

## Yearly Sales Tax Revenue



	2013	2014	2015	2016	2017	2018
<b>Prior Year Collections *</b>	\$ 247,762	\$ 119,928	\$ 231,220	\$ 166,999	\$ 175,216	\$ 75,460
<b>Jan</b>	2,257,836	2,336,654	2,529,828	2,708,833	2,939,153	3,303,954
<b>Feb</b>	2,064,347	2,246,138	2,356,187	2,628,882	2,942,236	3,044,888
<b>Mar</b>	2,649,418	3,033,526	3,249,291	3,274,629	3,856,165	4,092,323
<b>Apr</b>	2,320,815	2,595,907	2,697,616	2,991,981	3,559,192	3,488,927
<b>May</b>	2,707,992	2,843,580	3,089,557	3,235,763	3,703,943	4,042,545
<b>Jun</b>	2,997,737	3,295,338	3,607,345	3,836,672	4,304,723	4,464,989
<b>Jul</b>	2,722,544	2,905,715	3,307,172	3,547,768	3,899,703	4,068,563
<b>Aug</b>	2,809,796	3,041,373	3,336,810	3,551,913	3,898,049	4,178,111
<b>Sep</b>	2,936,950	3,215,915	3,513,438	3,946,825	4,190,106	
<b>Oct</b>	2,685,614	2,757,974	2,999,064	3,528,073	3,513,275	
<b>Nov</b>	2,772,558	2,951,578	3,055,060	3,479,493	3,877,471	
<b>Dec</b>	4,002,002	4,113,480	4,367,857	4,855,770	5,426,023	
<b>Totals</b>	<b>\$ 33,175,372</b>	<b>\$ 35,457,107</b>	<b>\$ 38,340,444</b>	<b>\$ 41,753,601</b>	<b>\$ 46,285,255</b>	<b>\$ 30,684,300</b>

Year to Year Change

6.9%

8.1%

8.9%

10.9%

5.4%

**Footnote:**

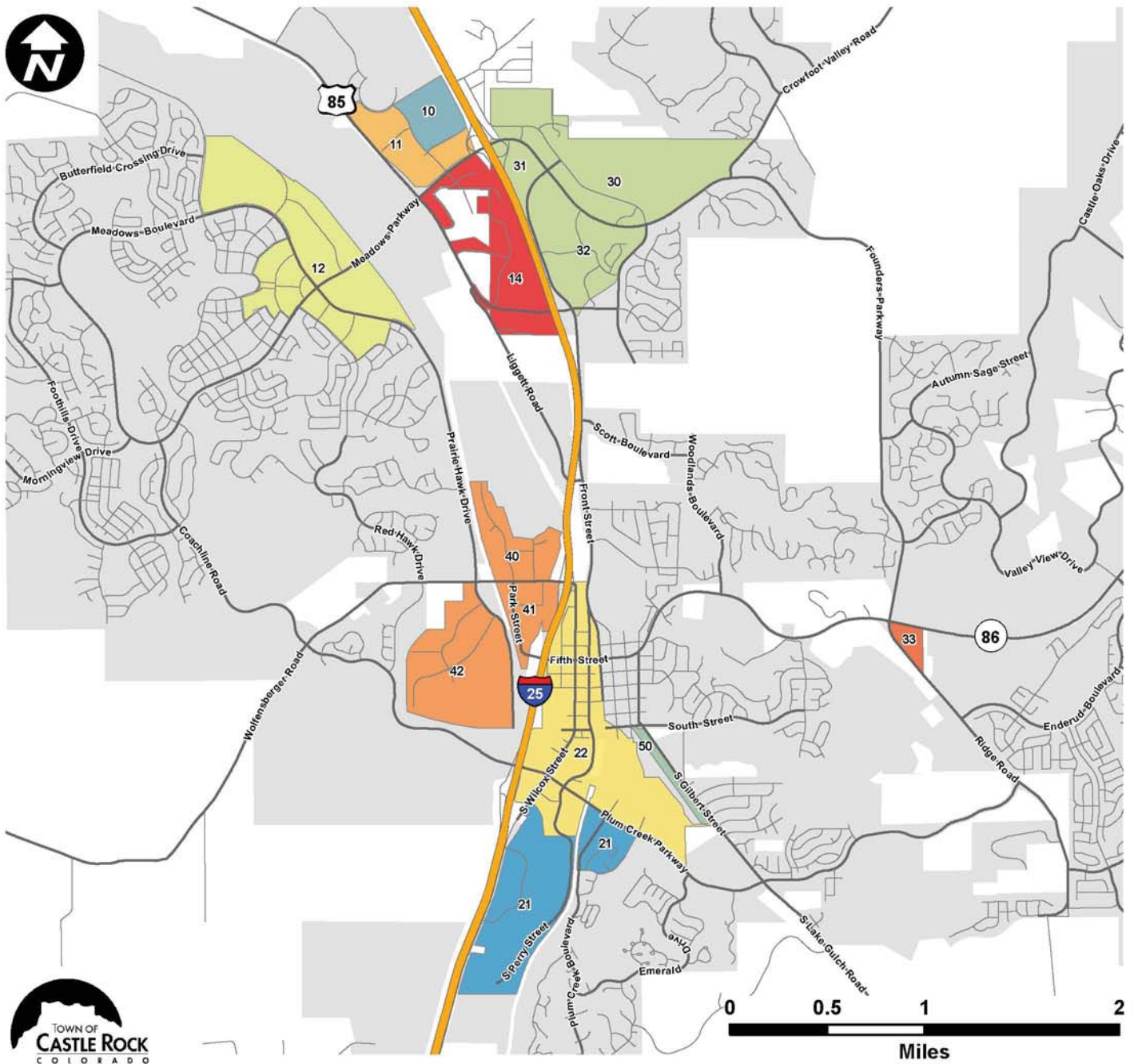
\* Prior Year Collections line item includes payments received in current year applicable to prior year sales tax returns. As prior year accounting records have been closed and the "previous period" amount is not deemed material to the previous year YTD total, the revenue will be recorded in December of the current year. Prior year monthly and annual totals will not change due to a receipt of a late payment.

## Three Year Sales Tax Revenue Comparison













	2016	2017	2016-2017 % Change	2018	2017-2018 % Change
<i>Previous Period *</i>	\$ 166,999	\$ 175,216	NA	\$ 75,460	NA
<i>Jan</i>	2,708,833	2,939,153	8.5%	3,303,954	12.4%
<i>Feb</i>	2,628,882	2,942,236	11.9%	3,044,888	3.5%
<i>Mar</i>	3,274,629	3,856,165	17.8%	4,092,323	6.1%
<i>Apr</i>	2,991,981	3,559,192	19.0%	3,488,927	-2.0%
<i>May</i>	3,235,763	3,703,943	14.5%	4,042,545	9.1%
<i>Jun</i>	3,836,672	4,304,723	12.2%	4,464,989	3.7%
<i>Jul</i>	3,547,768	3,899,703	9.9%	4,068,563	4.3%
<i>Aug</i>	3,551,913	3,898,049	9.7%	4,178,111	7.2%
<i>Sep</i>	3,946,825	4,190,106	6.2%		
<i>Oct</i>	3,528,073	3,513,275	-0.4%		
<i>Nov</i>	3,479,493	3,877,471	11.4%		
<i>Dec</i>	4,855,770	5,426,023	11.7%		
<b>Totals</b>	<b>\$ 41,753,601</b>	<b>\$ 46,285,255</b>	<b>10.9%</b>	<b>\$ 30,684,300</b>	

# Town of Castle Rock Sales Tax Districts



## Sales Tax Districts

 Area Around Outlet Mall - 11	 Meadows - 12
 Downtown - 22, 23	 Milestone/Metzler - 30, 31, 32
 Founders Marketplace - 33	 Outlets at Castle Rock - 10
 Gilbert - 50	 Plum Creek - 21
 Justice - 14	 Wolfensberger - 40, 41, 42

## Monthly Sales Tax Comparisons

August 2017	August 2018	% Change Month
\$ 3,898,049	\$ 4,178,111	7.2%
YTD 2017 *	YTD 2018 *	% Change YTD
\$ 29,103,164	\$ 30,684,300	5.4%



## Monthly Sales Tax Comparisons - By Geographical Area

Category	August 2017	August 2018	% Change Month	% Total Month
Milestone/Metzler	\$ 876,900	\$ 904,279	3.1%	21.6%
Outlet Mall	785,259	769,178	-2.0%	18.4%
Promenade	493,207	619,810	25.7%	14.8%
Out of Town	318,043	379,872	19.4%	9.1%
Downtown	418,993	425,751	1.6%	10.2%
Out of State	287,096	290,306	1.1%	6.9%
Area Around Outlet Mall	131,532	132,875	1.0%	3.2%
Wolfensberger	144,218	138,728	-3.8%	3.3%
Founders Market Place	127,400	122,304	-4.0%	2.9%
Justice	120,358	116,523	-3.2%	2.8%
Plum Creek	84,559	106,050	25.4%	2.5%
Misc/ Other	63,985	74,878	17.0%	1.8%
Meadows	31,225	31,019	-0.7%	0.7%
Audit Revenue	15,274	66,538	335.6%	1.6%

Category	YTD 2017 *	YTD 2018 *	% Change YTD	% Total YTD
Milestone/Metzler	\$ 7,538,578	\$ 7,063,440	-6.3%	23.0%
Outlet Mall	4,901,636	5,130,256	4.7%	16.7%
Promenade	2,834,650	4,371,568	54.2%	14.2%
Out of Town	2,870,122	2,997,244	4.4%	9.8%
Downtown	2,696,563	2,731,544	1.3%	8.9%
Out of State	2,484,697	2,574,033	3.6%	8.4%
Area Around Outlet Mall	1,101,406	1,179,947	7.1%	3.8%
Wolfensberger	1,117,662	1,071,427	-4.1%	3.5%
Founders Market Place	949,749	1,005,574	5.9%	3.3%
Justice	817,010	818,382	0.2%	2.7%
Plum Creek	758,898	755,081	-0.5%	2.5%
Misc/ Other	370,972	540,015	45.6%	1.8%
Meadows	267,192	282,963	5.9%	0.9%
Audit Revenue	394,029	162,826	-58.7%	0.5%

\* YTD break out does not include prior year collections

### Monthly Sales Tax Comparisons

August 2017	August 2018	% Change Month
\$ 3,898,049	\$ 4,178,111	7.2%
YTD 2017 *	YTD 2018 *	% Change YTD
\$ 29,103,164	\$ 30,684,300	5.4%



### Monthly Sales Tax Comparisons - By Industry

Category	August 2017	August 2018	% Change Month	% Total Month
Food and General Merchandise	\$ 1,158,713	\$ 1,235,819	6.7%	29.6%
Apparel and Accessories	780,330	804,462	3.1%	19.3%
Restaurants & Bars	470,461	499,647	6.2%	12.0%
Misc Retail	336,331	343,677	2.2%	8.2%
Home and Garden	252,306	263,932	4.6%	6.3%
Utilities	164,466	184,882	12.4%	4.4%
Auto and Auto Items	170,780	192,616	12.8%	4.6%
Communication	101,838	110,969	9.0%	2.7%
Furniture and Home Décor	99,624	110,778	11.2%	2.7%
Leasing and Rentals	59,362	71,891	21.1%	1.7%
Services	64,449	65,655	1.9%	1.6%
Agricultural and Construction	71,463	78,418	9.7%	1.9%
Wholesale and Manufacturing	62,657	56,202	-10.3%	1.3%
Ranch Supply/Pet Needs	37,090	38,562	4.0%	0.9%
Hotel	52,905	54,063	2.2%	1.3%
Audit Revenue	15,274	66,538	335.6%	1.6%
Category	YTD 2017 *	YTD 2018 *	% Change YTD	% Total YTD
Food and General Merchandise	\$ 8,031,761	\$ 8,873,029	10.5%	28.9%
Apparel and Accessories	4,920,938	5,292,988	7.6%	17.2%
Restaurants & Bars	3,452,067	3,747,082	8.5%	12.2%
Misc Retail	2,600,101	2,651,538	2.0%	8.6%
Home and Garden	2,239,617	2,366,703	5.7%	7.7%
Utilities	1,427,098	1,519,945	6.5%	5.0%
Auto and Auto Items	1,400,297	1,401,359	0.1%	4.6%
Communication	885,596	908,413	2.6%	3.0%
Furniture and Home Décor	872,018	869,977	-0.2%	2.8%
Leasing and Rentals	534,685	637,871	19.3%	2.1%
Services	606,538	566,570	-6.6%	1.8%
Agricultural and Construction	529,109	557,898	5.4%	1.8%
Wholesale and Manufacturing	571,856	490,861	-14.2%	1.6%
Ranch Supply/Pet Needs	317,297	323,681	2.0%	1.1%
Hotel	320,157	313,559	-2.1%	1.0%
Audit Revenue	394,029	162,826	-58.7%	0.5%

\* YTD break out does not include prior year collections