ORDINANCE AUTHORIZING THE EXECUTION AND DELIVERY OF CERTAIN CERTIFICATES OF PARTICIPATION PURSUANT TO A LEASE TRANSACTION; AUTHORIZING THE EXECUTION AND DELIVERY BY THE TOWN OF A SITE LEASE AGREEMENT, A LEASE PURCHASE AGREEMENT, AND OTHER DOCUMENTS RELATED THERETO; AND PROVIDING OTHER MATTERS RELATED THERETO (SECOND READING)

SEPTEMBER 1, 2020



## CERTIFICATES OF PARTICIPATION (COP) ISSUANCE - BACKGROUND

#### **ENCORE PROJECT**

- Mixed use redevelopment south of Town Hall
  - 124 for-sale condominiums
  - Retail / Restaurant
  - o Office Space
- 601 parking spaces, 308 for public parking
- Project started in fall 2019,
  - Parking anticipated to be complete in spring 2021
  - Residential and commercial components complete in early 2022



### **CERTIFICATES OF PARTICIPATION (COP) ISSUANCE - ANALYSIS**

- Town conducted an independent financial analysis of the acquisition of the parking spaces.
- The analysis determined that the projected Town revenue from the project:
  - o The General Improvement District mill levy,
  - The Property Tax and Sales Tax increment from the site,
  - And the add-on Public Improvement Fee (PIF) was estimated to be sufficient revenue to service the COP debt.
- Council approved the Redevelopment agreement in 2019.

## CERTIFICATES OF PARTICIPATION (COP) ISSUANCE

#### WHAT IS A COP?

COPs are different from General Obligation Debt or Revenue Bonds in many ways.

- Does not require voter authorization
- Not considered a general obligation indebtedness or multiple-fiscal year financial obligation of the Town.
- Debt service on the COPs is funded by rental payments that are subject to annual appropriation by Town Council.

### CERTIFICATES OF PARTICIPATION (COP) ISSUANCE

#### PARAMETERS FOR ISSUANCE

- 4.5% as the maximum net effective interest rate on the COPs
- A Lease Term not to exceed 30 years, a Site Lease Term not to exceed 40 years
- An aggregate principal amount of Base Rentals not to exceed \$12,125,000
- A maximum annual repayment of Base Rentals not to exceed \$1,300,000
- And a maximum total repayment amount of Base Rentals not to exceed \$21,000,000
- The Lease shall be subject to prepayment at the option of the Town, without penalty, no later than December 1, 2030.

## CERTIFICATES OF PARTICIPATION (COP) ISSUANCE

#### **NEXT STEPS**

- Rating Agency presentation Monday, August 24th
- Ordinance Second Reading, September 1, 2020
- Posting of the Official Statement mid September
- Issuance of the COPs Early October





## **QUESTIONS?**



# I MOVE TO APPROVE ORDINANCE 2020-012 AS INTRODUCED BY TITLE ON SECOND READING.



## **THANK YOU**