48.9%	13.8%
Home and Garden	52	293,133	54	373,210	27.3%	7.9%
Utilities	3	161,308	3	145,324	-9.9%	3.1%
Auto and Auto Items	91	212,425	101	238,883	12.5%	5.0%
Communication	81	116,044	80	86,580	-25.4%	1.8%
Furniture and Home Décor	93	108,648	90	154,834	42.5%	3.3%
Audit Revenue	1	-	1	68,156	100.0%	1.4%
Leasing and Rentals	124	95,034	128	91,618	-3.6%	1.9%
Agricultural and Construction	109	111,193	110	162,001	45.7%	3.4%
Services	302	47,726	295	63,774	33.6%	1.3%
Wholesale and Manufacturing	84	46,597	91	35,478	-23.9%	0.7%
Ranch Supply/Pet Needs	19	70,241	15	95,297	35.7%	2.0%
Hotel	11	37,232	11	23,129	-37.9%	0.5%

Category		2019 YTD		2020 YTD	% Change YTD	% Total YTD
Food and General Merchandise	65	\$ 11,577,343	76	\$ 13,863,780	19.7%	30.3%
Apparel and Accessories	132	6,168,048	126	4,478,235	-27.4%	9.8%
Restaurants & Bars	180	5,311,039	162	5,085,216	-4.3%	11.1%
Misc Retail	633	4,307,511	799	5,714,153	32.7%	12.5%
Home and Garden	52	3,143,512	54	3,839,431	22.1%	8.4%
Utilities	3	1,907,545	3	1,791,633	-6.1%	3.9%
Auto and Auto Items	91	1,898,834	101	1,986,018	4.6%	4.3%
Communication	81	1,144,374	80	1,023,287	-10.6%	2.2%
Furniture and Home Décor	93	1,272,821	90	1,427,396	12.1%	3.1%
Audit Revenue	1	1,364,078	1	1,728,703	26.7%	3.8%
Leasing and Rentals	124	972,805	128	1,030,435	5.9%	2.3%
Agricultural and Construction	109	1,283,795	110	1,453,655	13.2%	3.2%
Services	302	780,371	295	784,221	0.5%	1.7%
Wholesale and Manufacturing	84	553,952	91	472,788	-14.7%	1.0%
Ranch Supply/Pet Needs	19	640,418	15	835,897	30.5%	1.8%
Hotel	11	416,085	11	210,410	-49.4%	0.5%

\* YTD break out does not include prior year collections