# SERVICE CONTRACT BETWEEN THE TOWN OF CASTLE ROCK AND THE CASTLE ROCK CHAMBER OF COMMERCE

DATE:		, 2018.	
PARTIES		WN OF CASTLE ROCK, a Colorado municipal corporation, 100 N. Wilcozet, Castle Rock, Colorado 80104 ("Town").	X
		STLE ROCK CHAMBER OF COMMERCE, 420 Jerry Street, Castle Rock brado 80104 ("Chamber").	٠,
RECITAL	LS:		
A. provide fur		Town and Chamber agree to the terms and conditions by which Town will designated functions of the Chamber; and	1
B. below:	The	Chamber will utilize such funding to operate and provide the services described	d
(1)	Com	amunity events:	
	a. b. c.	Artfest - \$7,376 Douglas County Fair Parade - \$2,153 Starlighting - \$5,286	
(2)	Prog	grams:	
	a. b.	eXcelerate Business Development - \$15,000 Leadership Douglas County - \$2,000	
(3)	Com	amunity marketing - \$22,600	
(4)	Adm	ninistration	
	a. b.	Event/Program Staffing - \$25,929 Operations - \$19,376	

# **TERMS:**

**Section 1.** <u>Scope of Services.</u> The Chamber shall provide the services as defined in Recital B of this Service Contract. The Town's contractual obligation under this Service Contract shall not to exceed \$99,720. Payments shall be made to the Chamber on a quarterly basis in the amount of \$24,930, on or about March 15, June 15, September 15 and December 15.

In the event that the Chamber fails to perform or implement the aforementioned events or services, Town may withhold payment for such event or service from the final payment.

- Section 2. <u>Term.</u> The term of this Service Contract shall be from January 1, 2019 to December 31, 2019.
- **Section 3.** Assignment. This Service Contract shall not be assigned by Chamber without the written consent of the Town.
- **Section 4.** Notice. Any notice required or permitted by this Service Contract shall be in writing and shall be deemed to have been sufficiently given for all purposes if sent by certified mail or registered mail, postage and fees prepaid, addressed to the party to whom such notice is to be given at the address set forth on the first page of this Service Contract, or at such other address as has been previously furnished in writing to the other party or parties. Such notice shall be deemed given when deposited in the United States mail.
- **Section 5.** Reporting. The Chamber shall submit in writing to the Town Manager a report on its activities no later than July 31, and shall also submit a written annual report for 2019 no later than January 31, 2020. Such reports shall include, but not be limited to, financial reporting and information on Chamber achievements of 2019 performance objectives as outlined in their proposal attached as *Exhibit 1*.
- **Section 6.** Prohibition Against Employing Illegal Aliens. Chamber shall not knowingly employ or contract with an illegal alien to perform work under this contract. Chamber shall not enter into a contract with a subcontractor that fails to certify to the Chamber that the subcontractor shall not knowingly employ or contract with an illegal alien to perform work under this contract.

Chamber has confirmed the employment eligibility of all employees who are newly hired for employment to perform work under the public contract for services through participation in either the E-verify program or the Department program, as defined in C.R.S. §§ 8-17.5-101(3.3) and 8-17.5-101(3.7), respectively. Chamber is prohibited from using the E-verify program or Department program procedures to undertake pre-employment screening of job applicants while this contract is being performed.

If Chamber obtains actual knowledge that a subcontractor performing work under this Contract for services knowingly employs or contracts with an illegal alien, Chamber shall:

- A. Notify the subcontractor and the Town within three days that the Chamber has actual knowledge that the subcontractor is employing or contracting with an illegal alien; and
- B. Terminate the subcontract with the subcontractor if within three days of receiving notice required pursuant to this paragraph the subcontractor does not stop employee or contracting with the illegal alien; except that the Chamber shall not terminate the contract with the subcontractor if during such three days the subcontractor provides information to establish that the subcontractor has not knowingly employed or contracted with an illegal alien.

Chamber shall comply with any reasonable request by the Department of Labor and Employment made in the course of an investigation that the Department is undertaking pursuant to the authority established in C.R.S. §8-17.5-102(5).

If Chamber violates a provision of this contract required pursuant to C.R.S. §8-17.5-102, Town may terminate the contract for breach of contract. If the contract is so terminated, the Chamber shall be liable for actual and consequential damages to the Town.

- **Section 7.** <u>Insurance.</u> Chamber agrees to procure and maintain, at is own cost, the following policy or policies of insurance. Chamber shall not be relieved of any liability, claims, demands or other obligations assumed pursuant to the Contract Documents by reason of its failure to procure or maintain insurance, or by reason of its failure to procure or maintain insurance in sufficient amounts, durations, or types.
- A. Chamber shall procure and maintain, and shall cause each subcontractor of the Chamber in Chamber's own policy the minimum insurance coverage listed below. Such coverage shall be procured and maintained with forms and insurers acceptable to the Town. All coverage shall be continuously maintained from the date of commencement of services hereunder. In the case of any claims-made policy, the necessary retroactive dates and extended reporting periods shall be procured to maintain such continuous coverage.
  - 1. Workers Compensation insurance to cover obligations imposed by the Workers Compensation Act of Colorado and any other applicable laws for any employee engaged in the performance of Work under this contract, and Employer's Liability insurance with minimum limits of FIVE HUNDRED THOUSAND DOLLARS (\$500,000) each accident, FIVE HUNDRED THOUSAND DOLLARS (\$500,000) disease-policy limit, and FIVE HUNDRED THOUSAND DOLLARS (\$500,000) disease-each employee.
  - 2. Comprehensive General Liability insurance with minimum combined single limits of ONE MILLION DOLLARS (\$1,000,000) each occurrence and ONE MILLION DOLLARS (\$1,000,000) aggregate. The policy shall be applicable to all premises and operations. The policy shall include coverage for bodily injury, broad form property damage (including for contractual and employee acts), blanket contractual, independent contractors, products, and completed operations. The policy shall contain a severability of interests provision.
  - 3. Comprehensive Automobile Liability Insurance with minimum combined single limits for bodily injury and property damage of not less than ONE MILLION DOLLARS (\$1,000,000) each occurrence and ONE MILLION DOLLARS (\$1,000,000) aggregate with respect to each of Contractor's owned, hired and/or non-owned vehicles assigned to or used in performance of the services. The policy shall contain a severability of interests provision.
- B. The policies required above, except Workers' Compensation insurance, Employers' Liability insurance shall be endorsed to include the Town, its officers and employees, as an additional insured. Every policy required above shall be primary insurance, and any insurance carried by the Town, its officers, or its employees, shall be excess and not contributory insurance to that provided by Chamber. The additional insured endorsement for the Comprehensive General Liability insurance required above shall not contain any exclusion for

bodily injury or property damage arising from completed operations. The Chamber shall be solely responsible for any deductible losses under each of the policies required above.

- C. Certificates of insurance shall be completed by Chamber's insurance agent as evidence that policies providing the required coverage, conditions and minimum limits are in full force and effect, and shall be subject to review and approval by the Town. Each certificate shall identify the Project and shall provide that coverage afforded under the policies shall not be cancelled, terminated or materially changed until at least 30 days prior written notice has been given to the Town. If the words "endeavor to" appear in the portion of the certificate addressing cancellation, those words shall be stricken from the certificate by the agent(s) completing the certificate. The Town reserves the right to request and receive a certified copy of any policy and any endorsement thereto.
- D. Failure on the part of Chamber to procure or maintain policies providing the required coverage, conditions, and minimum limits shall constitute a material breach of contract upon which the discretion may procure or renew any such policy or any extended connection therewith, and all monies so paid by the Town shall be repaid by Chamber to the Town upon demand, or the Town may offset the cost of the premiums against any monies due to Chamber from the Town.
- E. The parties understand and agree that the Town is relying on, and does not waive or intend to waive by any provision of this contract, the monetary limitations (presently \$350,000 per person, \$990,000 per occurrence) or any other rights, immunities, and protections provided by the Colorado Governmental Immunity Act, \$24-10-101, et seq., C.R.S., as from time to time amended, or otherwise available to Town, its officers, or its employees.
- **Section 8.** Additional Documents. The parties agree to execute any additional documents or take any additional action that is necessary to carry out this Service Contract.
- **Section 9.** Entire Service Contract. This Service Contract represents the entire Service Contract between the parties and there are no oral or collateral agreements or understandings. This Service Contract may be amended only by an instrument in writing signed by the parties. If any other provision of this Service Contract is held invalid or unenforceable, no other provision shall be affected by such holding, and all of the remaining provisions of this Service Contract shall continue in full force and effect.
- **Section 10.** <u>Waiver.</u> A waiver by any party to this Service Contract of the breach of any term or provision of this Service Contract shall not operate or be construed as a waiver of any subsequent breach by either party.
- **Section 11.** Governing Law. This Service Contract shall be governed by the laws of the State of Colorado.
- **Section 12.** <u>Indemnification.</u> Chamber expressly agrees to indemnify and hold harmless Town or any of its officers or employees from any and all claims, damages, liability, or court awards including attorney's fees that are or may be awarded as a result of any loss, injury or damage sustained or claimed to have been sustained by anyone, including, but not limited to, any

person, firm, partnership, or corporation, to the extent caused by the negligent acts, errors or omissions of Chamber or any of their employees or agents in performing work pursuant to this Service Contract. In the event that any such suit or action is brought against Town, Town will give notice within ten (10) days thereof to Chamber.

- **Section 13.** <u>Worker's Compensation.</u> Chamber shall at its own expense keep in full force and effect during the term of this Service Contract Statutory Worker's Compensation Insurance.
- **Section 14.** <u>Independent Contractor.</u> Chamber and Town hereby represent that Chamber is an independent contractor for all purposes hereunder. As such, Chamber is not covered by any worker's compensation insurance or any other insurance maintained by Town except as would apply to members of the general public. Chamber shall not create any indebtedness on behalf of the Town.
- **Section 15. No Third Party Beneficiaries.** It is expressly understood and agreed that enforcement of the terms and conditions of this Service Contract, and all rights of action relating to such enforcement, shall be strictly reserved to Town and Chamber, and nothing contained in this Service Contract shall give or allow any such claim or right of action by any other third party on such Service Contract. It is the express intention of the parties that any person other than Town or Chamber receiving services or benefits under this Service Contract shall be deemed to be an incidental beneficiary only.
- **Section 16.** <u>Default and Remedies</u>. In the event either party should default in performance of its obligations under this Service Contract, and such default shall remain uncured for more than 10 days after notice of default is given to the defaulting party, the non-defaulting party shall be entitled to pursue any and all legal remedies and recover its reasonable attorney's fees and costs in such legal action.

ATTEST:	TOWN OF CASTLE ROCK
Lisa Anderson, Town Clerk	Jennifer Green, Mayor
Approved as to form:	Approved as to content:
Robert J. Slentz, Town Attorney	David L. Corliss, Town Manager
CASTLE ROCK CHAMBER OF C	OMMERCE:
By:	
Its:	

**DATE:** June 15, 2018

TO: MAYOR JENNIFER GREEN, CASTLE ROCK TOWN

COUNCIL & DAVE CORLISS, TOWN MANAGER

FROM: MARK MICHAEL, CHAIRMAN OF THE BOARD

PAM RIDLER, PRESIDENT/CEO

**RE:** 2019 TOWN SERVICE CONTRACT SUBMISSION



The Castle Rock Chamber of Commerce Board of Directors respectfully submits the enclosed request to the Town of Castle Rock for the continuation of its Service Contract with the Castle Rock Chamber for 2019. The Chamber appreciates the mutually beneficial relationship that has existed with the Town of Castle Rock since the implementation of the first service contract in 1993.

The Chamber's proposal for the 2019 Service Contract is for \$99,720 which is the same as was requested in 2018.

#### ECONOMIC DEVELOPMENT PROJECTS

The Chamber is responsible in coordinating the efforts of the following functions which are outlined in this document.

<u>Business Assistance Services</u>—The Castle Rock eXcelerate Business Development program remains committed to small business and economic development. The program provides a myriad of educational resources to encourage the development and growth of entrepreneurial activity in Castle Rock at little or no cost to both start-ups and established businesses. Through the first five months of 2018, this program provides:

- One-on-one business consulting with expert volunteer assistance. A total of 24 counseling hours to 19 local businesses equates to a value of over \$3,000 donated staff hours.
- **Business monthly class trainings** for business owners/management and their employees: Eight classes have been conducted to date with 96 participants and 44 unique businesses, with a value of over \$2,100 of in-kind professional staffing. **On-line business trainings** for our local business community and their staff in addition to our current on-site training modules is also offered. The online trainings offer over 1,000 different class options to employers.
- Outreach program to new businesses welcomes new businesses on behalf of the Castle Rock Economic Partnership, offering to help them make local connections, find local resources, etc. So far in 2018, 109 new businesses have been mailed a welcome letter and business assistance brochure which is followed up with a phone call and an email by Chamber staff. The purpose is to contact the owner/manager in a variety of ways, at different times throughout their first year in Castle Rock. We invite them to attend Chamber networking events and training classes for free and emphasize the Chamber, Town, EDC and Downtown Alliance partnership which are here to help them get established.
- In our third year, the Chamber continues to coordinate and host two **Douglas County Job Fair** events to assist our local employers to fill their employment needs. A total of 31 businesses and 167 job seekers participated in the February 2018 event.
- Through the Douglas County Talent Pipeline, the chamber is leveraging its contacts with local businesses and industries to create hands-on opportunities for students to energize and calibrate the talent pipeline in key industries which will sustain and enhance our communities' workforce. The partnership through the Castle Rock Collaboration Campus is bringing educators and employers together to help both understand what their future needs and the opportunities might be. We are encouraging employers to offer scholarships, internships and apprenticeships.

#### **Leadership Douglas County program:**

Leadership Douglas County program prepares established and emerging leadership for their civic engagement journeys through service, knowledge and networking. Participants learn about the regional issues shaping our community from the experts working on them while building strong connections across private, public and nonprofit sectors. LDC will begin its 20<sup>th</sup> class session in September 2018. The program has graduated 352 individuals since 2000. In the first five months of 2018 we have utilized 65 volunteers contributing 421 hours valued at \$10,946 and staffing at \$6,200. Of the current 21 class participants, 14 of this year's graduating class either live or work in Castle Rock within our local businesses or in the public sector. LDC is designed to identify, educate and motivate current and emerging leaders who will strengthen and enhance a sustainable community.

<u>Community Marketing</u>—In an effort for our residents and visitors to receive a positive emotional and intellectual impression of our community, it's our intent to create positive experiences which will encourage a live, work, shop, play and stay environment. We continue to have success with the visually engaging and interactive VisitCastleRock.org community website. This site allows local organizations, vendors and event planners to submit their events to the community calendar for posting. The VisitCastleRock.org site has <u>surpassed our goals</u> with page views at 111,548 (+3.5%) and new users are 55,353 (+162%).

Our objective is to continue to promote activities which keep our residents connected and support local events that add to Castle Rock's lifestyle and sense of community including enhanced social and cultural experiences. The VisitCastleRock.org site integrates our areas' cultural scene, which promotes community events, area nightlife, historic tours and museum, in addition to recreational activities. For those individuals looking to relocate to Castle Rock, the VisitCastleRock.org site is a great resource in one location. Looking for information on senior living, churches, schools, daycare, neighborhoods, government services, higher education or emergency services are directly linked to the appropriate providers in our community.

We are in our third year of the Livability magazine which is published both in print and digitally with an interactive mobile version. This magazine showcases Castle Rock's strengths through stunning photography and professionally written stories to showcase Castle Rock's community character and is produced as an annual high-quality publication distributed to newcomers, businesses and visitors. The Castle Rock Livability page views were at 25,584 last year. This year to date page views are 64,458 (+150%).

Cross marketing efforts have been created with our community partners in promoting local businesses, recreation, parks/trails, community events and other amenities and we continue to explore local and regional mass media and social media opportunities to expand our communities' exposure. We continue to educate our new residents of our local amenities through the continued distribution of Welcome to Castle Rock packets (Shop the Rock) and to date 1,141 households have received these packets (+7%) to date.

Our social media presence over the past year has increased by 11% on Facebook. Efforts to maintain our following and to emerge throughout the community as 'the source' for community events will continue as a top priority.

We continue to distribute "See & Do" brochures to our local hotels to encourage their customers to shop locally. In addition, Castle Rock activity brochures are being distributed at Visitor Centers in Alamosa, Boulder, Buena Vista, Burlington, Canyon City, Colorado Springs, Grand Lake, Grand Junction, Greeley, Monument, Pueblo and Woodland Park.

A monthly full-page advertisement is placed in the Castle Rock NewsPress newspaper and on the Colorado Community Media website which features local events, programs, community issues and a local calendar. Distribution is over 110,000 households monthly in Douglas County.

# **Hospitality and Tourism**

- Community events are a major component of community character and tourism which has been identified by our residents and continues to rank high in Town surveys, in addition to our onsite event surveying of visitors. The Chamber takes pride leading efforts of the DC Lifestyle Expo (February), ERock Ride (June), Castle Rock WineFest (July), Douglas County Fair Parade (July), Colorado Artfest (September) and Star lighting (November) are several of the community signature events with the assistance of Town, Downtown Alliance and volunteer business staffing. We will continue to work towards improvement and increased quality by providing family-oriented entertainment and to capture and record data to evaluate the return on objectives of these events.
- The Visitor Center, which is located inside the Chamber building, welcomes visitors and residents to our community. The Chamber has continued the expansion of our Visitor Center's summer service hours June 2 through August 25 to include Saturday hours from 9 am to 1 pm. During the rest of the year, the Visitor Center is staffed five days per week 9 am to 5 pm (Monday-Friday) to greet and give assistance to residents and visitors which welcomed 3,273 visitors as of June 1<sup>st</sup>.

# 2019 SERVICE ORGANIZATION FUNDING APPLICATION

## ORGANIZATION REQUESTING FUNDING: Castle Rock Chamber of Commerce

**I. 2019 FUNDING REQUEST** (Please use this form for this information and not another format.)

### **Breakdown of funds**

Artfest	\$ 7,376
DC Fair Parade	2,153
Starlighting	5,286

#### **PROGRAMS**

eXcelerate Business Development*	15,000
Leadership Douglas County*	2,000
Community Marketing	22,600

#### **ADMINISTRATIVE**

Admin-Event/Program staffing	25,929
Admin/Operations	19,376

#### **TOTAL FUNDING REQUEST**

\$99,720

#### II. 2019 PROJECTED ORGANIZATION BUDGET

(Please use this form for this information and not another format.)

# 2019 projected organizational budget

(Including funding from the Town)	\$ <u>880,000</u>	
		% of
<u>Projected sources of revenue</u>		<u>Budget</u>
Events/Sponsorships	\$ 412,000	46.8%
Membership Investment	248,000	28.2%
Town Contract of Service	99,720	11.3%
Programs/Sponsorships	107,400	12.20%
Other/Advertising	12,880	01.5%
TOTAL PROJECTED REVENUE	\$ <u>880,000</u>	100.00%

<sup>\*</sup> Various chamber programs and services are now conducted through the Chamber Foundation instead of the Chamber as in the past. The related organizations receive support from the Town pursuant to the contract for service with the town of 11-12% of the combined organizations' budgets. This percentage is expected to decline drastically as the chamber foundation proceeds in its charitable purpose in receiving grants from other charitable organizations.

# Projected expenditures

(By major budget category)

Events Direct & Indirect (incl. salaries)	\$ 321,000
Programs Direct & Indirect (incl. salaries)	392,800
Salaries/Benefits/Payroll Taxes	130,000
Other G&A	28,200
TOTAL PROJECTED EXPENDITURES	<u>\$ 872,000</u>

#### III. 2019 PROPOSED PERFORMANCE OBJECTIVES

Please propose up to eight <u>measurable</u> performance objectives that your organization will strive to accomplish in direct relationship to any funding and contract awarded by the Town.

#### **Community Marketing**

- Manage, promote and support the community through regional events like the Lifestyle Expo, Job Fairs, Elephant Rock Ride, WineFest, DC Fair Parade, Artfest and Starlighting.
- Use systematic models of measuring the return on objective of our local events.

#### **Hospitality and tourism**

- Continue efforts to engage local marketing experts to create messaging to promote local amenities and community events.
- Continue efforts to inform visitors and new residents in assisting them in discovering Castle Rock's
  amenities through personal engagement at the Visitor Center and new resident packets mailed to their
  residence.
- Continue creating communication materials that promote Castle Rock as a thriving community (Livability Magazine, Castle Rock/Douglas County map, Castle Rock Resource Directory, VisitCastleRock.org website, videos, social media and other promotional materials.)

#### Small Business Support Services—eXcelerate Business Development & Talent Pipeline Program

- Facilitate volunteer one-one-one business consultations with a goal to maintain current levels of service to businesses and capture services rendered data from the business counseling service efforts.
- Continue to offer diverse types of business trainings which will broaden the exposure and business involvement in technology, management, marketing/sales, hospitality and customer service.
- Talent Pipeline DC in partnership with the Castle Rock Collaboration Campus we will work to bring
  industry owners/managers together with education to implement a plan to fill the labor gap with
  apprenticeships, shadowing and internships. We will continue organize Job Fairs and promote the
  community electronic Job Board to local employers and prospective job seekers through social and
  other media forums.

#### **Contact:**

Pam Ridler, President/CEO 420 Jerry Street Castle Rock CO 80104 303-478-1887 pam@castlerock.org

# Castle Rock Chamber of Commerce Board of Directors 2018

Doaru	of Directors 2018	
EXECUTIVE/FINANCE COMMITTEE	New CEO TBD	2018/2020 (2-yr term)
Mark Michael-Chairman of the Board	Castle Rock Adventist Health Campus	
Versatility Creative Group	2350 Meadows BlvdCastle Rock CO 8	0109
720-432-2594	303-324-324-1353 — phone	
mark@vcgmedia.com	xxx@centura.org	
Mike McNairy-Chairman-Elect	Brock Goodwin	2018/2020 (2-yr term)
Creative Colors International	Futurity First	
303-319-9485	954 Harpy Ct—Castle Rock CO 80109	
mnamac@msn.com	(303-883-6376phone	
	brockjgoodwin@ffig.com	
Aaron Fort-Treasurer	Dave Hickey	2018/2019 (1-yr term)
The Fort CPA Group	Fidelity National Title Company	
407 N. Wilcox StreetCastle Rock, CO 80104	19751 E. Mainstreet Ste. R-14—Parker,	CO 80138
303-688-0375	303-916-4449	
Aaron@eakinsfort-cpa.com	dhickey@fnf.com	
Abby Tardiff-Treasurer-Elect	Nadine Kirk	2017/2019 (2-yr term)
ANB Bank	RE/MAX Alliance	
3851 Sol Danza Dr.	719 N. WilcoxCastle Rock, CO 80104	
303-394-5671	303-941-4221— phone 303-688-8795—	fax
Abigil.Tardiff@anbbank.com	TheKirkTeam@gmail.com	
Bernie Greenberg-Immediate Past Chairman	Linda Watson Kolstad	2017/2019 (2-yr term)
Kokish & Goldmanis PC	Sky Ridge Medical Center	
316 WilcoxCastle Rock CO 80104	10101 Ridgegate PkwyLone Tree, CO	
303-688-3535	720-225-1016 — phone 720-225-1009 —	– fax
bgreenberg@kgattys.com	linda.watson@healthonecares.com	
EX-OFFICIO (non-voting)	Nick Lucey	2018/2019 (1-yr term)
Pam Ridler—President/CEO	NickLucey.com	
Castle Rock Chamber of Commerce	PO Box 1371—Castle Rock, CO 80104	
420 Jerry St Castle Rock, CO 80104	912-224-3567	
303-688-4597	nickluceydotcom@gmail.com	
pam@castlerock.org	N MI-4 - D' - IDD	2017/2010 (2 4)
Frank Gray—President/CEO Castle Rock Economic Development Council	New Mktg Dir TBD Outlets of Castle Rock	2017/2019 (2-yr term)
18 South StCastle Rock, CO 80104	5050 Factory Shops BlvdCastle Rock C	CO 20100
303-688-7488	303-688-4495—phone	20 80109
frank@castlerockedc.com	xxx@outletsatcastlerock.com	
Dave Corliss—Town Manager	Michelle Peck	2018/2020 (2-yr term)
Town of Castle Rock	TMMC Property Management	2010/2020 (2-yr term)
100 Wilcox StCastle Rock, CO 80104	514 Perry Street, PO 1540Castle Rock,	CO 80104
303-660-1374	303-985-9623	20 00104
dcorliss@crgov.com	Mpeck@tmmccares.com	
<u> </u>	•	00101001011
Councilman James Townsend	Haley Monteferrante	2018/2019 (1-yr term)
Town of Castle Rock	FirstBank of Douglas County	104
Robinson & Henry PC	4775 Front Street—Castle Rock, CO 801	104
303-688-0944	303-660-3350	
jtownsend@crgov.com or james@robinsonandhenry.com	xxxx@efirstbank.com	
DIRECTORS	DJ Tedesco	2017/2019 (2-yr term)
Jill Dustman Coe 2017/2018 (1-yr term)	Guaranty Bank	
White Construction Group	501 WilcoxCastle Rock, CO 80104	
202 6 <sup>th</sup> Street, Ste. 200	303-688-5191—phone	
303-688-6924	djtedesco@guarantybankco.com	
Jill Garber 2017/2019 (2-yr term)	Julie Voorhees	2017/2019 (2-yr term)
Colorado State University (Collaboration Campus)	Keller Williams Action Realty	•
4416 Lazy K DriveCastle Rock, CO 80104	140 S Wilcox Street—Castle Rock CO 8	0104
303-660-3165—phone	303-437-25 <b>05Phone</b>	
Jill.Garber@colostate.edu		
Jin. Oar ber @ colostate.edu	julievoorhees.jv@gmail.com	