Yearly Sales Tax Revenue

	2015	2016	2017	2018	2019	2020
*Prior Year Collections **	$ 231,220	$ 166,999	$ 175,216	$ 82,847	$ 129,200	$ 72,191
Jan	2,529,828	2,708,833	2,939,153	3,303,966	3,446,276	3,787,651
Feb	2,356,187	2,628,882	2,942,236	3,044,888	3,305,719	3,687,547
Mar	3,249,291	3,274,629	3,856,165	4,103,325	4,364,815	4,430,401
Apr	2,697,616	2,991,981	3,559,192	3,487,035	3,928,407	3,621,525
May	3,089,557	3,235,763	3,703,943	4,043,517	4,181,083	4,307,131
Jun	3,607,345	3,836,672	4,304,723	4,493,392	4,987,026	5,449,990
Jul	3,307,172	3,547,768	3,899,703	4,080,724	4,402,098	5,139,740
Aug	3,336,810	3,551,913	3,898,049	4,266,934	5,295,701	5,141,669
Sep	3,513,438	3,946,825	4,190,106	4,319,640	4,823,346	5,326,821
Oct	2,999,064	3,528,073	3,513,275	3,984,307	4,008,060	-
Nov	3,055,060	3,479,493	3,877,471	4,104,407	4,316,630	-
Dec	4,367,857	4,855,770	5,426,023	5,562,531	5,980,282	-
Totals	**$ 38,340,444**	**$ 41,753,601**	**$ 46,285,255**	**$ 48,794,666**	**$ 53,039,443**	**$ 40,892,475**
Year to Year Change		**8.9%**	**10.9%**	**5.4%**	**8.7%**	

Footnote:

* Prior Year Collections line item includes payments received in current year applicable to prior year sales tax returns. As prior year accounting records have been closed and the "previous period" amount is not deemed material to the previous year YTD total, the revenue will be recorded in December of the current year. Prior year monthly and annual totals will not change due to a receipt of a late payment.

Three Year Sales Tax Revenue Comparison

	2018	2019	% of Total	2018-2019 % Change	2020	2019-2020 % Change
Previous Period *	$ 82,847	$ 129,200		NA	$ 72,191	NA
Jan	$ 3,303,966	3,446,276	6.5%	4.3%	3,787,651	9.9%
Feb	$ 3,044,888	$ 3,305,719	6.2%	8.6%	3,687,547	11.6%
Mar	$ 4,103,325	4,364,815	8.2%	6.4%	4,430,401	1.5%
Apr	$ 3,487,035	$ 3,928,407	7.4%	12.7%	3,621,525	-7.8%
May	$ 4,043,517	4,181,083	7.8%	3.4%	4,307,131	3.0%
Jun	$ 4,493,392	$ 4,987,026	9.4%	11.0%	5,449,990	9.3%
Jul	$ 4,080,724	4,402,098	8.3%	7.9%	5,139,740	16.8%
Aug	$ 4,266,934	$ 5,295,701	9.9%	24.1%	5,141,669	-2.9%
Sep	$ 4,319,640	4,823,346	9.1%	11.7%	5,326,821	10.4%
Oct	$ 3,984,307	$ 4,008,060	7.5%	0.6%		
Nov	$ 4,104,407	4,316,630	8.1%	5.2%		
Dec	$ 5,562,531	$ 5,980,282	11.2%	7.5%		
Totals	**$ 48,794,666**	**$ 53,039,443**		**8.7%**	**$ 40,892,475**	
Revenue	**$ 35,143,421**	**$ 38,734,471**		**10.2%**	**$ 40,892,475**	**5.6%**
Less Audit Revenue YTD	178,289	1,364,078		665.1%	1,660,548	21.7%
Less Promenade Credit PIF YTD	813,377	1,040,550		27.9%	1,189,464	14.3%
Less DDA TIF* YTD	694,816	744,622		7.2%	960,341	29.0%
Revenue Net of Audit Rev, Promenade, and DDA TIF	**$ 33,456,940**	**$ 35,585,221**		**6.4%**	**$ 37,082,122**	**4.2%**

*** DDA TIF number includes current year TIF and any proir year corrections/adjustments.**

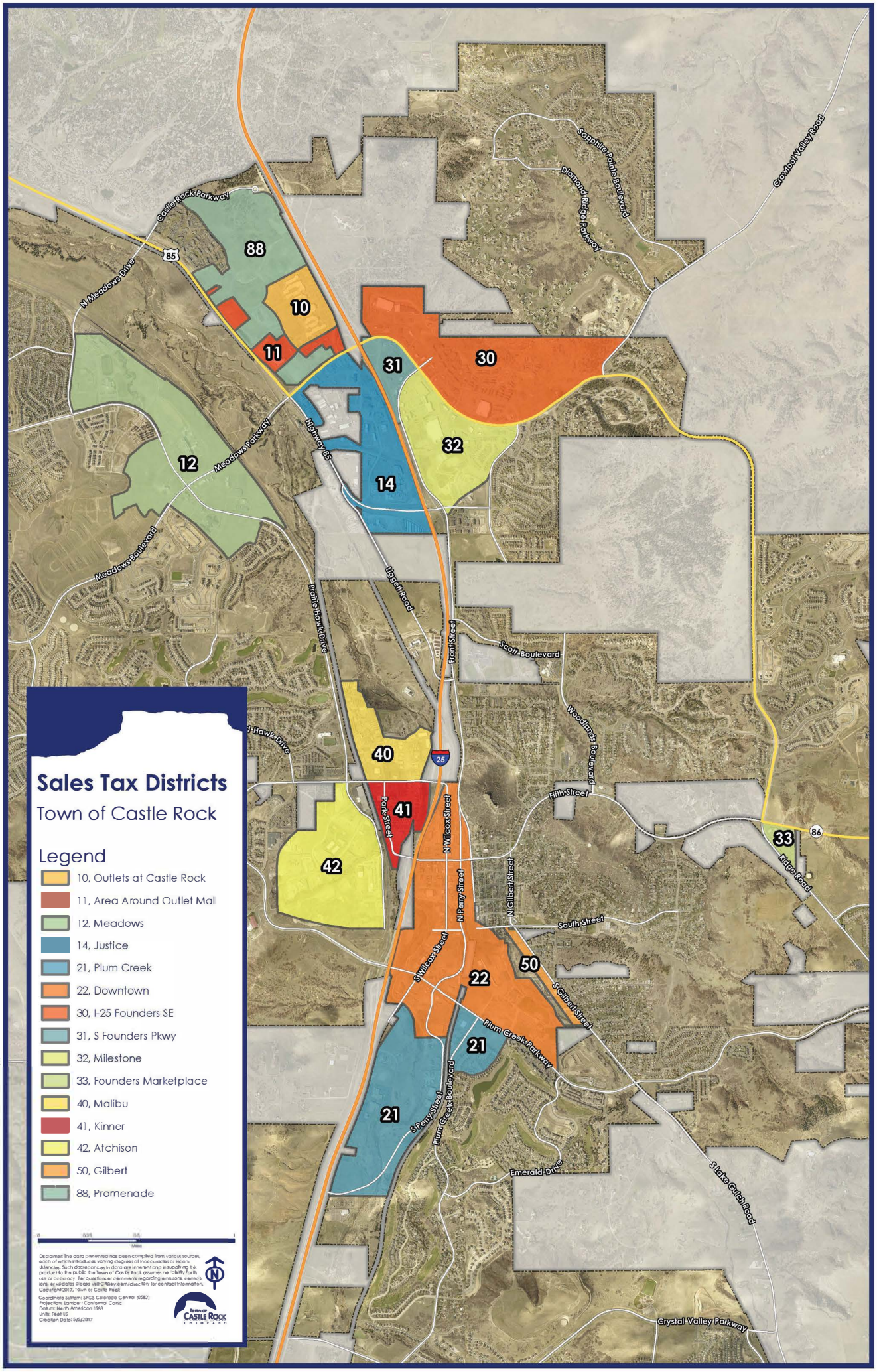
Monthly Sales Tax Comparisons

September 2019	September 2020	% Prior Month/Year Comparison
$ 4,823,346	$ 5,326,820	10.4%
2019	**2020**	**% Change YTD**
$ 38,734,471	$ 40,892,474	5.6%

Monthly Sales Tax Comparisons - By Geographical Area

Category	September 2019	September 2020	% Prior Month/Year Comparison	% Total Month
Milestone/Metzler	$ 916,276	$ 1,047,113	14.3%	19.9%
Promenade	729,381	857,821	17.6%	16.3%
Outlet Mall	606,082	542,036	-10.6%	10.3%
Out of State	647,219	842,106	30.1%	16.0%
Out of Town	607,367	588,639	-3.1%	11.2%
Downtown	400,012	400,389	0.1%	7.6%
Wolfensberger	199,701	195,053	-2.3%	3.7%
Area Around Outlet Mall	164,506	215,689	31.1%	4.1%
Founders Market Place	149,676	165,348	10.5%	3.1%
Audit Revenue	51,080	44,462	-13.0%	0.8%
Plum Creek	74,029	128,903	74.1%	2.5%
Justice	99,781	94,385	-5.4%	1.8%
Misc/ Other	76,805	76,528	-0.4%	1.5%
Meadows	77,691	55,258	-28.9%	1.1%
Remote Seller	23,740	73,090	207.9%	1.4%

Category	2019 YTD	2020 YTD	% Change YTD	% Total YTD
Milestone/Metzler	$ 8,321,282	$ 8,831,865	6.1%	21.8%
Promenade	6,128,127	6,931,196	13.1%	17.1%
Outlet Mall	5,146,614	3,499,762	-32.0%	8.6%
Out of State	3,795,458	4,761,816	25.5%	11.8%
Out of Town	3,568,168	3,989,948	11.8%	9.8%
Downtown	3,230,253	3,346,757	3.6%	8.3%
Wolfensberger	1,771,756	1,757,071	-0.8%	4.3%
Area Around Outlet Mall	1,388,716	1,659,628	19.5%	4.1%
Founders Market Place	1,259,747	1,509,663	19.8%	3.7%
Audit Revenue	1,364,078	1,660,547	21.7%	4.1%
Plum Creek	804,174	913,386	13.6%	2.3%
Justice	860,384	775,247	-9.9%	1.9%
Misc/ Other	434,437	419,888	-3.3%	1.0%
Meadows	521,563	453,063	-13.1%	1.1%
Remote Seller	139,714	382,637	173.9%	0.9%


Sales Tax Districts
Town of Castle Rock
Legend
10, Outlets at Castle Rock
11, Area Around Outlet Mall
12, Meadows
14, Justice
21, Plum Creek
22, Downtown
30, I-25 Founders SE
31, S Founders Pkwy
32, Milestone
33, Founders Marketplace
40, Malibu
41, Kinner
42, Atchison
50, Gilbert
88, Promenade
Miles
Disclaimer: The data presented has been compiled from various sources, each of which introduces varying degrees of inaccuracies or inconsistencies. Such discrepancies in data are inherent and in supplying the product to the public, the Town of Castle Rock assumes no liability for its use or accuracy. For questions or comments regarding omissions, corrections, or updates please visit CRgeo.com/directory for contact information.
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Coordinate System: SPCS Colorado Central (0502)
Projection: Lambert Conformal Conic
Datum: North American 1983
Units: Feet US
Creation Date: 5/5/2017
Town of Castle Rock Colorado
Castle Rock Parkway
N Meadows Drive
Meadows Parkway
Meadows Boulevard
Highway 85
Highway 86
Highway 25
Lagerth Road
Prairie Hawk Drive
Front Street
Scott Boulevard
Woodlands Boulevard
Fifth Street
Park Street
N Wilcox Street
N Perry Street
N Gilbert Street
South Street
S Wilcox Street
S Gilbert Street
Plum Creek Parkway
S Perry Street
Plum Creek Boulevard
Emerald Drive
S Lake Gulch Road
Ridge Road
Crystal Valley Parkway
Sapphire Point Boulevard
Diamond Ridge Parkway
Crowfoot Valley Road
88
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Monthly Sales Tax Comparisons

September 2019	September 2020	% Prior Month/Year Comparison
$ 4,823,346	$ 5,326,820	10.4%
2019	**2020**	**% Change YTD**
$ 38,734,471	$ 40,892,475	5.6%

Monthly Sales Tax Comparisons - By Industry

Category	September 2019	September 2020	% Prior Month/Year Comparison	% Total Month
Food and General Merchandise	$ 1,188,824	$ 1,419,715	19.4%	26.7%
Apparel and Accessories	671,728	617,191	-8.1%	11.6%
Restaurants & Bars	562,500	564,042	0.3%	10.6%
Misc Retail	569,925	985,463	72.9%	18.5%
Home and Garden	317,010	405,456	27.9%	7.6%
Utilities	198,481	176,901	-10.9%	3.3%
Auto and Auto Items	198,157	238,871	20.5%	4.5%
Communication	137,580	93,730	-31.9%	1.8%
Furniture and Home Décor	174,826	188,218	7.7%	3.5%
Audit Revenue	51,080	44,462	-13.0%	0.8%
Leasing and Rentals	150,070	118,649	-20.9%	2.2%
Agricultural and Construction	201,012	188,997	-6.0%	3.5%
Services	198,421	114,721	-42.2%	2.2%
Wholesale and Manufacturing	82,681	55,807	-32.5%	1.0%
Ranch Supply/Pet Needs	75,505	87,880	16.4%	1.6%
Hotel	45,546	26,717	-41.3%	0.5%

Category	2019 YTD	2020 YTD	% Change YTD	% Total YTD
Food and General Merchandise	$ 10,427,778	$ 12,426,054	19.2%	30.4%
Apparel and Accessories	5,555,101	3,888,566	-30.0%	9.5%
Restaurants & Bars	4,810,562	4,525,527	-5.9%	11.1%
Misc Retail	3,862,021	5,046,408	30.7%	12.3%
Home and Garden	2,850,379	3,466,221	21.6%	8.5%
Utilities	1,746,237	1,646,309	-5.7%	4.0%
Auto and Auto Items	1,686,409	1,745,986	3.5%	4.3%
Communication	1,028,330	936,622	-8.9%	2.3%
Furniture and Home Décor	1,164,173	1,272,562	9.3%	3.1%
Audit Revenue	1,364,078	1,660,547	21.7%	4.1%
Leasing and Rentals	877,771	934,733	6.5%	2.3%
Agricultural and Construction	1,172,602	1,289,862	10.0%	3.2%
Services	732,645	695,964	-5.0%	1.7%
Wholesale and Manufacturing	507,355	437,310	-13.8%	1.1%
Ranch Supply/Pet Needs	570,177	732,523	28.5%	1.8%
Hotel	378,853	187,281	-50.6%	0.5%

* YTD break out does not include prior year collections