Yearly Sales Tax Revenue



	2013	2014	2015	2016	2017	2018
Prior Year Collections * \$	247,762 \$	119,928 \$	231,220 \$	166,999 \$	175,216 \$	75,460
Jan	2,257,836	2,336,654	2,529,828	2,708,833	2,939,153	3,303,954
Feb	2,064,347	2,246,138	2,356,187	2,628,882	2,942,236	3,044,888
Mar	2,649,418	3,033,526	3,249,291	3,274,629	3,856,165	4,092,323
Apr	2,320,815	2,595,907	2,697,616	2,991,981	3,559,192	3,488,927
May	2,707,992	2,843,580	3,089,557	3,235,763	3,703,943	4,042,545
Jun	2,997,737	3,295,338	3,607,345	3,836,672	4,304,723	4,464,989
Jul	2,722,544	2,905,715	3,307,172	3,547,768	3,899,703	4,068,563
Aug	2,809,796	3,041,373	3,336,810	3,551,913	3,898,049	4,178,111
Sep	2,936,950	3,215,915	3,513,438	3,946,825	4,190,106	
Oct	2,685,614	2,757,974	2,999,064	3,528,073	3,513,275	
Nov	2,772,558	2,951,578	3,055,060	3,479,493	3,877,471	
Dec	4,002,002	4,113,480	4,367,857	4,855,770	5,426,023	
Totals \$	33,175,372 \$	35,457,107 \$	38,340,444 \$	41,753,601 \$	46,285,255 \$	30,684,300
Year to Year Change		6.9%	8.1%	8.9%	10.9%	5.4%

Footnote:

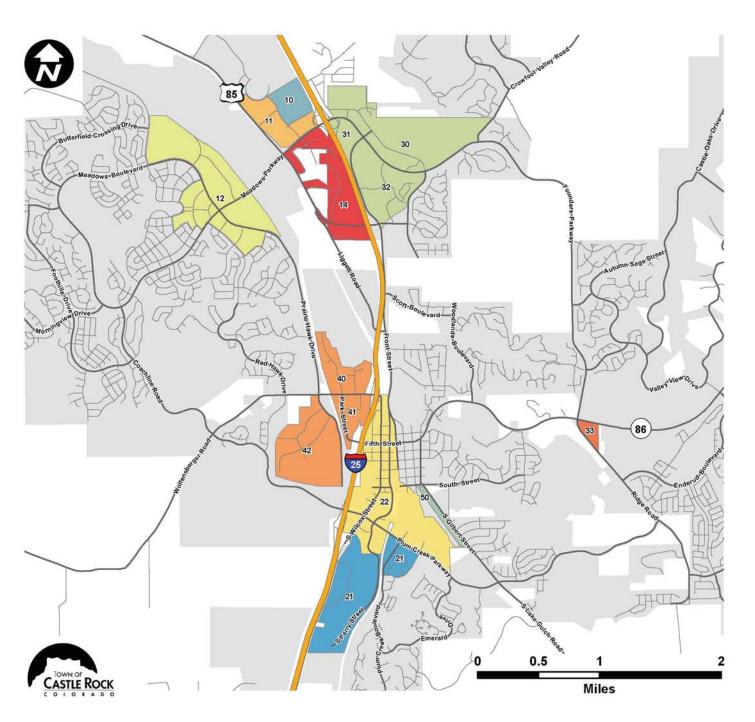
^{*} Prior Year Collections line item includes payments received in current year applicable to prior year sales tax returns. As prior year accounting records have been closed and the "previous period" amount is not deemed material to the previous year YTD total, the revenue will be recorded in December of the current year. Prior year monthly and annual totals will not change due to a receipt of a late payment.

Three Year Sales Tax Revenue Comparison



			2016-2017 %		2017-2018 %
	2016	2017	Change	2018	Change
Previous Period *	\$ 166,999	\$ 175,216	NA	\$ 75,460	NA
Jan	2,708,833	2,939,153	8.5%	3,303,954	12.4%
Feb	2,628,882	2,942,236	11.9%	3,044,888	3.5%
Mar	3,274,629	3,856,165	17.8%	4,092,323	6.1%
Apr	2,991,981	3,559,192	19.0%	3,488,927	-2.0%
May	3,235,763	3,703,943	14.5%	4,042,545	9.1%
Jun	3,836,672	4,304,723	12.2%	4,464,989	3.7%
Jul	3,547,768	3,899,703	9.9%	4,068,563	4.3%
Aug	3,551,913	3,898,049	9.7%	4,178,111	7.2%
Sep	3,946,825	4,190,106	6.2%		
Oct	3,528,073	3,513,275	-0.4%		
Nov	3,479,493	3,877,471	11.4%		
Dec	4,855,770	5,426,023	11.7%		
Totals	\$ 41,753,601	\$ 46,285,255	10.9%	\$ 30,684,300	

Town of Castle Rock Sales Tax Districts



Sales Tax Districts



Monthly Sales Tax Comparisons

August 2017		August 2018	% Change Month
\$	3,898,049	\$ 4,178,111	7.2%
YTD 2017 *		YTD 2018 *	% Change YTD
\$	29,103,164	\$ 30,684,300	5.4%



Monthly Sales Tax Comparisons - By Geographical Area

Category	August 2017	August 2018	% Change Month	% Total Month
Milestone/Metzler	\$ 876,900	\$ 904,279	3.1%	21.6%
Outlet Mall	785,259	769,178	-2.0%	18.4%
Promenade	493,207	619,810	25.7%	14.8%
Out of Town	318,043	379,872	19.4%	9.1%
Downtown	418,993	425,751	1.6%	10.2%
Out of State	287,096	290,306	1.1%	6.9%
Area Around Outlet Mall	131,532	132,875	1.0%	3.2%
Wolfensberger	144,218	138,728	-3.8%	3.3%
Founders Market Place	127,400	122,304	-4.0%	2.9%
Justice	120,358	116,523	-3.2%	2.8%
Plum Creek	84,559	106,050	25.4%	2.5%
Misc/ Other	63,985	74,878	17.0%	1.8%
Meadows	31,225	31,019	-0.7%	0.7%
Audit Revenue	15,274	66,538	335.6%	1.6%
Category	YTD 2017 *	YTD 2018 *	% Change YTD	% Total YTD
Milestone/Metzler	\$ 7,538,578	\$ 7,063,440	-6.3%	23.0%
Outlet Mall	4,901,636	5,130,256	4.7%	16.7%
Promenade	2,834,650	4,371,568	54.2%	14.2%
Promenade Out of Town	2,834,650 2,870,122	2,997,244	54.2% 4.4%	
Out of Town Downtown	· · ·			14.2% 9.8% 8.9%
Out of Town	2,870,122	2,997,244	4.4%	9.8%
Out of Town Downtown Out of State Area Around Outlet Mall	2,870,122 2,696,563	2,997,244 2,731,544	4.4% 1.3%	9.8% 8.9%
Out of Town Downtown Out of State	2,870,122 2,696,563 2,484,697	2,997,244 2,731,544 2,574,033	4.4% 1.3% 3.6%	9.8% 8.9% 8.4%
Out of Town Downtown Out of State Area Around Outlet Mall	2,870,122 2,696,563 2,484,697 1,101,406	2,997,244 2,731,544 2,574,033 1,179,947	4.4% 1.3% 3.6% 7.1%	9.8% 8.9% 8.4% 3.8%
Out of Town Downtown Out of State Area Around Outlet Mall Wolfensberger	2,870,122 2,696,563 2,484,697 1,101,406 1,117,662	2,997,244 2,731,544 2,574,033 1,179,947 1,071,427	4.4% 1.3% 3.6% 7.1% -4.1%	9.8% 8.9% 8.4% 3.8% 3.5%
Out of Town Downtown Out of State Area Around Outlet Mall Wolfensberger Founders Market Place	2,870,122 2,696,563 2,484,697 1,101,406 1,117,662 949,749 817,010 758,898	2,997,244 2,731,544 2,574,033 1,179,947 1,071,427 1,005,574	4.4% 1.3% 3.6% 7.1% -4.1% 5.9%	9.8% 8.9% 8.4% 3.8% 3.5% 3.3%
Out of Town Downtown Out of State Area Around Outlet Mall Wolfensberger Founders Market Place Justice	2,870,122 2,696,563 2,484,697 1,101,406 1,117,662 949,749 817,010	2,997,244 2,731,544 2,574,033 1,179,947 1,071,427 1,005,574 818,382	4.4% 1.3% 3.6% 7.1% -4.1% 5.9% 0.2%	9.8% 8.9% 8.4% 3.8% 3.5% 3.3% 2.7% 2.5%
Out of Town Downtown Out of State Area Around Outlet Mall Wolfensberger Founders Market Place Justice Plum Creek	2,870,122 2,696,563 2,484,697 1,101,406 1,117,662 949,749 817,010 758,898	2,997,244 2,731,544 2,574,033 1,179,947 1,071,427 1,005,574 818,382 755,081	4.4% 1.3% 3.6% 7.1% -4.1% 5.9% 0.2% -0.5%	9.8% 8.9% 8.4% 3.8% 3.5% 3.3% 2.7%
Out of Town Downtown Out of State Area Around Outlet Mall Wolfensberger Founders Market Place Justice Plum Creek Misc/ Other	2,870,122 2,696,563 2,484,697 1,101,406 1,117,662 949,749 817,010 758,898 370,972	2,997,244 2,731,544 2,574,033 1,179,947 1,071,427 1,005,574 818,382 755,081 540,015	4.4% 1.3% 3.6% 7.1% -4.1% 5.9% 0.2% -0.5% 45.6%	9.8% 8.9% 8.4% 3.8% 3.5% 3.3% 2.7% 2.5% 1.8%

Monthly Sales Tax Comparisons

August 2017		August 2018		% Change Month	
\$	3,898,049	\$	4,178,111	7.2%	
YTD 2017 *			YTD 2018 *	% Change YTD	
\$	29,103,164	\$	30,684,300	5.4%	



Monthly Sales Tax Comparisons - By Industry

Food and General Merchandise Apparel and Accessories 780,330 804,462 3.1% 19.3	Category	August 2017	August 2018	% Change Month	% Total Month
Restaurants & Bars 470,461 499,647 6.2% 12.0% Misc Retail 336,331 343,677 2.2% 8.2% Home and Garden 252,306 263,932 4.6% 6.3% Utilities 164,466 184,882 12.4% 4.4% Auto and Auto Items 170,780 192,616 12.8% 4.6% Communication 101,838 110,969 9.0% 2.7% Furniture and Home Décor 99,624 110,778 11.2% 2.7% Leasing and Rentals 59,362 71,891 21.1% 1.7% Services 64,449 65,655 1.9% 1.6% Agricultural and Construction 71,463 78,418 9.7% 1.9% Wholesale and Manufacturing 62,657 56,202 -10.3% 1.3% Anch Supply/Pet Needs 37,090 38,562 4.0% 0.9% Hotel 52,905 54,063 2.2% 1.3% Audit Revenue 15,274 66,538 335.6% 1.6%<	Food and General Merchandise	\$ 1,158,713	\$ 1,235,819	6.7%	29.6%
Misc Retail 336,331 343,677 2.2% 8.2% Home and Garden 252,306 263,932 4.6% 6.3% Utilities 164,466 184,882 12.4% 4.4% Auto and Auto Items 170,780 192,616 12.8% 4.6% Communication 101,838 110,969 9.0% 2.7% Leasing and Rentals 59,362 71,891 21.1% 1.7% Services 64,449 65,655 1.9% 1.6% Agricultural and Construction 71,463 78,418 9.7% 1.9% Myholesale and Manufacturing 62,657 56,202 -10.3% 1.3% Ranch Supply/Pet Needs 37,090 38,562 4.0% 0.9% Hotel 52,905 54,063 2.2% 1.3% Audit Revenue 15,274 66,538 335.6% 1.6% Food and General Merchandise \$ 8,031,761 \$ 8,873,029 10.5% 28.9% Apparel and Accessories 4,920,938 5,292,988 7.6	Apparel and Accessories	780,330	804,462	3.1%	19.3%
Home and Garden 252,306 263,932 4.6% 6.3% Utilities 164,466 184,882 12.4% 4.4% 4.4% Auto and Auto Items 170,780 192,616 12.8% 4.6% Communication 101,838 110,969 9.0% 2.7% Furniture and Home Décor 99,624 110,778 11.2% 2.7% Leasing and Rentals 59,362 71,891 21.1% 1.7% Services 64,449 65,655 1.9% 1.6% Agricultural and Construction 71,463 78,418 9.7% 1.9% 1.6% Agricultural and Construction 71,463 78,418 9.7% 1.9% 1.3% 1.3% 1.3% 1.3% 1.3% 1.3% 1.3% 1.3	Restaurants & Bars	470,461	499,647	6.2%	12.0%
Utilities 164,466 184,882 12.4% 4.4% Auto and Auto Items 170,780 192,616 12.8% 4.6% Communication 101,838 110,969 9.0% 2.7% Furniture and Home Décor 99,624 110,778 11.2% 2.7% Leasing and Rentals 59,362 71,891 21.1% 1.7% Services 64,449 65,655 1.9% 1.6% Agricultural and Construction 71,463 78,418 9.7% 1.9% Wholesale and Manufacturing 62,657 56,202 -10.3% 1.3% Ranch Supply/Pet Needs 37,090 38,562 4.0% 0.9% Hotel 52,905 54,063 2.2% 1.3% Audit Revenue 15,274 66,538 335.6% 1.6% Category YTD 2017* YTD 2018* % Change YTD % Total YTD Food and General Merchandise \$ 8,031,761 \$ 8,873,029 10.5% 28.9% Apparel and Accessories 4,920,938	Misc Retail	336,331	343,677	2.2%	8.2%
Auto and Auto Items	Home and Garden	252,306	263,932	4.6%	6.3%
Communication 101,838 110,969 9.0% 2.7% Furniture and Home Décor 99,624 110,778 11.2% 2.7% Leasing and Rentals 59,362 71,891 21.1% 1.7% Services 64,449 65,655 1.9% 1.6% Agricultural and Construction 71,463 78,418 9.7% 1.9% Wholesale and Manufacturing 62,657 56,202 -10.3% 1.3% Ranch Supply/Pet Needs 37,090 38,562 4.0% 0.9% Hotel 52,905 54,063 2.2% 1.3% Audit Revenue 15,274 66,538 335.6% 1.6% Category YTD 2017* YTD 2018* % Change YTD % Total YTD Food and General Merchandise \$ 8,031,761 \$ 8,873,029 10.5% 28.9% Apparel and Accessories 4,920,938 5,292,988 7.6% 17.2% Restaurants & Bars 3,452,067 3,747,082 8.5% 12.2% Misc Retail	Utilities	164,466	184,882	12.4%	4.4%
Furniture and Home Décor Leasing and Rentals 59,362 71,891 21.1% 1.7% Services 64,449 65,655 1.9% 1.6% Agricultural and Construction 71,463 78,418 9.7% Wholesale and Manufacturing 62,657 56,202 -10.3% Ranch Supply/Pet Needs 37,090 38,562 4.0% O.9% Hotel 52,905 54,063 2.2% 1.3% Audit Revenue 15,274 66,538 335.6% Category YTD 2017* YTD 2018* Food and General Merchandise 4,920,938 8,5292,988 7.6% Apparel and Accessories 4,920,938 8,5292,988 7.6% Restaurants & Bars 3,452,067 3,747,082 Misc Retail 2,600,101 2,651,538 2.0% 8.6% Home and Garden 2,239,617 2,366,703 0.1% Auto and Auto Items 1,407,098 1,519,945 6.5% Auto and Auto Items 1,400,297 1,401,359 Communication 885,596 908,413 2.6% 3.0% Furniture and Home Décor 872,018 885,997 -0.2% Leasing and Rentals Services 606,538 566,570 -6.6% 1.8% Agricultural and Construction 529,109 557,898 Wholesale and Manufacturing 820,651 313,559 -2.1% Hotel	Auto and Auto Items	170,780	192,616	12.8%	4.6%
Leasing and Rentals 59,362 71,891 21.1% 1.7% Services 64,449 65,655 1.9% 1.6% Agricultural and Construction 71,463 78,418 9.7% 1.9% Wholesale and Manufacturing 62,657 56,202 -10.3% 1.3% Ranch Supply/Pet Needs 37,090 38,562 4.0% 0.9% Hotel 52,905 54,063 2.2% 1.3% Audit Revenue 15,274 66,538 335.6% 1.6% Category YTD 2017 * YTD 2018 * Change YTD % Total YTD Food and General Merchandise \$ 8,031,761 \$ 8,873,029 10.5% 28.9% Apparel and Accessories 4,920,938 5,292,988 7.6% 17.2% Restaurants & Bars 3,452,067 3,747,082 8.5% 12.2% Misc Retail 2,600,101 2,651,538 2.0% 8.6% Home and Garden 2,239,617 2,366,703 5.7% 7.7% Utilities 1,427	Communication	101,838	110,969	9.0%	2.7%
Services 64,449 Agricultural and Construction 64,449 Agricultural and Construction 64,449 Agricultural and Construction 1.6% Agricultural and Construction 1.6% Agricultural and Construction 1.6% Agricultural and Construction 1.9% Agricultural and Construction 1.6% Agricultural and Construction 1.0% Agricultural and Construction 1.6% Agricultural and Construction 1.9% Agricultural and Construction 1.8% Agricultural and Construction 1.1% Agricultur	Furniture and Home Décor	99,624	110,778	11.2%	2.7%
Agricultural and Construction 71,463 78,418 9.7% 1.9% Wholesale and Manufacturing 62,657 56,202 -10.3% 1.3% Ranch Supply/Pet Needs 37,090 38,562 4.0% 0.9% Hotel 52,905 54,063 2.2% 1.3% Audit Revenue 15,274 66,538 335.6% 1.6% Category YTD 2017* YTD 2018* % Change YTD % Total YTD Food and General Merchandise \$ 8,031,761 \$ 8,873,029 10.5% 28.9% Apparel and Accessories 4,920,938 5,292,988 7.6% 17.2% Restaurants & Bars 3,452,067 3,747,082 8.5% 12.2% Misc Retail 2,600,101 2,651,538 2.0% 8.6% Home and Garden 2,239,617 2,366,703 5.7% 7.7% Utilities 1,427,098 1,519,945 6.5% 5.0% Auto and Auto Items 1,400,297 1,401,359 0.1% 4.6% Furniture and Home Décor 872,018 869,977 -0.2% 2.8%	Leasing and Rentals	59,362	71,891	21.1%	1.7%
Wholesale and Manufacturing Ranch Supply/Pet Needs 62,657 56,202 -10.3% 1.3% Ranch Supply/Pet Needs 37,090 38,562 4.0% 0.9% Hotel 52,905 54,063 2.2% 1.3% Audit Revenue 15,274 66,538 335.6% 1.6% Category YTD 2017 * YTD 2018 * % Change YTD % Total YTD Food and General Merchandise \$ 8,031,761 \$ 8,873,029 10.5% 28.9% Apparel and Accessories 4,920,938 5,292,988 7.6% 17.2% Restaurants & Bars 3,452,067 3,747,082 8.5% 12.2% Misc Retail 2,600,101 2,651,538 2.0% 8.6% Home and Garden 2,239,617 2,366,703 5.7% 7.7% Utilities 1,427,098 1,519,945 6.5% 5.0% Auto and Auto Items 1,400,297 1,401,359 0.1% 4.6% Communication 885,596 908,413 2.6% 3.0% Furniture	Services	64,449	65,655	1.9%	1.6%
Ranch Supply/Pet Needs 37,090 38,562 4.0% 0.9% Hotel 52,905 54,063 2.2% 1.3% Audit Revenue 15,274 66,538 335.6% 1.6% Category YTD 2017 * YTD 2018 * % Change YTD % Total YTD Food and General Merchandise \$ 8,031,761 \$ 8,873,029 10.5% 28.9% Apparel and Accessories 4,920,938 5,292,988 7.6% 17.2% Restaurants & Bars 3,452,067 3,747,082 8.5% 12.2% Misc Retail 2,600,101 2,651,538 2.0% 8.6% Home and Garden 2,239,617 2,366,703 5.7% 7.7% Utilities 1,427,098 1,519,945 6.5% 5.0% Auto and Auto Items 1,400,297 1,401,359 0.1% 4.6% Communication 885,596 908,413 2.6% 3.0% Furniture and Home Décor 872,018 869,977 -0.2% 2.8% Leasing and Rentals <	Agricultural and Construction	71,463	78,418	9.7%	1.9%
Hotel S2,905 Audit Revenue S2,905 S4,063 2.2% 1.3% Audit Revenue S2,905 S4,063 335.6% S35.6% S35.6% S35.6% S56.6% S56.5% S56.5% S56.5% S56.5% S56.5% S56.5% S56.5% S56.5% S57.898 S56.5% S57.898 S66.570 S66.5% S66.570 S66.5%	Wholesale and Manufacturing	62,657	56,202	-10.3%	1.3%
Audit Revenue 15,274 66,538 335.6% 1.6% Category YTD 2017 * YTD 2018 * % Change YTD % Total YTD Food and General Merchandise \$ 8,031,761 \$ 8,873,029 10.5% 28.9% Apparel and Accessories 4,920,938 5,292,988 7.6% 17.2% Restaurants & Bars 3,452,067 3,747,082 8.5% 12.2% Misc Retail 2,600,101 2,651,538 2.0% 8.6% Home and Garden 2,239,617 2,366,703 5.7% 7.7% Utilities 1,427,098 1,519,945 6.5% 5.0% Auto and Auto Items 1,400,297 1,401,359 0.1% 4.6% Communication 885,596 908,413 2.6% 3.0% Furniture and Home Décor 872,018 869,977 -0.2% 2.8% Leasing and Rentals 534,685 637,871 19.3% 2.1% Services 606,538 566,570 -6.6% 1.8% Agricultural and Construction 529,1	Ranch Supply/Pet Needs	37,090	38,562	4.0%	0.9%
Category YTD 2017 * YTD 2018 * % Change YTD % Total YTD Food and General Merchandise \$ 8,031,761 \$ 8,873,029 10.5% 28.9% Apparel and Accessories 4,920,938 5,292,988 7.6% 17.2% Restaurants & Bars 3,452,067 3,747,082 8.5% 12.2% Misc Retail 2,600,101 2,651,538 2.0% 8.6% Home and Garden 2,239,617 2,366,703 5.7% 7.7% Utilities 1,427,098 1,519,945 6.5% 5.0% Auto and Auto Items 1,400,297 1,401,359 0.1% 4.6% Communication 885,596 908,413 2.6% 3.0% Furniture and Home Décor 872,018 869,977 -0.2% 2.8% Leasing and Rentals 534,685 637,871 19.3% 2.1% Services 606,538 566,570 -6.6% 1.8% Agricultural and Construction 529,109 557,898 5.4% 1.8% Wholesale and Manufacturing	Hotel	52,905	54,063	2.2%	1.3%
Food and General Merchandise \$ 8,031,761 \$ 8,873,029 10.5% 28.9% Apparel and Accessories 4,920,938 5,292,988 7.6% 17.2% Restaurants & Bars 3,452,067 3,747,082 8.5% 12.2% Misc Retail 2,600,101 2,651,538 2.0% 8.6% Home and Garden 2,239,617 2,366,703 5.7% 7.7% Utilities 1,427,098 1,519,945 6.5% 5.0% Auto and Auto Items 1,400,297 1,401,359 0.1% 4.6% Communication 885,596 908,413 2.6% 3.0% Furniture and Home Décor 872,018 869,977 -0.2% 2.8% Leasing and Rentals 534,685 637,871 19.3% 2.1% Services 606,538 566,570 -6.6% 1.8% Agricultural and Construction 529,109 557,898 5.4% 1.8% Wholesale and Manufacturing 571,856 490,861 -14.2% 1.6% Ranch Supply/Pet Needs	Audit Revenue	15,274	66,538	335.6%	1.6%
Apparel and Accessories 4,920,938 5,292,988 7.6% 17.2% Restaurants & Bars 3,452,067 3,747,082 8.5% 12.2% Misc Retail 2,600,101 2,651,538 2.0% 8.6% Home and Garden 2,239,617 2,366,703 5.7% 7.7% Utilities 1,427,098 1,519,945 6.5% 5.0% Auto and Auto Items 1,400,297 1,401,359 0.1% 4.6% Communication 885,596 908,413 2.6% 3.0% Furniture and Home Décor 872,018 869,977 -0.2% 2.8% Leasing and Rentals 534,685 637,871 19.3% 2.1% Services 606,538 566,570 -6.6% 1.8% Agricultural and Construction 529,109 557,898 5.4% 1.8% Wholesale and Manufacturing 571,856 490,861 -14.2% 1.6% Ranch Supply/Pet Needs 317,297 323,681 2.0% 1.1% Hotel 320,157 313,559 -2.1% 1.0%					
Restaurants & Bars 3,452,067 3,747,082 8.5% 12.2% Misc Retail 2,600,101 2,651,538 2.0% 8.6% Home and Garden 2,239,617 2,366,703 5.7% 7.7% Utilities 1,427,098 1,519,945 6.5% 5.0% Auto and Auto Items 1,400,297 1,401,359 0.1% 4.6% Communication 885,596 908,413 2.6% 3.0% Furniture and Home Décor 872,018 869,977 -0.2% 2.8% Leasing and Rentals 534,685 637,871 19.3% 2.1% Services 606,538 566,570 -6.6% 1.8% Agricultural and Construction 529,109 557,898 5.4% 1.8% Wholesale and Manufacturing 571,856 490,861 -14.2% 1.6% Ranch Supply/Pet Needs 317,297 323,681 2.0% 1.1% Hotel 320,157 313,559 -2.1% 1.0%	Category	_		% Change YTD	% Total YTD
Misc Retail 2,600,101 2,651,538 2.0% 8.6% Home and Garden 2,239,617 2,366,703 5.7% 7.7% Utilities 1,427,098 1,519,945 6.5% 5.0% Auto and Auto Items 1,400,297 1,401,359 0.1% 4.6% Communication 885,596 908,413 2.6% 3.0% Furniture and Home Décor 872,018 869,977 -0.2% 2.8% Leasing and Rentals 534,685 637,871 19.3% 2.1% Services 606,538 566,570 -6.6% 1.8% Agricultural and Construction 529,109 557,898 5.4% 1.8% Wholesale and Manufacturing 571,856 490,861 -14.2% 1.6% Ranch Supply/Pet Needs 317,297 323,681 2.0% 1.1% Hotel 320,157 313,559 -2.1% 1.0%	Category Food and General Merchandise				
Home and Garden 2,239,617 2,366,703 5.7% 7.7% Utilities 1,427,098 1,519,945 6.5% 5.0% Auto and Auto Items 1,400,297 1,401,359 0.1% 4.6% Communication 885,596 908,413 2.6% 3.0% Furniture and Home Décor 872,018 869,977 -0.2% 2.8% Leasing and Rentals 534,685 637,871 19.3% 2.1% Services 606,538 566,570 -6.6% 1.8% Agricultural and Construction 529,109 557,898 5.4% 1.8% Wholesale and Manufacturing 571,856 490,861 -14.2% 1.6% Ranch Supply/Pet Needs 317,297 323,681 2.0% 1.1% Hotel 320,157 313,559 -2.1% 1.0%	ů ,	\$ 8,031,761	\$ 8,873,029	10.5%	28.9%
Utilities 1,427,098 1,519,945 6.5% 5.0% Auto and Auto Items 1,400,297 1,401,359 0.1% 4.6% Communication 885,596 908,413 2.6% 3.0% Furniture and Home Décor 872,018 869,977 -0.2% 2.8% Leasing and Rentals 534,685 637,871 19.3% 2.1% Services 606,538 566,570 -6.6% 1.8% Agricultural and Construction 529,109 557,898 5.4% 1.8% Wholesale and Manufacturing 571,856 490,861 -14.2% 1.6% Ranch Supply/Pet Needs 317,297 323,681 2.0% 1.1% Hotel 320,157 313,559 -2.1% 1.0%	Food and General Merchandise	\$ 8,031,761 4,920,938	\$ 8,873,029 5,292,988	10.5% 7.6%	28.9% 17.2%
Auto and Auto Items 1,400,297 1,401,359 0.1% 4.6% Communication 885,596 908,413 2.6% 3.0% Furniture and Home Décor 872,018 869,977 -0.2% 2.8% Leasing and Rentals 534,685 637,871 19.3% 2.1% Services 606,538 566,570 -6.6% 1.8% Agricultural and Construction 529,109 557,898 5.4% 1.8% Wholesale and Manufacturing 571,856 490,861 -14.2% 1.6% Ranch Supply/Pet Needs 317,297 323,681 2.0% 1.1% Hotel 320,157 313,559 -2.1% 1.0%	Food and General Merchandise Apparel and Accessories	\$ 8,031,761 4,920,938 3,452,067	\$ 8,873,029 5,292,988 3,747,082 2,651,538	10.5% 7.6% 8.5%	28.9% 17.2% 12.2%
Communication 885,596 908,413 2.6% 3.0% Furniture and Home Décor 872,018 869,977 -0.2% 2.8% Leasing and Rentals 534,685 637,871 19.3% 2.1% Services 606,538 566,570 -6.6% 1.8% Agricultural and Construction 529,109 557,898 5.4% 1.8% Wholesale and Manufacturing 571,856 490,861 -14.2% 1.6% Ranch Supply/Pet Needs 317,297 323,681 2.0% 1.1% Hotel 320,157 313,559 -2.1% 1.0%	Food and General Merchandise Apparel and Accessories Restaurants & Bars	\$ 8,031,761 4,920,938 3,452,067 2,600,101	\$ 8,873,029 5,292,988 3,747,082 2,651,538	10.5% 7.6% 8.5% 2.0%	28.9% 17.2% 12.2% 8.6%
Furniture and Home Décor 872,018 869,977 -0.2% 2.8% Leasing and Rentals 534,685 637,871 19.3% 2.1% Services 606,538 566,570 -6.6% 1.8% Agricultural and Construction 529,109 557,898 5.4% 1.8% Wholesale and Manufacturing 571,856 490,861 -14.2% 1.6% Ranch Supply/Pet Needs 317,297 323,681 2.0% 1.1% Hotel 320,157 313,559 -2.1% 1.0%	Food and General Merchandise Apparel and Accessories Restaurants & Bars Misc Retail	\$ 8,031,761 4,920,938 3,452,067 2,600,101 2,239,617	\$ 8,873,029 5,292,988 3,747,082 2,651,538 2,366,703 1,519,945	10.5% 7.6% 8.5% 2.0% 5.7%	28.9% 17.2% 12.2% 8.6% 7.7%
Leasing and Rentals 534,685 637,871 19.3% 2.1% Services 606,538 566,570 -6.6% 1.8% Agricultural and Construction 529,109 557,898 5.4% 1.8% Wholesale and Manufacturing 571,856 490,861 -14.2% 1.6% Ranch Supply/Pet Needs 317,297 323,681 2.0% 1.1% Hotel 320,157 313,559 -2.1% 1.0%	Food and General Merchandise Apparel and Accessories Restaurants & Bars Misc Retail Home and Garden	\$ 8,031,761 4,920,938 3,452,067 2,600,101 2,239,617 1,427,098	\$ 8,873,029 5,292,988 3,747,082 2,651,538 2,366,703 1,519,945	10.5% 7.6% 8.5% 2.0% 5.7% 6.5%	28.9% 17.2% 12.2% 8.6% 7.7% 5.0%
Services 606,538 566,570 -6.6% 1.8% Agricultural and Construction 529,109 557,898 5.4% 1.8% Wholesale and Manufacturing 571,856 490,861 -14.2% 1.6% Ranch Supply/Pet Needs 317,297 323,681 2.0% 1.1% Hotel 320,157 313,559 -2.1% 1.0%	Food and General Merchandise Apparel and Accessories Restaurants & Bars Misc Retail Home and Garden Utilities	\$ 8,031,761 4,920,938 3,452,067 2,600,101 2,239,617 1,427,098 1,400,297	\$ 8,873,029 5,292,988 3,747,082 2,651,538 2,366,703 1,519,945 1,401,359	10.5% 7.6% 8.5% 2.0% 5.7% 6.5% 0.1%	28.9% 17.2% 12.2% 8.6% 7.7% 5.0% 4.6%
Agricultural and Construction 529,109 557,898 5.4% 1.8% Wholesale and Manufacturing 571,856 490,861 -14.2% 1.6% Ranch Supply/Pet Needs 317,297 323,681 2.0% 1.1% Hotel 320,157 313,559 -2.1% 1.0%	Food and General Merchandise Apparel and Accessories Restaurants & Bars Misc Retail Home and Garden Utilities Auto and Auto Items	\$ 8,031,761 4,920,938 3,452,067 2,600,101 2,239,617 1,427,098 1,400,297 885,596	\$ 8,873,029 5,292,988 3,747,082 2,651,538 2,366,703 1,519,945 1,401,359 908,413 869,977	10.5% 7.6% 8.5% 2.0% 5.7% 6.5% 0.1% 2.6%	28.9% 17.2% 12.2% 8.6% 7.7% 5.0% 4.6% 3.0%
Wholesale and Manufacturing 571,856 490,861 -14.2% 1.6% Ranch Supply/Pet Needs 317,297 323,681 2.0% 1.1% Hotel 320,157 313,559 -2.1% 1.0%	Food and General Merchandise Apparel and Accessories Restaurants & Bars Misc Retail Home and Garden Utilities Auto and Auto Items Communication	\$ 8,031,761 4,920,938 3,452,067 2,600,101 2,239,617 1,427,098 1,400,297 885,596 872,018	\$ 8,873,029 5,292,988 3,747,082 2,651,538 2,366,703 1,519,945 1,401,359 908,413 869,977	10.5% 7.6% 8.5% 2.0% 5.7% 6.5% 0.1% 2.6%	28.9% 17.2% 12.2% 8.6% 7.7% 5.0% 4.6% 3.0% 2.8%
Ranch Supply/Pet Needs 317,297 323,681 2.0% 1.1% 4	Food and General Merchandise Apparel and Accessories Restaurants & Bars Misc Retail Home and Garden Utilities Auto and Auto Items Communication Furniture and Home Décor	\$ 8,031,761 4,920,938 3,452,067 2,600,101 2,239,617 1,427,098 1,400,297 885,596 872,018 534,685	\$ 8,873,029 5,292,988 3,747,082 2,651,538 2,366,703 1,519,945 1,401,359 908,413 869,977 637,871	10.5% 7.6% 8.5% 2.0% 5.7% 6.5% 0.1% 2.6% -0.2% 19.3%	28.9% 17.2% 12.2% 8.6% 7.7% 5.0% 4.6% 3.0% 2.8% 2.1%
Hotel 320,157 313,559 -2.1% 1.0%	Food and General Merchandise Apparel and Accessories Restaurants & Bars Misc Retail Home and Garden Utilities Auto and Auto Items Communication Furniture and Home Décor Leasing and Rentals	\$ 8,031,761 4,920,938 3,452,067 2,600,101 2,239,617 1,427,098 1,400,297 885,596 872,018 534,685 606,538	\$ 8,873,029 5,292,988 3,747,082 2,651,538 2,366,703 1,519,945 1,401,359 908,413 869,977 637,871 566,570	10.5% 7.6% 8.5% 2.0% 5.7% 6.5% 0.1% 2.6% -0.2% 19.3% -6.6%	28.9% 17.2% 12.2% 8.6% 7.7% 5.0% 4.6% 3.0% 2.8% 2.1%
	Food and General Merchandise Apparel and Accessories Restaurants & Bars Misc Retail Home and Garden Utilities Auto and Auto Items Communication Furniture and Home Décor Leasing and Rentals Services	\$ 8,031,761 4,920,938 3,452,067 2,600,101 2,239,617 1,427,098 1,400,297 885,596 872,018 534,685 606,538 529,109	\$ 8,873,029 5,292,988 3,747,082 2,651,538 2,366,703 1,519,945 1,401,359 908,413 869,977 637,871 566,570 557,898	10.5% 7.6% 8.5% 2.0% 5.7% 6.5% 0.1% 2.6% -0.2% 19.3% -6.6% 5.4%	28.9% 17.2% 12.2% 8.6% 7.7% 5.0% 4.6% 3.0% 2.8% 2.1% 1.8%
Audit Revenue 394,029 162,826 -58.7% 0.5%	Food and General Merchandise Apparel and Accessories Restaurants & Bars Misc Retail Home and Garden Utilities Auto and Auto Items Communication Furniture and Home Décor Leasing and Rentals Services Agricultural and Construction	\$ 8,031,761 4,920,938 3,452,067 2,600,101 2,239,617 1,427,098 1,400,297 885,596 872,018 534,685 606,538 529,109 571,856	\$ 8,873,029 5,292,988 3,747,082 2,651,538 2,366,703 1,519,945 1,401,359 908,413 869,977 637,871 566,570 557,898 490,861	10.5% 7.6% 8.5% 2.0% 5.7% 6.5% 0.1% 2.6% -0.2% 19.3% -6.6% 5.4% -14.2%	28.9% 17.2% 12.2% 8.6% 7.7% 5.0% 4.6% 3.0% 2.8% 2.1% 1.8% 1.8%
* YTD break out does not include prior year collections	Food and General Merchandise Apparel and Accessories Restaurants & Bars Misc Retail Home and Garden Utilities Auto and Auto Items Communication Furniture and Home Décor Leasing and Rentals Services Agricultural and Construction Wholesale and Manufacturing	\$ 8,031,761 4,920,938 3,452,067 2,600,101 2,239,617 1,427,098 1,400,297 885,596 872,018 534,685 606,538 529,109 571,856 317,297 320,157	\$ 8,873,029 5,292,988 3,747,082 2,651,538 2,366,703 1,519,945 1,401,359 908,413 869,977 637,871 566,570 557,898 490,861 323,681	10.5% 7.6% 8.5% 2.0% 5.7% 6.5% 0.1% 2.6% -0.2% 19.3% -6.6% 5.4% -14.2% 2.0% -2.1%	28.9% 17.2% 12.2% 8.6% 7.7% 5.0% 4.6% 3.0% 2.8% 2.1% 1.8% 1.8%