











COMMUNITY ENGAGEMENT PLANG 2018 COMMUNITY RELATIONS













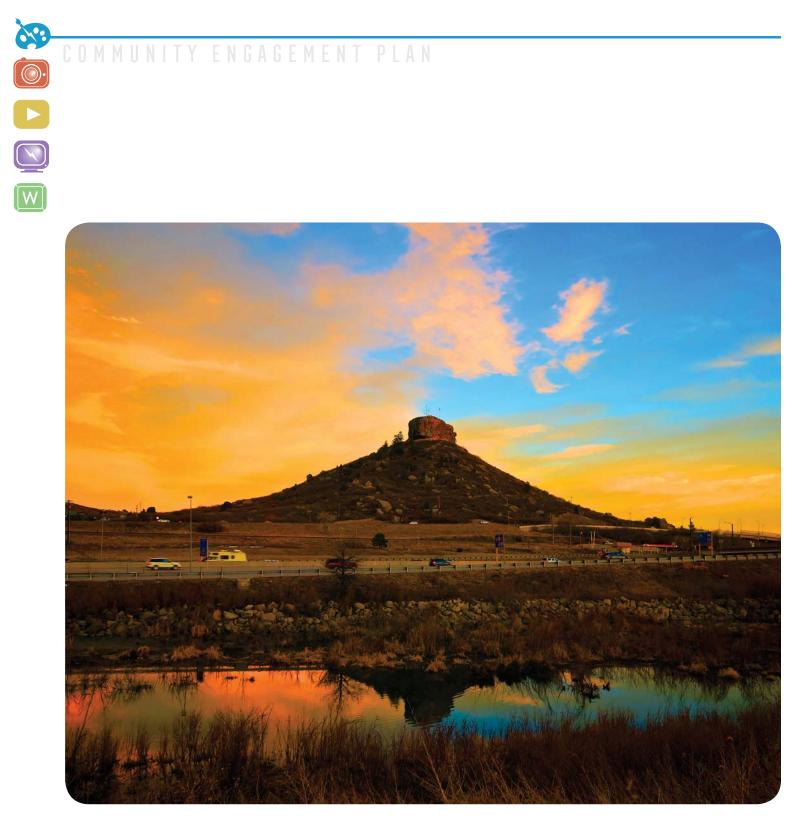




















COMMUNITYRELATIONS

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THE TOWN'S FIRST COMMUNITY ENGAGEMENT PLAN



Our roadmap for a two-way communication philosophy for engaging residents and stakeholders.

The Town's first Community Engagement Plan is a road map to drive a two-way communication philosophy for engaging our residents and stakeholders.

The mission of the Community Relations Team is to serve as an internal, professional marketing, Townwide public relations, media relations and communication full-service agency supporting Town Council, the Town Manager's Office and each department. We work alongside Town departments to keep our community and our stakeholders informed of what is happening in Castle Rock today and tomorrow.

We listen. We engage. Our community is in a conversation, and we want to be a part of that discussion. To achieve communication and community engagement, a robust and diverse communications strategy is essential.

The best communication practices call for approaches that are integrated and use a variety of different tools to get information to the public. They identify key messages and the audience.

When we start to communicate about a Town project or community issue that arises, we begin by asking questions. We listen to the Town department's lead staff on projects to determine the communication and information that is needed. We set the goals for updating the community.

Then, we begin researching what our community wants/needs to know, and determine how they would like to receive that information. We select our engagement channels and tools based on that data. Next, we evaluate the information, and the timing of the information, needed to be released. From there, we assign the appropriate level of communication for reaching the community.

The ways our community members and stakeholders choose to get their news varies; from traditional forms of media and subscriber-based email communication, to word-of-mouth, websites, social media, following local media, direct mail and online mobile sources. The Town of Castle Rock is actively communicating where people are listening.







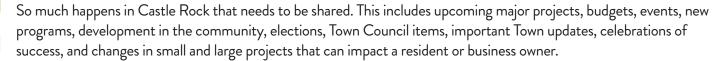






Levels of communication are extremely important







We have an opportunity to share these happenings as a means of promoting the good things we are doing, as well as, to inform residents of timely news and projects. We customize our approaches to incorporate the communication needs and the level of engagement for the topic.

Why a level of communication? If we utilized every communication tool for every issue, we would create so much noise every message would be lost. That's why we evaluate the level of need.

Reaching our audience

To reach your target audience, you first need to know who they are. By getting to know our residents, focusing on their needs, building trust and credibility, creating an engaging and attention-grabbing message that is easy to understand, we start the conversation. We also strategically select different tools that fit our audience.

We want to communicate to the people in the community who are most likely affected by our projects, services and Town topics. How do we determine who our target audience is, and even more importantly, how do we reach out to them? We have many different tools to engage with the community, but just because we have those different mediums, does not mean we need to select them all, for every message.

Effective engagement begins with listening to your audience and then speaking to them and their needs. Residents want to know what we are working on and how we can make their lives better and simpler throughout the project. They do not want all of the the nitty-gritty details. Residents are busy and want the higher level of information - quickly.

For those who want to know more, we upload detailed information to CRgov.com. Additionally, a mailer may be sent to residents, or information passed along via an HOA meeting or an Open House hosted by the Town. We also utilze email communications, when warrented, to connect with folks who call Castle Rock home.

We understand people use different methods of communication to receive information – from the digital to the more traditional. As a municipality, we have a responsibility to disseminate our news in a variety of ways to each audience. Our goal is proactive communications, yet we are flexible and nimble with the responses needed to address a reactive community-driven issue communication plan.

Community Relations is a partner with each Town department, and we work alongside staff members. We listen to the Town team and create communications that educate for a diverse portfolio of topics:

- Proactive communications prior to the actual project; management of communications during the Town project
- Items/issues that have community impact
- Unplanned crisis events
- Media coverage, proactive and reactive (community crisis events)
- Town Council-driven communications and engagement needs
- Large-scale community projects
- Partner for communication coverage with community leaders and community groups
- Elections
- Focused communications on areas of great community interest













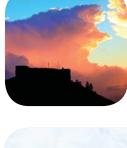
































When we are brought into a project, we analyze the impact and urgency of potential issues in order to develop a set of communication priorities necessary for managing the possible concerns and issues. These priorities shape our communications plan.

Planning communications from the audience's perspective

When planning communications for Castle Rock, we wear a "resident's hat." The Community Relations team will meet with the Town project team. We ask questions we think the community would ask. From those discussions, we capture both an 'inside' analysis (i.e., as seen from Town's perspective) and an "outside" analysis (i.e., as seen from the point-of-view of the public, media and external stakeholders). This highly valued practice ensures that we identify potential issues and plan necessary engagement to promote transparency and prevent misunderstandings.

After we meet and gather information from the Town team – in order to ensure that we are capturing the right issues and prioritizing them so they can be managed effectively – we start our process.

The next step is to decide the level of communication. We create a Communication Plan that drives the level of communications needed, we define the goals, audience, key message, tactics, media relations (if needed); and we measure the success. These elements drive the community engagement approach.

Identifying the level of need

Some of the areas of engagement can fall into the same level of communication needs, year after year. There are unplanned community issues that quickly rise to a higher level. These issues will require more community-wide engagement, more frequency of the message and updates, and more educational content as the information unfolds. We also look at the specific platform tools we need to send these messages quickly, and select what is the best way to deliver the message using those tools and platforms.

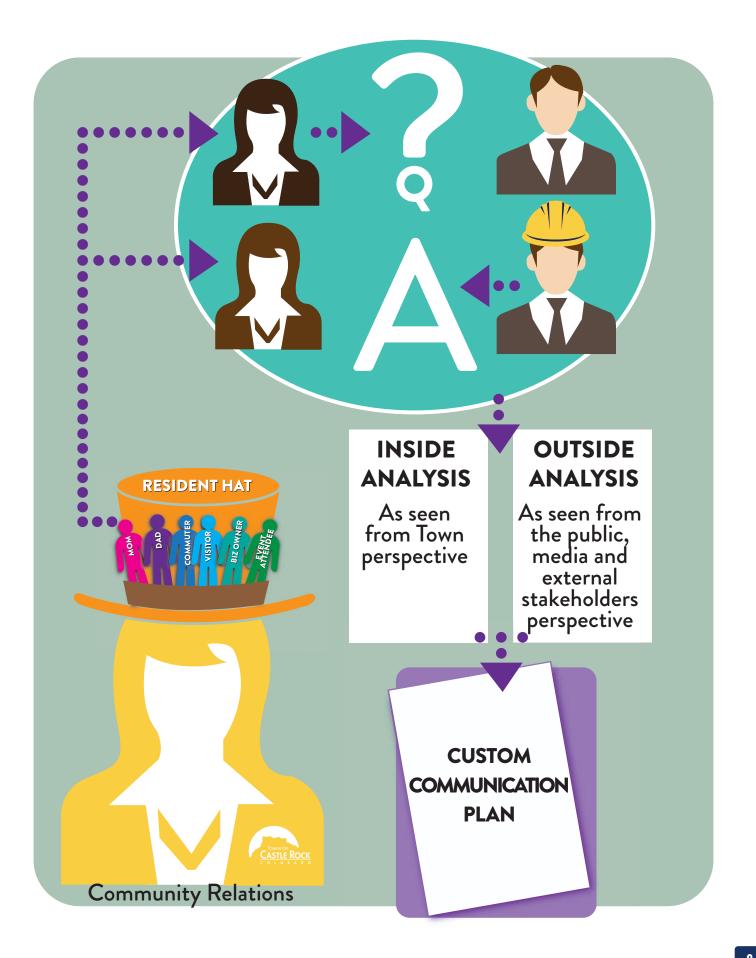
Goals, Audience and Key Messages are important areas we define in





















Defining the Town's Communication Objectives

Our communication plans have identified goals, target audiences, and key messages. They comprise the information needed to define specific objectives for our communication and marketing strategies. These objectives are measurable and can be tracked back to the strategy that lead to achieving the objective.

Townwide department responsibilities in community engagement

Castle Rock is a full-service municipality employing nearly 540 full time staff. Shared departmental responsibility for communication has evolved as Castle Rock has grown into a community of over 65,000 residents.

Community Relations is purposely located within the Town Manager's Office because our department works with Town Council, the Town executive team and line departments to provide accurate and timely information to stakeholders within our community.

Communication and engagement is a shared, organizational responsibility. While Community Relations initiates and leads many Townwide communication efforts, each department is responsible for supporting a 'communications mindset' with Town staff. In some instances, departments have created additional communication and customer support functions.

In 2018, the Police Department hired its first Public Information Officer. The Fire and Rescue Department has a Public Education Officer function in its Fire Prevention Bureau. The Water Department created a Customer Relations Manager, and the Parks and Recreation Department now has a Customer Relations Specialist position. All of these positions are intended to support Town communication efforts.

















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While Community Relations initiates and leads many Townwide communication efforts, each department is responsible for supporting a 'communications mindset' with Town staff.



Communication outreach departmental partners in 2018

In 2018 the Police Department hired its first Public Information Officer. The Fire and Rescue Department has added a Public Education Officer in their Fire Prevention Bureau. Now, the Water

Department now has a Customer Relations Manager.











& REC

The Parks and Recreation Department added a Customer Relations Specialist position.

All of these positions are intended to support Town communication efforts.























WHAT IS A VOICE?

According to Poynter Institute writing coach Roy Peter Clark, voice is "an effect created by the writer that reaches the reader through his ears, even when he is receiving the message through his eyes."

Voice is one of the most important elements of writing. We define voice through word choice, tone and punctuation. As a government, it can be tempting to choose a formal, official voice. However, that tone doesn't resonate with residents.

In social media, our voice should be first person. It should be casual and conversational, yet knowledgeable. We should avoid jargon and acronyms. We are the helpful neighbor, who's in-tune, unbiased and can explain complex projects in a simple and compelling way. While our voice in news releases is slightly more formal, the conversational tone remains true.

We're objective, except when it comes to the hard work of our employees and the value we place on our community. We relate when things are frustrating, and we are serious when news is grim.

In this conversational tone, we focus on our audience. The most-tweeted word is 'you,' according to Public Relations Society of America's official writing coach Ann Wylie. Instead of writing about what we're doing, we write about the benefit to our audience. This is called the imperative voice, and it is how we achieve the tone defined above.

DATA-DRIVEN PROSE

After we define our voice, there are data-driven ways to increase readability. Here are a few things we consider when writing news releases, printed materials and social media posts:



STRUCTURE: Instead of opting for the archaic 'inverted pyramid' structure of newspaper days, we favor a feature-style writing approach: hook the reader with something interesting, summarize the topic (called a nut graph), provide background, and then give readers the three things they need to know. End with a quick wrap-up and kicker that links back to the lead — usually a link back to the Town's website.

LENGIH: While this varies by platform, the cliché "less is more" holds true. In fact, according to the experts, on web pages with just 111 words, readers consumed about 50 percent. On web pages with more than 1,200 words, readers consumed less than 20 percent of the content. (Jakob Nielsen).

We limit ourselves to one or two sentences per paragraph.

REGARDING SENTENCE LENGTH:

Sentences with eight words achieve 100 percent comprehension; sentences with 14 words achieve 90 percent. It goes down from there. To achieve our voice and readability, it's important to vary sentence length.

FUN FACT: divide the number of words in a piece by 200 to get the average words-per-minute it would take to read. (Wylie Communications)

ACTIVE VOICE: We write actively. We avoid passive voice. Period. Passive voice statistically increases the number of words and decreases readability. (Note: engineers and other technical experts are known for passive voice. It's our role to write their content for an average audience, which means eliminating passive voice.)











































WHAT IS A TOWN AUDIENCE?

Audiences are stakeholder groups, and/or individual residents and visitors. The Community Relations team is able to reach and communicate effectively with Town audiences utilizing experience, plan-driven effort, along with established, clearly defined target markets specific to the project or event.

We match our outreach activities as closely as possible with our Townwide audiences' interests. Our goal with this approach is to make it easy for residents to hear 'the message', based on their own personal interests.

Audience groups: (varies with each communication plan, but usually includes)

Residents Business owners Visitors Employees

Community Leaders Students Retirees Developers and property owners

Retail managers

We strive to build community around the Castle Rock audience. Our communication plans have goals to change behaviors or get results. We can't force a community to engage with our message, so we try to let it happen naturally, with our message.

- We simplify Town Department's (projects/budget/elections/etc.) message so that the resident can understand it easily.
- We strive to share a variety of content transparently and openly with our community.
- It is imperative that we get our audience involved.













LISTENING AND ENGAGING OUR COMMUNITY

Here's how we do what we do:

With an annual budget of more than \$241.2 million in Town expenditures for improvements and services, there are hundreds of projects and priorities being accomplished by Town staff at a given time. How then, do we decide what to communicate and when?

Effective communications are key to the success of the Town of Castle Rock and the well-being of its community including residents, businesses, employees, and community and stakeholder groups. Open and proactive communications ensure clear, relevant, timely and consistent information from the Town. A well-managed communications plan strengthens public confidence in its local government, and results in increased resident and business satisfaction.

Community Relations is the proactive communication team with the Town of Castle Rock community. We focus on raising public awareness of the organization and its work. We are the primary marketing, PR, advertising and media relations division.

Community engagement is the process of working collaboratively with community groups to address issues that impact the well-being of those groups. Activities that help firms engage the community include credible and transparent reporting, Town Hall meetings and collaborative decision making.

Our community engagement strategy is based on placing a high value on cultivating our transparent and open relationships with our community. We make strategic marketing and communication steps that embrace developing diverse marketing and Community Relations strategies so that we can understand our audiences. Our roles encompasses:

- Community issue management
- Enhanced public engagement
- Public awareness and education





















WHO IS OUR COMMUNITY?

Community is at the heart of our communications strategy. While our primary focus is Town projects and priorities, we know we don't operate in a vacuum. Our community thrives on various other jurisdictions and entities that also have planned priority projects, or unexpected emergencies to communicate. That's why we've focused energy on meaningful community partnerships.

We work with other local jurisdictions:

- Douglas County
- •Douglas County School District
- Douglas County Sheriff's Office

- Douglas County Libraries
- Colorado Department of Transportation Colorado State Patrol

As well as other local partners:

- Castle Rock Chamber of Commerce
- Castle Rock Economic Development Council (and related DDA, DMA)
- Homeowners Associations

We know each of these organizations have communications channels to reach our residents and business owners. It's important we bring them into our planning to share our key messages and do the same in return.

Specifically, these partnerships are strong when communicating projects and large signature events (such as Starlighting or the annual Western Heritage Welcome).

TOPICS, PROJECTS AND COMMUNITY ISSUES

Sometimes, our projects are planned. These include capital improvement projects, Council initiatives or other budgeted priorities. Other times, community issues, arise and we have to be agile communicators. This can be anything from a public safety emergency to a development project that garners community interest to a citizen-driven election process.

TOWN DEPARTMENT PROJECTS

Collaboratively, we work with each Town department on budgeted projects to achieve related communications goals. Specifically, we start at the project-manager level with a communications plan for the project. (See details on communications plans in this document.)



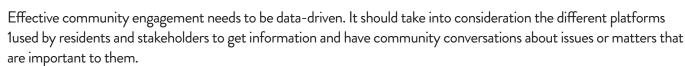








Castle Rock's community - are we engaging with you?

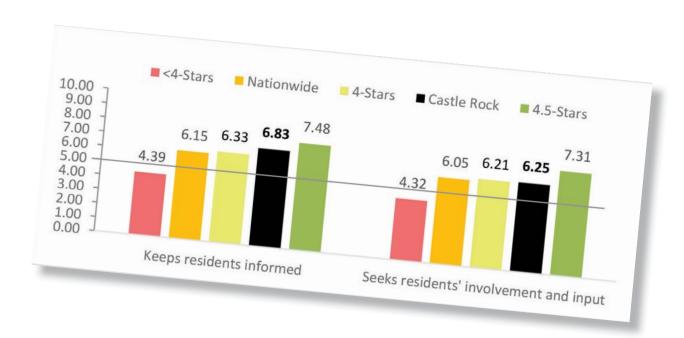


The Town's 2017 Community Survey asked residents two questions regarding how well they believe the Town does at keeping residents informed and seeking their involvement.

On a scale from 0 to 10, where 0 means "strongly disagree" and 10 means "strongly agree," residents' agreement with the Town keeping residents informed was 6.83. This is slightly higher than the national average of 6.15.

Residents' agreement that the Town seeks their involvement and input was 6.25. This is also slightly higher than the national average of 6.05.

Year-over-year ratings for both attributes have slightly decreased – an area that should be further explored as a learning organization.

















2017 COMMUNITY SURVEY

WEBSITE AND SOCIAL MEDIA DATA

Town Website

Residents were asked a series of questions regarding the Town's website.

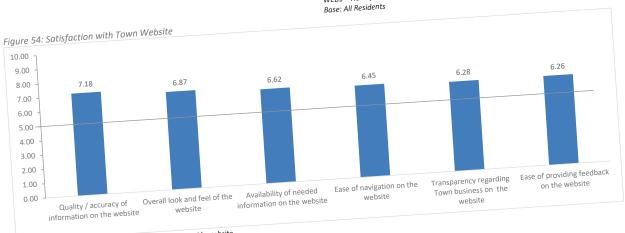
Four out of five residents have accessed the Town's website in the past two years. Those who have visited the website were asked a series of follow-up rating questions on various aspects of the website.

Overall, the website receives moderately high remarks with little variance between the highest-rated attribute—quality and accuracy of information and the lowest-rated attribute—ease of providing feedback.



NORTHWEST

WEB1 – Have you accessed the Town's website in the past two years?



WEB2 – Please rate the following aspects of Castle Rock's website. . .

Base: All Residents

Mean score based on a scale from 0 to 10

76 | Page

2017 Castle Rock Community Survey











COMMUNICATIONLEVELS

order to assess the engagement level we will assign.

Our map and driver is the Communication Plan.

These detailed outlines are created and followed for almost all our projects. They set a goal, define the audience and prioritize and create key messages. The plan focuses on accurate, transparent, timely, educational content and the material and tools needed to support those targets. It will define who will write, create, approve and publish or post the materials and tools needed.

Basically, from the start of the Communications Plan, the level of community engagement tactics needed unfolds and develops. Then, according to the defined level of communication needed, we enlist the tools that help deliver the message most effectively.

Standard level of communication with news release tactics:

Content is written. Social media post will publish before the news release. If a news release is written, it is distributed







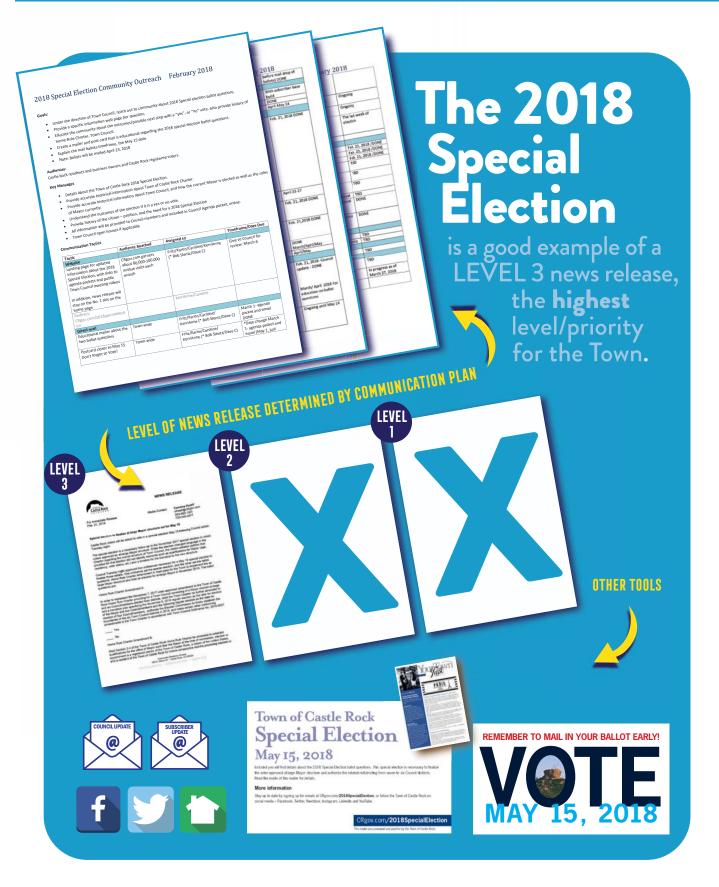
















Our primary driver for the conversation







COMMUNICATION PLAN

Our primary driver for to that define and describe how we will complan will define the use of various engage of communications. It will illustrate au messages and desired outcomes. It will on the tactics, tools and platforms need Communication Plans are the "umbrella" action plans that define and describe how we will communicate. The plan will define the use of various engagement channels of communications. It will illustrate audience, goals, key messages and desired outcomes. It will sharpen the focus on the tactics, tools and platforms needed. Additionally, it will outline the level of engagement we will need.

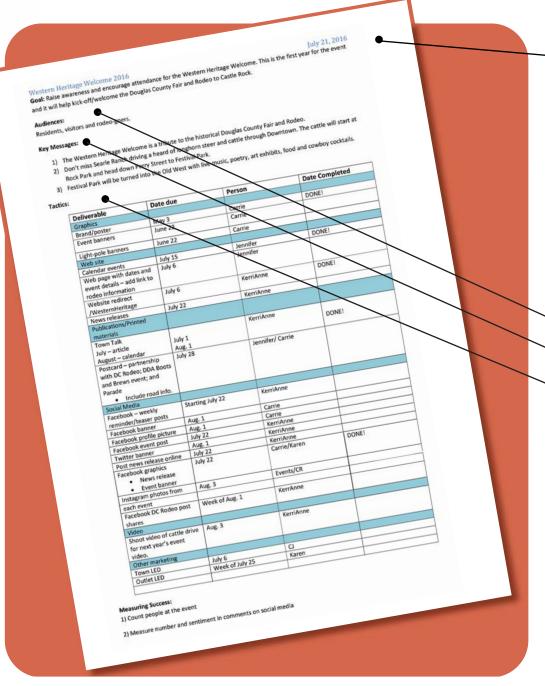
strategies, that also and importantly - set goals. We want to engage and educate the public - what information is most necessary to accomplish this? What is the timeliness of the delivery?

Throughout the communication plan process, we focus on select communication channels based on intended outcomes.

As we develop a communications

plan around a project, issue or need. we drive the communication to enhance the understanding of the project or issue. That is the first steps taken by Community Relations to determine the mechanisms needed to communicate clearly and effectively.

A targeted communications strategy will aid in relationship-building and foster trust between residents and the Town. Community Relations develops communications





















Communication Plans:
 The work of Community
 Relations is driven by
 Communication Plans.

The plans help guide and map out the path for communication engagement.

Some of the key ingredients to the Communication Plan are specifics like:

- The Goal
- The audience
- Key messages

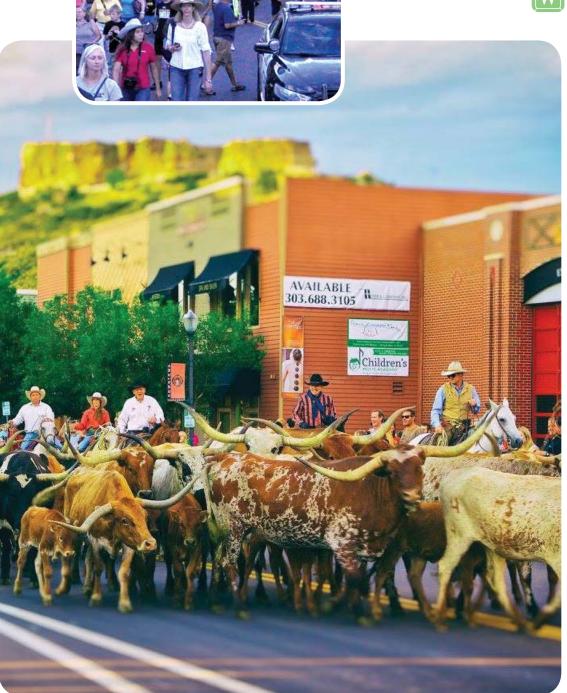
Tactics

Deliverable description

Date task due

Person responsible

Date task completed







We create communications strategies and key messages that can be utilized effectively with the news media, employees, shareholders and other important audiences.



The Public Relations Society of American defines best practices for communications planning as a six-step process:



• Step 1: Research - Before communications can begin, we must understand the issue, project or concepts, as well as our community.



- Step 2: Goal Effective communications plans begin with an idea for change. What is the call to action? What opinion or behavior are we trying to change?
- Step 3: Audience To whom are we talking? Whose behavior or opinions are we trying to change? It's important to be specific and understand as much as we can about the audience with which we are communicating.
- Step 4: Key Messages What does our audience need to know? It's important to clearly define the three to five key things we want our audience to know. Studies show messages should be repeated at least seven times for people to really remember what they read or saw. These messages will be repeated throughout the tactics.
- Step 5: Tactics This is how we reach our audience with our key messages to achieve our goal. Tactics are everything from web pages, to social media posts, to printed publications, signage and more.
- Step 6: Results Did we reach our goal? Specifically, who did we reach and how did their behaviors or opinions change?

As the Town of Castle Rock Community Relations Division, we have adopted this best-practice process for planning communications related to Town projects and programs.

In fact, this process is our objective for achieving the Town's vision of "providing outstanding cultural, entertainment and educational opportunities". As stated in the 2018 Budget, the Community Relations Division will "develop and execute communications plans to provide outstanding education opportunities on Town initiatives and evaluate progress on active plans monthly."

We completed and tracked 59 communication plans during 2016 and more than 60 plans in 2017. For 2018, we are working 26 active plans.

Creating these plans requires a partnership with each Town department. Together, we work to understand the project and its impact (research). Then, we develop a goal. To achieve that goal, we need to understand who we are talking to and whose behaviors or opinions we want to change, or whose mind we want to expand with an education campaign (audience).

Then, we decide what to tell them about each project. We target our audience with well-written, eye-catching and engaging content on a variety of platforms, including print, web, email, social media, environmental signage and more.

At the end, it's important to evaluate the impact of the communication. Broadly, this is done every-other-year with

the Community Survey. On a micro level, we track social media reach and resident feedback with every communications plan.

Many Town projects and priorities can be complex. This proven process provides an opportunity to be clear and concise with our messaging so we ensure our community gets it. This process enhances transparency.















Graphics Media relations and campaigns Open Houses

Also detailed is the expectation and levels of communication that Community Relations will work on and complete, in partnership with the Town Department.





Process

- Meet with Department Director or Town Manager and discuss project, community issue
- · Work on the goal, key messages, facts and date of projects
- Create the outline in most cases we work backwards from the date of the project, meeting or communication agenda item
- Look and determine what communication tools we will use:

News release Website page Web – other areas (calendar, button/icon/adding to another web page)

Social media Email communications Direct Mailer: Educational brochure or postcard

Open House Video Email communications

- Review the Communication Plan with Community Relations team/Manager
- Review the Communication Plan with Town staff project manager or Department Director
- Adhere dates and deliverable to plan action items
- Assign all needs to Community Relations and Town staff, get to work!
 - Writing
 - Social media graphics
- Web page creation or coordination with department WEBTEAM member
- News Release graphics
- · Photography needed
- Proofing and approval process
- All items begin
- We review and look at the successes





in a news through the Town's news distribution channels.



News Release Tactic LEVEL 1 Minor Town update or reminder items



Classes, water rebates, minor road work, updates related to Town activities, small neighborhood project, small open houses about a project in the area or development work; items that the community needs to be aware of.



- All news releases are published on Facebook, Nextdoor and Twitter
- Stand-alone social media post, if needed

News releases are posted on CRgov.com and sent to subscriber-based email distributions; additionally they are posted on Facebook, Twitter, Nextdoor and, if it is business or employment related, at times it is posted on LinkedIn (with a link back to the web news release or web page for information). News releases are also sent to media, area partners and HOA representatives.

Communication Plan possible tactics:

· Working with the department's WEBTEAM member, a project web page or update in an area of the department's web pages

(Community Relations work with the department on those pages. However, departments staff are required to keep their web areas and pages updated.)

- Article or update in Your Town Talk
- Fact or Fiction post on CRgov.com and on social media, if needed
- Update to Council Community Relations will suggest and request that Project Manager or Department Director send an update to Town Manager/Council
- Neighborhood letter mailed to homes impacted with the project. Town Project Managers will send letters to update the neighborhood. Community Relations will edit the letters. We pay careful attention to how the message about the project or the work is written and if the messages are in-line with the corresponding Communication Plans. We will edit and craft of the message, for easier understanding if needed. We will coordinate our communications in line with the mailed letters.
- Small open house- As part of the Communication Plan, we will determine if this is needed

- as part of the tactics of the engagement, with the Project Managers/Town staff.
- Postcard (or direct mail item) –As part of the Communication Plan, we will determine if this is needed as part of the tactics of the engagement, with the Project Managers/Town staff.
- Nextdoor social media post in neighborhood (before, during and after project)
- Project final letter or postcard to neighborhood (if needed, Project Manager will coordinate with Community Relations)

News Release Tactic **LEVEL 2**











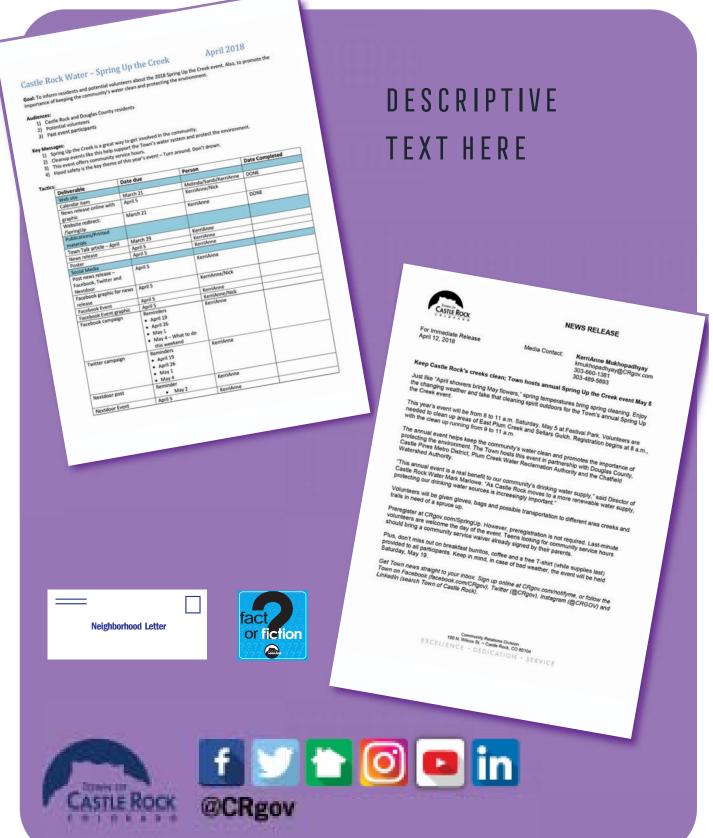


















Mid-level communications:





Town projects that have a multi-neighborhood impact; community changes and issues that can arise from a project or change; Town Council agenda items (for example) that have budget changes or approvals; ordinance revisions and approvals on areas that impact the resident, new Town projects; re-occurring Town maintenance projects; events; open houses; public safety updates with community partners (schools, Douglas County Sheriff, DDA/DMA)



Town projects, Town Council agenda items, events, open houses that have community-wide impacts

- All news releases are published on Facebook, Nextdoor and Twitter
- News distributed on CRgov.com and to all communications listed below:

News releases are posted on CRgov.com and sent to subscriber-based email distributions; additionally they are posted on Facebook, Twitter, Nextdoor and, if it is business or employment related, at times it is posted on LinkedIn (with a link back to the web news release or web page for information). News releases are also sent to media, area partners and HOA representatives.

Communication Plan possible tactics

Social media post (s)

A targeted social media campaign (numerous posts over the course of the project) most likely will be created for this topic.

- Reminder social media and or Facebook events will be created
- Working with the department's WEBTEAM member, a project web page or update in an area of the department's web pages (Community Relations work with the department on those pages. However, departments staff are required to keep their web areas and pages updated.)
 - Article or update in Your Town Talk
 - Fact or Fiction post on CRgov.com and on social media, if needed
 - Update to Council Community Relations will suggest and request that Project Manager or Department Director send an update to Town Manager/Council
 - Neighborhood letter mailed to homes impacted with the project. Town Project

Managers will send letters to update the neighborhood. Community Relations will edit the letters. We pay careful attention to how the message about the project or the work is written and if the messages are in-line with the corresponding Communication Plans. We will edit and craft of the message, for easier understanding if needed. We will coordinate our communications in line with the mailed letters.

- Larger open house (if needed, Community Relations and Project Manager/Town team will coordinate, host and attend these)
- Postcard mailer (if needed with Town staff)
- Educational mailer
- Nextdoor social media post in neighborhood (before, during and after project)









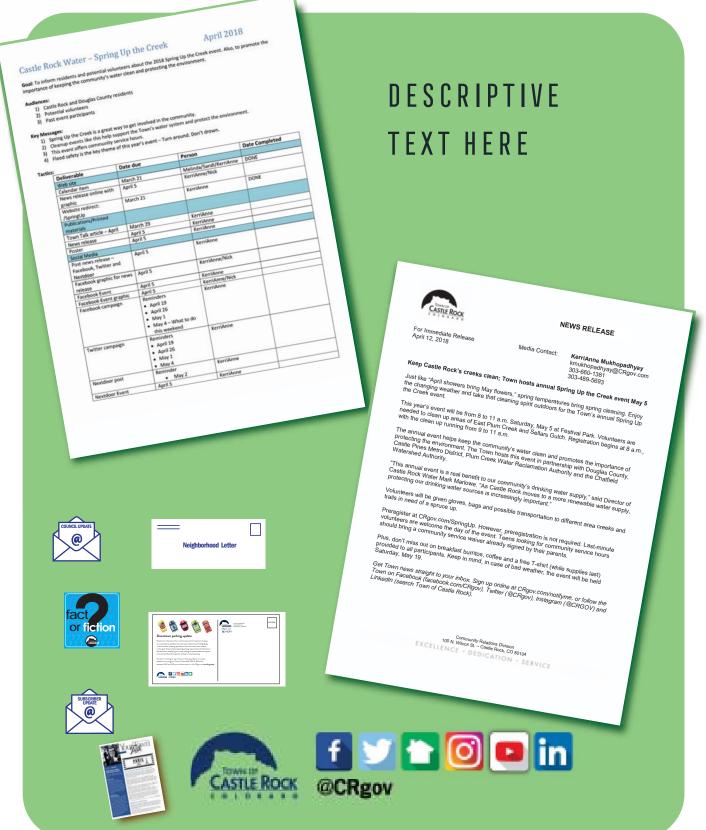




















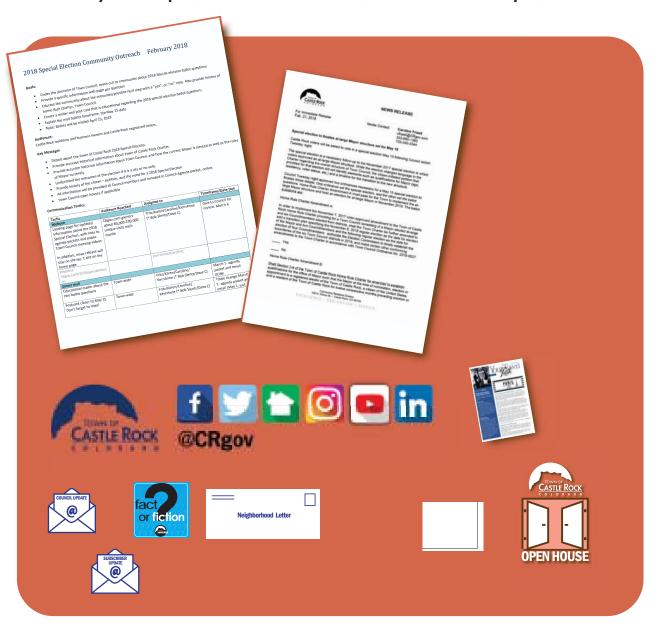


High-level communications:

Major Capitol Improvement Projects, long-term water projects and communications on milestones with partnerships, agreements and projects; Development plans and projects; new Town development/ funding/partnership land projects; Town projects with large impacts to the community; Council-driven agenda items, Castle Rock crisis communications (schools, neighborhoods, fires; community issues, Castle Rock changes and issues that can arise out of nowhere; public safety crisis with multiple jurisdictions with (Colorado State Patrol, Douglas County Sheriff); emergency crisis communications requiring working with media on-scene and after hours; Town financial budget communications; elections; citizen-driven issues that lead to an election; Town Council agenda item that needs community engagement; Town-managed project crisis incident; Confidential Town media report

- Possibly requiring numerous stakeholders' contributions.
- Factual, detailed information

News Release Tactic LEVEL 3 Major Townwide projects, Town Council agenda items with community-wide impact, crisis communications, issues that are hot topics,











Communication Plan possible tactics



News releases are posted on CRgov.com and sent to subscriber based email distributions; additionally they are posted on Facebook, Twitter, Nextdoor and, if it is business or employment related, at times it is posted on LinkedIn (with a link back to the web news release or web page for information). News releases are also sent to media, area partners and HOA representatives.





- This level news release is sent to local Denver and Colorado Springs media channels.
- Social media post(s)
 - A targeted social media campaign (numerous posts over the course of the project) will be created for this topic
- Reminder social media reoccurring posts and or Facebook events will be created
- Entire web section and landing page visibility created
- · Project web page and timely updates

Proactive and reactive media relations

- Email list created and encouraged for subscribers (management of the email updates and content)
- Story in Your Town Talk (cover)
- Fact or Fiction
- Distributed on social media platforms and shared if possible
 - Boosted to a specific target market
- Update to Council Community Relations works with Town Manager and Department Director
- Neighborhood communications
- If needed Town staff contact information included in the release

- Media management, all hours
- If needed, feedback and question forms; online and at open houses, Town Council meetings
- Project final letter or postcard to neighborhood (if needed, project manager will coordinate with Community Relations)
- Educational mailer or other direct mail communications
- Postcard or other direct mail communications
- Larger open house (if needed, Community Relations and project manager/Town team will coordinate, host and attend these)
- HOA meetings (Community Relations works with project manager for communication's
- FAQ sheet (if needed))













COMMUNICATION TOOLS























NEWS RELEASES









Today's news releases are news stories that use traditional and digital channels to get Town messages into the community. Our residents are busy, and they want to be updated quickly and accurately. We strive to write a news release that is a short, compelling news story. We send these to targeted members of the media, community, neighborhood HOAs, community leaders and partners.

One of our goals with the Town's news release is to contain all the essential information (who? what? where? when? how? And, most importantly, why?). More importantly, we place a high priority on writing in a manner that is engaging while being informative - a story the community wants to read. We strive to find the facts, and we are accurate in our news releases. But, what is it about a project or event that makes for a great story?

We also have our own defined voice.

As Community Relations works with Town staff to gather accurate information and write the news release, we are also the resident who has questions, the community who does not know - what they need to know. We are the investigator. We are the reporter who is writing an article. We are skilled journalists and communicators while we are also the reader.

Our goal is to deliver a written product that the community actually reads.

NEWS RELEASES TODAY

The modern news release is different because it actually tells an interesting story - one that is loaded with information the community needs to know. As we write, we look for the story. We value the lead and the hook. We search for the angle so that the reader will actually read updates and releases.

Today's news release is also a direct marketing vehicle.

Most of our news releases are for "immediate release." It means anyone can share the information as soon as the release is made public. These are common with public safety events and crisis communications.

Other news releases may have time limits, or are Town statements, that allow only certain media sources to report them immediately. They're offered to reporters when the Town does not choose to interview for a particular topic.

Additional purposes of news releases are to promote an event or something significant and specific. Or, let the media know about an event in hopes they will pass the information along to our community.

Keep in mind that Town's news releases are not guaranteed marketing tools. Don't anticipate that every news release the Town writes and distributes will always be picked up and passed along by our followers and media sources.







TOWN NEWS RELEASE PROCESS. DEFINITIONS & LIFESPANS





Writing process for news releases outside of Council Updates:

Research and key messages: In line with the Communications Plan, Community Relations Specialists will draft a news release that incorporates all key messages defined in the related Communications Plan. If a news release is a "one-off" release, Community Relations will get with the project manager on overall details of the project to draft the release.

Department editing: Community Relations Specialists send the draft release to the department project manager for initial review. The department project manager is to read for overall project-related accuracy. Edits from the project manager are then made by the specialist, who sends it back to the project manager to route to the department director for final department review.

Community Relations editing: Once the department signs off on accuracy of the project-related content, the specialist will review the news release with the Community Relations Manager. If there are any significant changes, the specialist will re-route the release through the department editing process.

DTMO/Town Manager editing: At the discretion of the Community Relations Manager, the DTMO or Town Manager may be asked to review the release.

Council distribution: With all sign-offs completed, the specialist will distribute the news release to Town Council at least one hour ahead of broad distribution. (Note: in emergency situations, Council will not get the one-hour lead time.) DTMO, Town Manager and the department director are copied on Council distribution.

BROAD DISTRIBUTION:

Once Council has the release, the Community Relations Specialist will distribute the news release according to the level assigned by the Community Relations Manager. At minimum, all news releases follow the below distribution:

- Everyone Castle Rock employee distribution
- News to HOA (area HOA representatives)
- Local media
- Post on homepage of CRgov.com (and automatically distributed to an email distribution list)
- Post on Facebook with link to CRgov.com
- Post on Twitter with link to CRgov.com
- Post on Nextdoor in its entirety (no link to CRgov.com)
- Post on Higher level (at the discretion of the Community Relations Manager.

At the Community Relations Specialists' discretion, the news release may be sent personally to highly involved stakeholders. For example, personal distribution to the Outlets at Castle Rock, or The Meadows regarding the construction of Castle Rock Parkway. Some releases are also sent to regional media outlets, at the discretion of the Community Relations Manager.









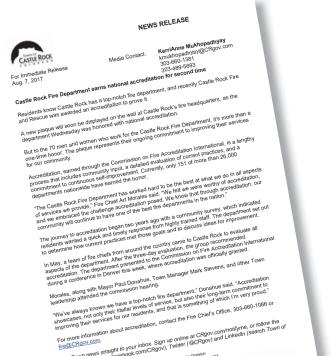












EXCELLENCE . DED

FEATURE NEWS RELEASES

Definition: Town news with no hard time element

Examples: Public Works accreditation, Fire ISO scores, Water recognition awards or plan updates, safe transaction zones, new pedestrian bridge, new roads, etc.

Time on CRgov.com homepage: 3 months

Time on CRgov.com: archive, or add to department page (depending on significance).

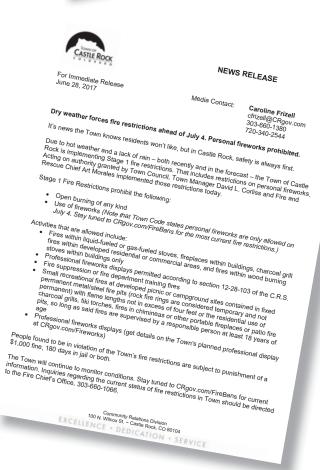
GENERAL NEWS RELEASES

Definition: Any Town news with a time element outside of events

Examples: election news, project openings or completion, general roadwork, preschool registration, citizen academy registration, budget, grant funding, etc.

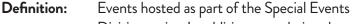
Time on CRgov.com homepage: Until a week after the deadline, or work is completed. (For example: Election Day, roadwork completed, application deadline etc.)

Time on CRgov.com: archive, add to department page (depending on significance).



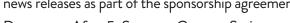






Division series. In addition to updating the community about the event, the news release

has a dual-purpose. These events have coverage in our news releases as part of the sponsorship agreement.



Example: Downtown After 5, Summer Concert Series, etc.

Time on CRgov.com homepage: 3 months after the event. After 3 to 6 months, move to Special Events homepage (for sponsorship).

Time on CRgov.com Department's area: archive, or add to department page (depending on significance and if it will repeat next year).

GENERAL EVENT NEWS RELEASES

Definition: Events hosted by the Town,

but not part of the larger series.

Generally, department events and open houses.

Examples: Bike to Work Day, Hike and Bike Day,

Time on CRgov.com homepage: 1 month after event

Time on CRgov.com Department's area: archive, or add to department page (depending on significance and if it will repeat next year).

WEATHER NEWS RELEASES

Definition: Anything related to weather. Blizzard conditions for snowstorm, fire restrictions, mostly.

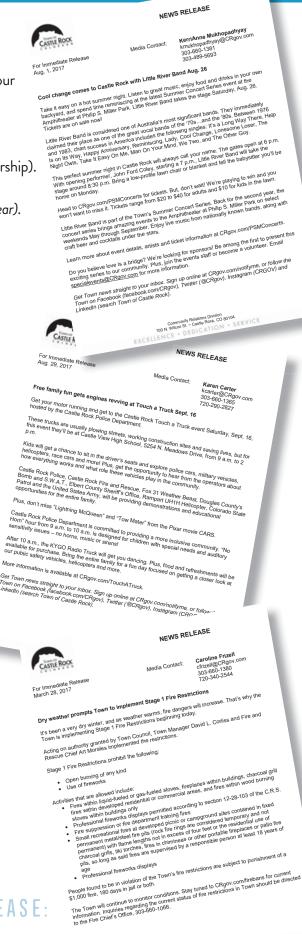
*Note, CRgov.com has an ALERT CENTER area that will be live during a major weather incident. Working alongside th Fire and Police departments, Community Relations will post all information in this area. A red band of color with content we update, will post on the homepage and all interior pages of CRgov.com.

Code RED will also be utilized and content is distributed by Police and Fire Dispatch.

Examples: Blizzard conditions for snowstorm, fire restrictions

Time on CRgov.com homepage: 72 hours, depending on news coverage and updates needed. Then archive, or add to department page (depending on significance and if it will repeat next year).

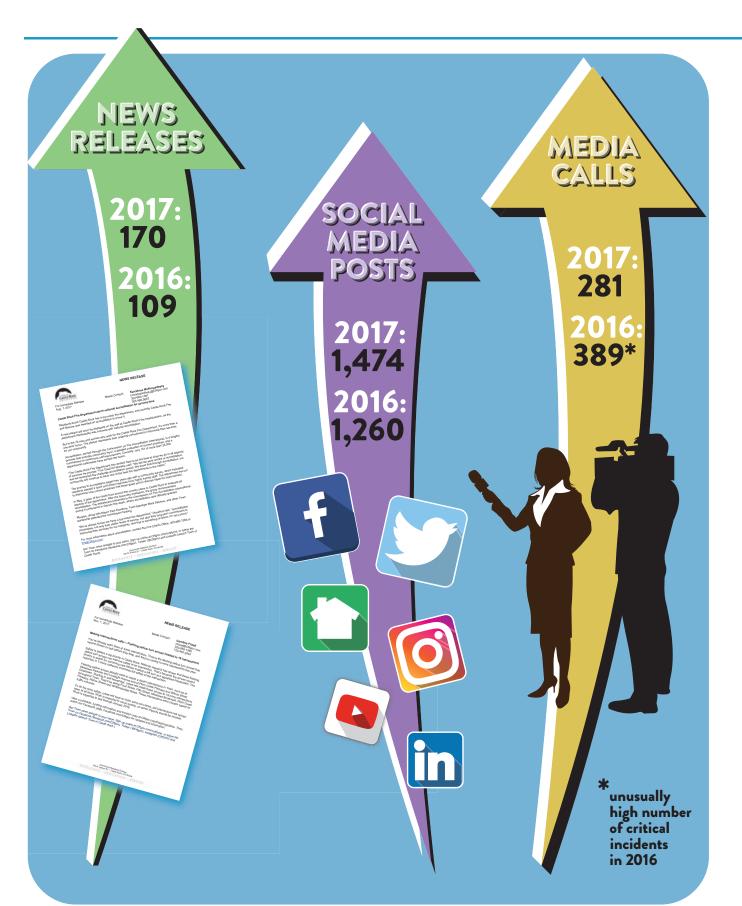
COUNCIL PREVIEW / UPDATE NEWS RELEASE:































Example: Town Council Preview and Update news release and email communications

Time on CRgov.com homepage: 1 month after Council meeting

Time on CRgov.com Department's area: At this time, Town Manager's department is working on a Town Council area that will archive these updates about Town Council meetings. This will be in the Town Council area online, and we are looking at time-span (depending on significance).

PROCESS FOR TOWN COUNCIL MEETING PREVIEW & UPDATE:

- Community Relations waits for direction on Council agenda items to include in the Council preview from Town Manager and at times Department Directors (with major project or community issue).
- The Town staff team (Town Manager and Town Clerk) meet on the Tuesday prior to the Thursday agenda post.
- The Town team decides on the upcoming Town Council agenda and in addition Town Council preview communication (Community Relations is copied on email from Town Manager to Department Directors).
- From the approved-by-Town Manager final agenda, the Town Manager chooses what agenda items to focus the preview content.
- The decided preview content information along with draft memos is sent to Community Relations within the week of the Town Council agenda post. Agenda is posted the Thursday prior to Tuesday Council meeting.
- •We write the Town Council PREVIEW and work with Directors (agenda memo information), for approvals the content. *It is important to note that arrives to us roughly on Tuesday the week that the agenda will post online (the week before Council meeting).
- Town Council PREVIEW is sent to Council prior to news release process distribution.
- •The "Town Council PREVIEW" is distributed on our news feed distribution, emailed and posted on CRgov.com on Thursday by 5 p.m. or Friday mornings. This is not distributed until the Council meeting agenda is published on-line and emailed.
- Town Council PREVIEW and UPDATE are emailed, placed on the CRgov.com homepage, published on Facebook, Nextdoor and Twitter. Please note, this is not posted to LinkedIn.

The Town Council meeting occurs:

- •"Town Council UPDATE" is created with areas to add the Council vote on Tuesday by 5 p.m. This is in edit form.
- •"Town Council UPDATE" is comprised of updated information from the items in the preview. Additionally, any other information that the Town Manager adds to the Town Council UPDATE.
- "Town Council UPDATE" is sent for approvals to Town Manager, Department Directors and Town staff on Wednesday, the day after Council meeting, by 1 p.m.
- •"Town Council UPDATE" is distributed (as detailed above) by 5 p.m. on Wednesday, the day following the Town Council meeting.



CRgov.com is a heavily used communications tool. We track analytics on a monthly and annual basis. From











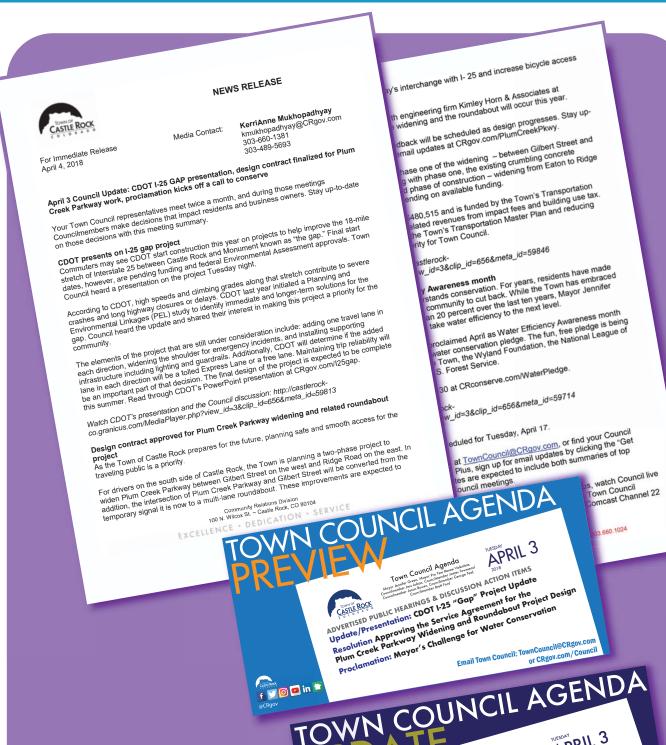












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or CRgov.com/Council

APRIL 3

Email Town Council: TownCouncil@CRgov.com

Town Council Agenda

ADVERTISED PUBLIC HEARINGS & DISCUSSION ACTION ITEMS

Update/Presentation: CDOT 1-25 "Gap" project Update

Update/Presentation: CDOT 1-25 "Gap" project Update

Resolution Approving the service agreement for the
Resolution Approving Widening and Roundabout Project Design

Resolution Approving Widening and Roundabout Project Design

Resolution Approving Widening and Roundabout Project Project Design

Resolution: Mayor's Challenge for Water Conservation

Proclamation: Mayor's Challenge ADVERTISED PUBLIC HEARINGS & UISCUSSION ACTION LEARN LEARN LOS DE LA SERVICIO DEL SERVICIO DE LA SERVICIO DEL SERVICIO DELIDIO DEL SERVICIO DEL SERVICIO DEL SERVICIO DEL SERVICIO DELIDIO DE

Plum Creek Parkway Widening and Roundabout Project Di Proclamation: Mayor's Challenge for Water Conservation







CRISIS COMMUNICATION NEWS RELEASES



Definition: urgent news releases related to emergency events

Examples: CodeRED alerts, Fire or Police activity, etc.

Time on CRgov.com: 1 month past event, depending on news coverage

Time on CRgov.com: archive, or add to department page (depending on significance).

NEWS RELEASE PROCESS: CRISIS COMMUNICATIONS

A crisis event is an unexpected emergency that requires immediate PR attention. A police or fire incident has occurred, and media is on the way to the scene. In some cases, we may need the public to take action, such as evacuate or shelter-in-place. In these situations, timeliness and accuracy are the main drivers for news releases.

In these crisis situations, details change quickly as events unfold. Community Relations is answering media calls, while preparing the news release, and updating leadership and the community. Recognizing each event is distinct, here is a general process for communications during these critical incidents:

Crisis Incident Communication Plan – urgency to get information out quickly

- PIO is notified by Police Supervisor or dispatch
- PIO gathers information
- PIO updates Police Chief (if not already done by the Police supervisor, then specific to media inquiry)
- Brief synopsis of incident to be sent to Town Manager, Deputy Town Manager, Council, Community Relations, and any department director directly affected
 - These updates will not be of great detail, just that we are aware of the incident, basic details and if PIO is responding
 - Advising more information to come
 - Chief may contact the Town Manager as this communication is being drafted/sent
- Call additional PIOs/members of the Police Social Media Team
- Social media communication to community/media
 - Includes basic incident info
 - Includes safety message/call to action if needed
 - Media staging area
 - PIO is responding to media (Twitter location post for media staging area)
- Once on-scene
 - Media management

Designate an area for media internally Immediately meet with media to give intentions for first briefing Determine if media staging area is adequate or if needs to be moved

Information management meet with Incident Commander to:

Gather additional details

Determine what information is releasable











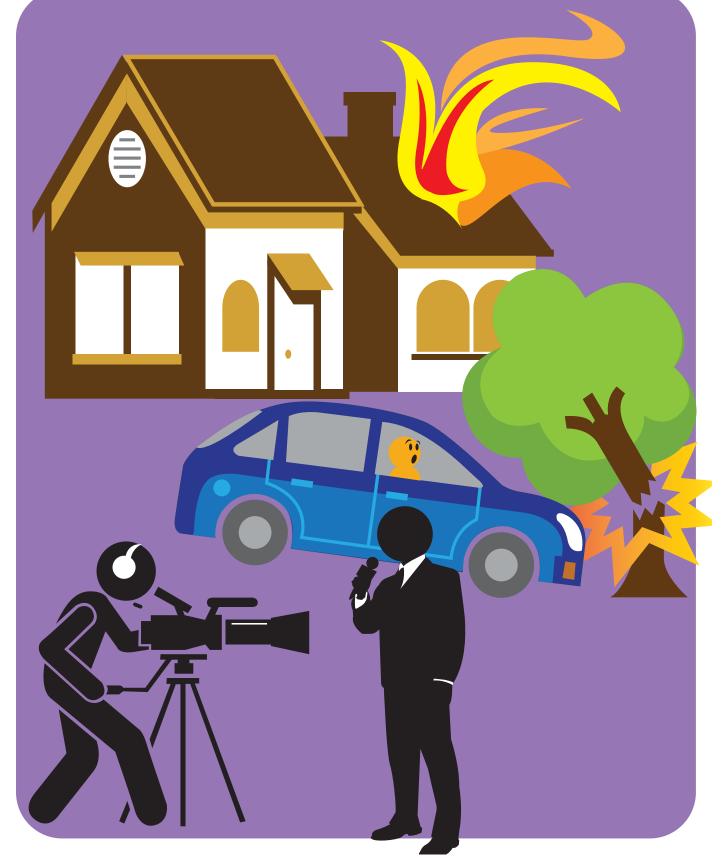








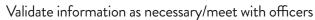






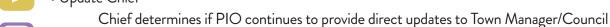


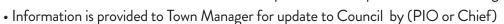
Next steps





• Update Chief





- · Draft internal communication for
 - Town Manager/Council/Everyone PD
 - Send communication
- Updated information
- Update should include media interview (who; time of broadcast; on-camera or not) information
- Draft external communication for
 - Early email update to media
 - Social media content/updates
 - News release/update for
 - Town Web; Twitter; Facebook
 - Media
- Develop Communications and releasable interview information
 - Strategic communications plan, overarching message at that time during incident
 - Talking points/create bridges for messaging to primary message
 - Media packets (can delay depending on urgency)
 - Calls media as necessary

Routine (no urgency) Incident Communication Plan

- PIO is notified by Police Supervisor or dispatch
- PIO gathers information
- Information updates:
 - PIO updates Police Chief (if not already done by Police Supervisor)
 - Chief updates Town Manager, Deputy Town Manager,
 - With as much information as is known and validated that can be passed along to Council
 - Town Manager updates Town Council, unless otherwise designated by Town Manager
 - With information that is able to be released publicly
- If media is responding:
 - Call additional PIOs/members of the Police Social Media Team as necessary
 - · Social media communication to community/media
 - Includes basic incident info
 - Includes safety message/call to action if needed
 - If PIO is responding
 - Media staging area













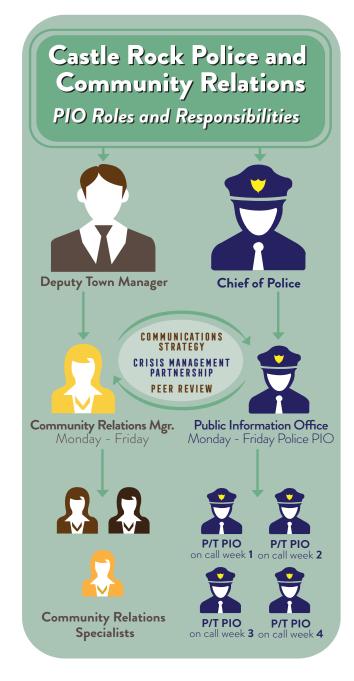
- Once on-scene
 - Media management
- Immediately meet with media to give intentions for first briefing
- Determine if media staging area is adequate or if needs to be moved
 - Information management with internal team at this time
- Meet with Incident Commander to:
 - Gather additional details
 - Determine level/detail of information to release
 - Next steps
- Validate information as necessary/meet with officers
 - Update Chief
 - Draft internal communication
- Send communication to:
 - Chief, Town Manager/Council/Everyone PD
 - Updated information
 - *Also advising of any on-camera interviews
- Chief updates Town Manager, unless otherwise designated by Chief with as much information as is known and confirmed that can be passed along to Council
- Town Manager updates Town Council, unless otherwise designated by Town Manager with information that is able to be released legally and publicly
 - Media updates/on-camera interviews
- Draft external communication for:
 - Early email update to media
 - Social media content/updates
 - News release/update for: Town Web; Twitter; Facebook
 - Media that is interested (call or email directly)
- Develop
 - Strategic communications plan
 - Talking points/create bridges for messaging to primary message
 - Media packets (can delay depending on urgency)
- Calls media as necessary
- Manages all news and internal updates if needed. Additionally, reaches out to provide accurate communications to Town departments and community partners affected.











MEDIA RELATIONS WITH POLICE PIO ON SCENE CRISIS

Now in progress of outlining procedures and making any revisions needed with Police and Fire. We are in the internal training timeframe currently of Town's first full-time PIO role, and content will be added to this area.











When we are working with a reporter,

we focus our communication on delivering accurate, knowledgeable and transparent information related to topics of community issues, public safety and crisis communications.



When we are working with reporters,

we are working to educate and inform Castle Rock's:

- Residents Business owners Property owners Employees
- Other municipalities Elected officials











The Town of Castle Rock understands the value of effectively communicating with the news media. Community Relations staff members are the Town of Castle Rock media relations experts and Town spokespeople. Our media relations capabilities as Town spokespersons are skilled to effectively engage with the news media in an accurate, concise, timely and organized manner when telling the Town's story and conveying useful, relevant information to residents and other public audiences.







We facilitate the media training of appropriate Town staff, with one-on-one media skills coaching, including on-camera assessment and instruction. We help create the talking points and issue the content to create "bridging points" for the Town staff member. This creates a base message to use as foundation for most media situations, where we work with staff on how to "bridge back" to the important information our community needs to know. We organize, predict and deliver effective responses to reporters' questions.

In addition, we have extensive experience providing real-time communications for reporters' inquiries and questions; crisis counsel as-needed communications and in times of crisis the management of ongoing communications issues. We are currently on-call 24/7, but that role is changing with the addition in 2018 of the Police PIO role. Additionally, Police and Community Relations are in the first phases of working with Fire in a possible PIO role in the future.

Community Relations is the Town spokesperson(s) for non- public safety media inquiries. We work with Town staff to coordinate accurate and informed responses. Additionally we will coach Town staff regarding on-camera skills, or will represent the Town as spokesperson for the topic.

We work to prepare and then deliver the Town's important messages the structure of a Communication Plans through the news media. We answer and coordinate reporter(s) inquiries with Town staff, Councilmembers and community partners. We create and build relationships with reporters, and we utilize their media platforms to assist with getting the word out on Town priorities, issues and activities.

We pitch stories to media that are good news. At the same time, we manage the bad stories. That means we work with the media to avert negative, innaccurate stories about Castle Rock. The Community Relations team regularly trains for skills management and behind-the-scenes work. This ensures factual, accurate management of the story, and it's presentation to the public.

When we are working with a reporter, we focus our communication on delivering accurate, knowledgeable and transparent information related to topics of community issues, public safety and crisis communications. We coordinate the facts and provide clear pathways to the correct and accurate information they need for the report.











MEDIA REQUEST

COMMUNITY RELATIONS

- TALKS DIRECTLY TO REPORTERS/MEDIA ABOUT THEIR REQUEST
- **DETERMINES BEST COURSE OF ACTION BASED ON REQUEST**
- REACHES OUT AND WORKS WITH THE APPROPRIATE DEPARTMENT DIRECTOR AND STAFF TO CRAFT THE BEST RESPONSE, SPECIFIC TO THE REQUEST



PUBLIC SAFETY ISSUE







CHIEFS AND PIO









WATER



PUBLIC WORKS



DIRECTOR SPECIFIC TO THE MEDIA REQUEST

& REC



DEV SVS



FINANCE



COMMUNITY RELATIONS

- WORKS WITH DEPT. DIRECTOR/STAFF TO DETERMINE THE LEVEL OF RELEASE
- HANDLES MEDIA MANAGEMENT, LOCATION, INTERVIEW, SOCIAL MEDIA, INTERNAL/EXTERNAL COMMUNICATION, UPDATES
- SENDS EMAIL RESPONSE FOR MEDIA REQUEST TO MEDIA, ALONG WITH EARLY UPDATE TO TOWN MANAGER WITH INFO ABOUT THE MEDIA REQUEST, AND CONTENT RELEASED. UPDATES TWITTER, FACEBOOK, THE TOWN WEBSITE AND THE MEDIA. PLACES A FOLLOW-UP CALL TO MEDIA.



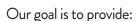












- Media strategy communications plans:
 - Plans coordinate the possible media relations, social media and direct mail.
 - Finalize communications strategies and key messages that can be utilized effectively with the news media, employees, shareholders and other important audiences.
 - Maximize or minimize attention on an issue or event. There are times when you want to be out in front on an issue. And there are times when the best offense is a good defense.
 - Provide educational information to members of media on the background in an effort that the media will cover and write accurate, fair and balanced stories on complex issues. This not only includes working reporters, but also photographers and editors.
 - Work effectively and closely with other valued advisors, including legal counsel.

When we work with reporters, we are actually working to educate and inform the Castle Rock community including:

- Residents Other municipalities
- Business owners Elected officials
- Property owners Employees

COMMUNITY RELATIONS PROCESS MEDIA COMMUNICATIONS

- Community Relations works with all media requests for Townwide departments
 - If the request is a Public Safety issue, refer the inquiry to Police PIO and/or Fire
- Contacts Town staff for availability for interview
 - Works with Director first, Department Director then refers Town staff member
- Contact Town staff for information to answer media inquiry
- Media management/location/interview, social media content/updates, internal/external communication, information liaison with officers; on-camera PIO (lead)
- Works with Department Director/Town staff as to the level/detail of communication to release
- Sends email on to media to Town Manager with early update information about the media request; content released; interview; or attendance at a meeting (open house, Council meeting)
- Writes news update for distribution: Twitter Facebook Town Web Media
- Calls media who has contacted Community Relations and or Town staff

EMAIL COMMUNICATIONS

Communications is about getting the right information, to the right person at the right time and in the right way.

MEDIA AND ON-SCENE CRISIS MANAGEMENT

Strategies for communicating with the public and the media during times of crisis, including police/fire emergencies and inclement weather/natural disasters are detailed on page

Town Manager/Town Council process media communications:

- Community Relations updates the Town Manager
- Copy Town staff on the update email for Town Manager who updates Council
- Town Manager updates Council
- Community Relations emails a follow-up with story link or media broadcast link to Town Manager and Town staff



















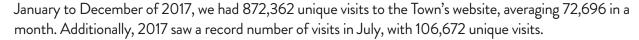














According to the Town's most recent Community Survey (2017), four out of five residents have used the Town's website in the last two years. On a scale of 0 to 10 - quality and accuracy of information, look and feel, availability of needed information, navigation, transparency and ease of providing information garnered above-average scores.





Our website has defined navigation, icons buttons, videos and is mobile friendly. The mobile app is managed by the website, and updates daily with any updates made to the website. We are also maintaining the ease of use, beautiful photos and newer technology.

Audiences: Our website user/mobile/social/resident/business/community members/employees

CRGOV.COM WEBTEAM

CRgov.com achieves high traffic because of its content and accessibility.

Community Relations' approach to the WebTEAM has garnered national recognition and become a model for our provider, CivicPlus, which recommends Castle Rock's WebTEAM framework to new and existing clients.

Community Relations leads the content of CRgov.com, and the Division of Innovation and Technology assists with the technical and analytic pieces.

At the department level, more than 30 employees Townwide serve on the WebTEAM. With guidance from Community Relations, Town employees from each department, who are experts in their related fields, are responsible for updating the department's areas of CRgov.com.

These updates are submitted to Community Relations for review and publishing. It's important at least two sets of eyes see key updates to the website. This helps ensure accuracy and reduces typos. Everyone needs an editor! On average, this WebTEAM submits about 150 website updates for Community Relations' review every month.

With this many people working together on one site, it's still important for the site to have a cohesive look and feel. To achieve that goal, Community Relations has put together both a CRgov.com Style Guide and a CRgov.com User Manual.

The Style Guide (Appendix A) is modeled after the Associated Press Style Guide and defines content style, such as date formats, naming conventions, etc. The User Manual (Appendix B) training is more technically based and defines how the team can use various features on CRgov.com such as photos, FAQs, calendar events and more. Community Relations will edit and review pages using these guides. However, WebTEAM members are also versed on the styles and are expected to follow them.

WEBTEAM MEMBERS







CRgov.com is effective.

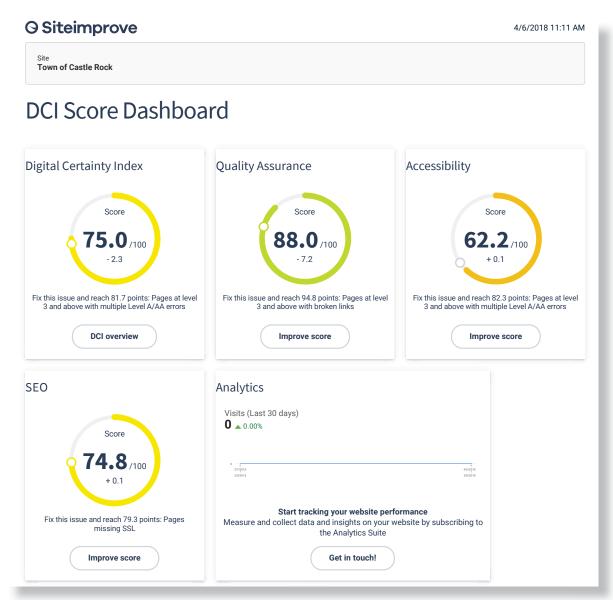


Community Relations uses a third-party site, called Siteimprove, to measure the overall quality, usability and accessibility of CRgov.com.



For overall quality, Siteimprove ranks CRgov.com at 88 on a 100-point scale.

According to Siteimprove, the industry standards is 79.3. Achieving this rating is a Townwide team effort.













Wait! There's more: why and what is Siteimprove?

communications for community projects, answering questions, and so forth.



If Community Relations enlisted the help of an individual staff member 24/7 to check every page, check every link and document, spelling, addresses and contact information, phone numbers, it would be more than a full-time position. And, their first name would be *Site*, last name *Improve*.



We researched and found technology that systematically looks for errors. This provider combs through our web data, and measures our website success. Siteimprove and its unique Digital Certainty Index™ take care of numerous time-consuming tasks, that would require hours upon hours of dedication. By utilizing this service it allows Community Relations and department WEBTEAM members time to focus efforts tackling proactive

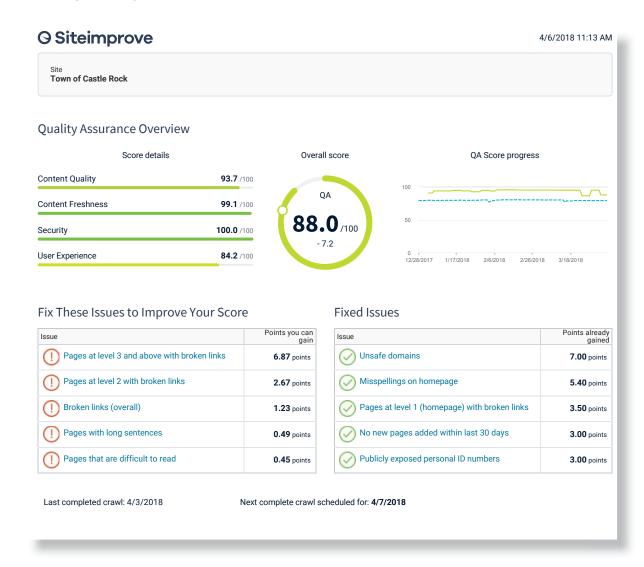


e it

This platform sends an update email to our WEBTEAM department members based on the pages that the department is responsible for keeping updated and accurate. This helps in the effort of optimizing content and design, and aligning digital metrics with organizational goals.

Quality assurance, it is important to us.

A high-quality website not only achieves our goals but helps our visitor achieve theirs. Siteimprove sends customized reports straight to WEBTEAM members in-boxes, delivering the insights and areas that need improvement with direct links, so they can be updated and corrected.





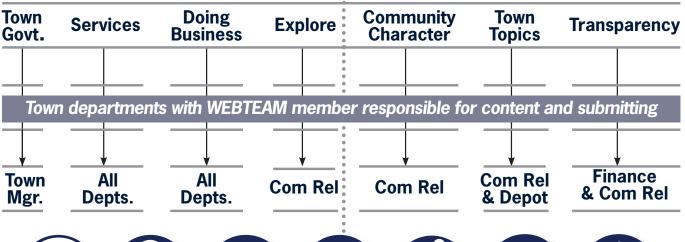








Community Relations









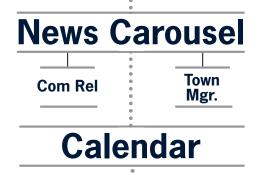








departments responsible for content



departments responsible for content

Content approved and published by Community Relations after approval if needed by Town Manager's office, Deputy Town Manager and Department Directors











CRgov.com continued

- Global Navigation: in addition to a basic search, user experience data from CivicPlus indicates full drop-down menus are preferred. These menus display all the options within an area of the site, so a user "knows before she goes."



• Site-wide Graphic Buttons: These site-wide graphic buttons are based on Google search analytics and remain consistent. They are evaluated every year.



• News and Announcements: This is the Town's news carousel. All Town news releases are posted here when distributed. When items are removed, they are removed from the site entirely.



• Calendar: events are an important part of the quality of life in Castle Rock. This area highlights upcoming events, which are posted on the CRgov.com calendars. There are a total of five calendars, and subscribers can sign up for email notifications from each one: Events, Public Notices, Volunteer Opportunities, Classes and Meetings.

W

COMMUNITY RELATIONS

Karen Carter Caroline Frizell Carrie Martin KerriAnne Mukhopadhyay

TOWN MANAGEMENT

Shannon Eklund Catherine Jorgensen Fritz Sprague Kristin Zagurski

DEVELOPMENT SERVICES

Sharon Chavez Denise Hendricks Jackie Jensen Julie Parker

WATER

Sandi Aguilar Melinda Pastore Carolyn Richards Dawn Tiffany

FINANCE

Kellie Helm Matt Kipp

PUBLIC WORKS

Linda Angus Megan Bednar

FIRE

Jamie Duncan Colleen Sanderlin Deborah Stanley

POLICE

Becky Hernandez Erin Stahl Sara Ruby

COURTS

Deborah Westwood

TOWN CLERK

Lisa Anderson Robbie Schonher

PARKS AND RECREATION

Maia Aman
Laurie Bartee
Matt Gasser
Courtney Glass
Margie Hutton
Jennifer Martin
Tara McGraw
Heather Rossiter
Jennifer Reinhardt (Special Events)
Lisa Sorbo
Dan Wahl
Janice Weed

HUMAN RESOURCES

Donna Howard Lauren Welch





WHAT IS A GOVERNMENT/MUNICIPAL GOAL WITH WEB?



The No. 1 goal is to give easy access to your constituents to accomplish the tasks necessary for them to stay engaged and satisfied with the community they work and play in. This means paying attention to the services you offer, and how those tasks are completed in a digital environment.





WHAT ARE WEB TRENDS

WHY SCROLL?

The importance of mobile has made scroll more prominent recently. The smaller the device, the longer the scroll, and users intuitively know how to interact this way. Scroll can be a quicker way to access information than clicking page to page. Social media has also made users understand the scrolling technique – it naturally accommodates user generated content.

WHY SEARCH?

We are used to "Google" and search engines – users instinctively think to search for what they are needing. Search also enables the consumer to feel a higher access point to information.

MICRO-INTERACTIONS

This is in reference to the small, often unnoticed details in a design that are significant contributors to a successful project. This can be demonstrated by a slight animated hover effect on a button, or a scroll triggered fade-in of a content area when the user pans to a section of a site. This is what is referenced to as "Experience Building" when designing and is quickly becoming more important than ever across devices.

ACCESSIBILITY

We have seen continual commitment in the market to building highly accessible websites, and it is an area that we are very passionate about. Ensuring readability of text and maintaining proper contrast ratios will be one of the most important aspects of a successful design.

TOP BUTTONS

Animal Code Development Fact or Update Activity Map Fiction? These buttons were added for hot-button items at the request of Town leadership.

Analytics help us understand how CRgov.com is used. During the redesign, we looked at overall page hits to answer the question "what are our users using"? To answer the question of "what are they looking for?" We evaluated our top Google searches. This data gave us our homepage icons.

These icons link to specific information data indicated our users wanted. They are another way for us to get our users where they want to go.

HOMEPAGE ICONS

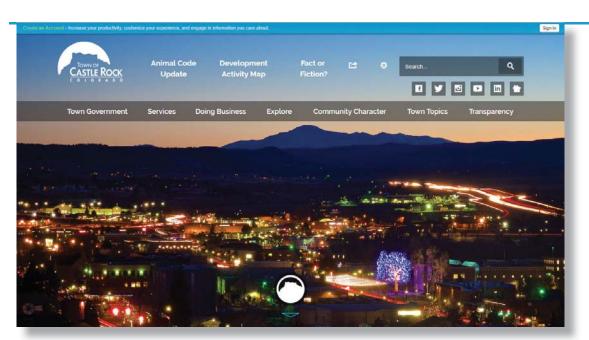












66









CRGOV.COM TOP NAVIGATION PAGES

The horizontal list of menu options at the top of CRgov.com is known as the site's "global navigation." Global navigation is meant to be a hierarchy of information, so these top navigation groups needed to be fairly general. They are based on the Town values and built around target audiences.

During the redesign process, the Core Team determined the main audience for the site is residents. That's why you won't see a "resident" drop-down menu. The entire site is for our residents. Topics like "Town Government" and "Services" get residents to the information they need from their local government.

Some navigation, on the other hand, was designed for specific audiences: Doing Business (for business owners) and Explore for visitors.

Community Character, Town Topics and Transparency address key Council priorities at the time of the redesign.

NEWS FEED.

The best websites keep users coming back. That takes fresh content. Our news feed houses our current news releases, as defined in our communications plans.



CALENDAR SECTION



In the same way our news feed helps keep the homepage fresh, so does the event calendar. We know by attendance, events are important to our community. This widget automatically pulls calendar items from the online calendar and posts events on the home page. The WebTEAM is responsible for adding events to the online web calendar.











Google search data, combined with WebTEAM input from customer service calls and emails, helped us determine information users were looking for from each department. That yielded the interior page icons, which highlight important information on the department's landing page.





TOWN DEPARTMENT PAGES

As a full-service municipality, it is important that our website maintain the Castle Rock government brand. But, based on feedback from the WebTEAM, we knew each department wanted a unique identity within CRgov.com. That's how our department areas were created. Each has its own landing page, background photo, top-level navigation and graphic buttons. But each department section lives within our full-service website. Each department has a webslinger dedicated to updating the department's area of CRgov.com.

TOWN COUNCIL PAGES



Town Councilmembers are our community's neighbors, work colleagues, business owners, parents and more. It's important our community knows who represents them. Get to know Town Council members at CRgov.com/Council.



ELECTION AREA

Elections are at the heart of democracy. That's why the Town takes extra care to publish information about upcoming elections, as well as ways to make a policy change through an initiative or referendum.

















BUSINESS DIRECTORY



Sales tax is an important revenue stream for the Town of Castle Rock, but our business owners are more than a Town paycheck. They're part of the fabric of Castle Rock's character. That's why we list all new businesses in our business directory. The Revenue Division updates this area with each new or updated business license. Visit CRgov.com/411.







GIS MAPS

Sometimes, a map is the best way to tell a story. What's being built as part of the new Meadows Town Center? What roadwork can I anticipate in my neighborhood? What trail will connect me from home to Downtown? Interactive maps created by the GIS Division are published at CRgov.com/maps. It's time to explore!





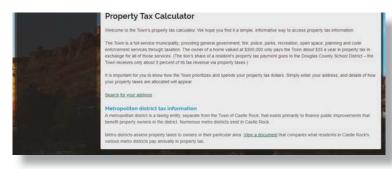
NOTIFY ME

CRgov.com is our virtual Town Hall. It's a wealth of resources. Still, we know sometimes we have to go to our audience. CRgov.com/notifyme is where people can sign up for email updates on everything from Castle Rock Water initiatives to parks and recreation classes. There's lists for road project and high-profile Town projects. Each department works with Community Relations to build the list and distribute news in line with communication plans.

ONLINE FORMS

Online forms help make our local government even more efficient and accessible. Request a house watch from Castle Rock Police; schedule an educational visit from Castle Rock Fire and Rescue; or opt out of door-to-door solicitations. The CRgov.com online form center makes it easy for our community to access local government resources.

PROPERTY TAX CALCULATOR



Less than \$35 per month – that's what the average Castle Rock homeowner pays to the Town for services provided by the Town. This was a key message for Castle Rock for many years. To push that message, DoIT and Community Relations created the Property Tax Calculator. Enter your address to see how your property tax dollars are distributed to various taxing entities in our community, such as the Town, school district and even the local cemetery.













When are Town Council meetings?

How can I receive emails about Town happenings?

Where can I learn about events and open houses?

Transparency is vital to community. While the Town invests in distributing information in line with Council's projects and priorities, we also know community members have questions on a variety of topics. That's why the Town created its Fact or Fiction effort.

Hosted at CRgov.com/Facts, Fact or Fiction is a one-stop-shop for residents or business owners to get their questions answered. Here's how it works.

Anyone can submit a form at CRgov.com/Facts with their question. Community Relations staff then gives the Town Manager and Deputy Town Manager a brief email, letting leadership know a question has come in. At that same time, the TM or DTM can share specific messages or direction on that question.

Then, Community Relations will get with the appropriate department to research the answer. Community Relations then drafts a response and circulates it back to the department. When the department director has signed off, the draft answer is circulated to TM and DTM for final approval.

Once approved, the question is posted on CRgov.com/Facts, and Community Relations emails the person who submitted the question. At the direction of the TM, the Fact or Fiction question and answer is posted on Facebook.

The program launched in June 2017. By March 2018, the Town had answered 28 submitted questions. In addition, the section was populated with some of the typical Q and A the Town receives.

(The Town reserves the right to rephrase inflammatory questions before posting. Questions that include profane, discriminatory, abusive or potentially malicious language or personal attacks will not be posted.)

Development Questions Public Safety Questions Other questions

Finance Questions Transportation Questions Parks and Recreation Questions

Water Questions





















Thank you!

mmunity Survey

Development Activity

ngs and more. Or, check out these links:

ransparency is a core value for the Town of Castle Rock. Have you seen the information displayed in the <u>Transparency area of this</u> sebstig? There, you'll find information about Town finances. Community Surveys, Council meetings, Development, open records, public



2017 Community Survey 2018 Budget Development

Annual Road Maintenance

Development Activity

Downtown Construction

Long-Term Water Projects Promenade At Castle Rock

Fact or Fiction?

- How is the Town planning to increase parking in the downtown area, to support the new businesses and planned residences, in addition to losing existing parking spaces?
- . Is the open space at Mickelson & Lantern north of Matney Park going to be developed anytime
- . Is the land at the end if paved road on Ridge Rd next to the Tree Farm going to be developed soon for houses?
- . Is it true that Castle Rock's growth is bringing more crime?
- I've heard Pit Bulls will no longer be banned, is that true?

Home | Town Government | Town Topics | Fact or Fiction?

- How is the Town spending voter-approved TABOR revenue?
- · What road construction is happening in Castle Rock?
- · What is happening at Festival Park?

abusive or potentially malicious language, or

personal attacks will not be posted.



On the page, you'll find answers to frequently asked questions. Some of these the Town hears on social media. Others are items the Town these the Town hears discuss.



Ask a question!

If you have a question, just ask Submit your question today using this form. The Town will continue to update this page as questions come in, or are posted on social media. v the Town reserves the right to rephrase inflammatory questions before posting. Questions that

page	. know the lowin	abusive or poten	 _
important	to know the 10wh in the lower of the lower to the lower	or approve	
It's Importa	ne, discriminate		

nclude pro-	
Name:	

What question do you have for the Town? Email: _

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CRGOVGO!



TOWN OF CASTLE ROCK'S MOBILE APP



Community Relations knows it's a mobile world out there, and the Town's mobile app is meeting residents and business owners where they're at with CRgovGo! The mobile app connects residents to news releases, fitness schedules, Town Council, Council Agendas, Town Departments, Town calendar, Development Activity Map pool schedules, information about water bills, Plow Tracker, CodeRed, buy concert tickets, along with parks and trails, as well as, the directory of Town businesses that's also available at CRgov.com/411.

The Town news feature keeps residents informed about the Town priorities and projects. There's also a connection to the Town's social media pages, so the community can get news and share their thoughts.

The mobile app development and launch was part of the web's redesign. As technology evolves, Community Relations is researching additional technology to add to the current mobile app. New icons to connect to newer areas on CRgov include: Town Topics, Fact or Fiction, Crime analytics and epolice Reporting.

It's fit for iPhone and Android. It's the same timely, important information, and, it fits right in the palm of your hand. The features on the app are based on our website's data, so it's focused on the information residents and business owners want most.

CRgov Go! Available on Google download for Androids CRgovGo! Available for iPhone





















Connected!



On the go?

Check out the Town's mobile App - CRgovGo! It's got all the official Town information you're looking for, including events, news, fitness schedules, public safety information, parks and recreation, snow plow information, road updates, and more.



IN THE KNOW WITH CROOVGO!

Town launches new mobile app

Watch for more information at CRgov.com/go

Resolve to be involved:

CRgov.com Follow us @CRgov









SOCIAL MEDIA





Now more than ever, people are constantly connecting. They are using social media to stay in touch with family and friends. They also ask questions and share opinions on a variety of public policy issues. They are talking about their nation, their state and their local governments. They are talking about Castle Rock.

At our core, the Town of Castle Rock is about customer service and transparency. That's why we are an active part of the conversations on social media.

Castle Rock was one of the first municipalities in Douglas County to engage in social media. And why wouldn't we be? Our values outline clear communication and transparent government. We are customer-service oriented.

The first platforms to launch in Town were Facebook and Twitter in 2008. Since then, these platforms have been wildly successful. The Town has more than 14,000 followers on Facebook, more than 7,700 followers on Twitter. The Town launched Instagram, LinkedIn and You Tube in 2015. The Town now has more than 1,300 followers on Instagram and more than 600 connections on LinkedIn – all significantly higher than industry standard for government social media connections. On newly launched Nextdoor (launched in 2017), the Town is engaging more than 10,800 households (more than 15,200 Nextdoor members).

As new technologies come online, it is important to adjust communications strategy to meet new demands and to update policies and procedures to account for new industry best practices. It is equally important to understand the differences of the individual social media platforms currently in use by the Town, to maximize social media engagement opportunities.

Think of the different social media platforms as tools designed for specific, different purposes. Just as a hammer isn't the best tool to use when putting a screw in the wall, you wouldn't display your most recent family vacation pictures on LinkedIn. It's as important to use the right tool to get the right results in social media, as it is for home improvement projects.









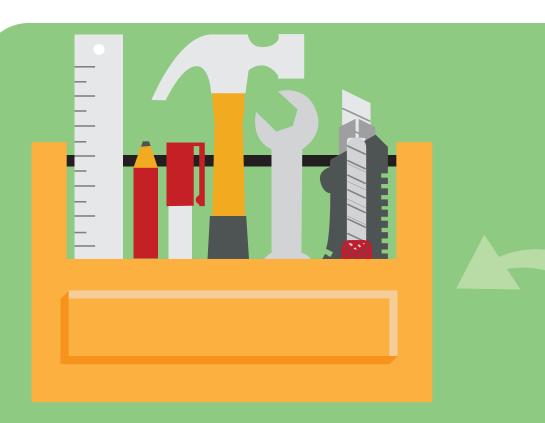












Think of the different social media platforms as tools designed for specfic, different purposes. Just as a hammer isn't the best tool to use when putting a screw in the wall, you wouldn't display your most recent family vacation pictures on Linkedln. It's as important to use the right tool to get the right results in social media, as it is for home improvement projects.













Social media explained with ice cream cones





Hi! I like ice cream cones. What's your favorite flavor?





 $\#\mathsf{icecreamcone}$





Here's a happy picture of me eating an ice cream cone





eating an ice cream cone.





Eating an ice cream cone is one of my skills.

















Social Media continued





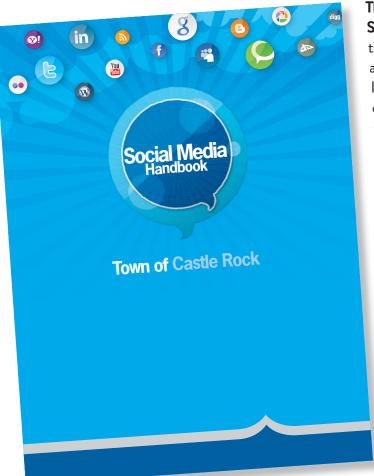


To further the concept that each social media platform has a specific job to do, we've created the infographic on page 60 to help educate, in a fun, hopefully memorable way, the best way to use each platform, using ice cream cones as an analogy for best practices.

Along with being created for specific purposes, some social media platforms work and play well with other platforms, and some do not. We've created another fun infographic to help you gain a better understanding of those dynamics, below.

NOW LET'S CONNECT.

Voice is one of the most important aspects of running a successful social media platform. To that end, the Town of Castle Rock government becomes its owner personality on social media. For consistency, it's important to have guidelines for how we do social media.



The Town of Castle Rock
Social Media Handbook (Appendix C) is more
than a set of policies of what NOT to do on
a social media platform. It is a guidebook.
It defines how social media is part of the Town's
overall integrated communications strategy and how
social media is used to provide accurate and timely
information in any situation.

Before the Town adds a platform, it is imperative the platform be well-researched and planned. We need to know how the platform will advance our communication goals and achieve our outreach objectives. Typically, the Town would add a set of guidelines (backed by research) to this guidebook before launching a new platform.











WHAT IS FACEBOOK?

2 billion users

(as of June 2017)

According to **Facebook's** Facebook page, it's mission is to "give the people the power to build community and to bring the world closer together."

The Cambridge Dictionary defines Facebook as "the name of a website where you can show information about yourself, and communicate with groups of friends."

-https://dictionary.cambridge.org/us/ dictionary/english/facebook

It's also a verb in that dictionary-"to spend time using Facebook."

"Facebook is an American online social media and social networking service company based in Menlo Park, California. Facebook has more than 2 billion monthly active users as of June 2017."

-Wikipedia.org

"Facebook is a popular free social networking website that allows registered users to create profiles, upload photos and video, send messages and keep in touch with friends, family, and colleagues. The site, which is available in 37 different languages, includes public features such as Marketplace, Groups, Events, and Pages."

-whatis.techtarget.com/definition/Facebook











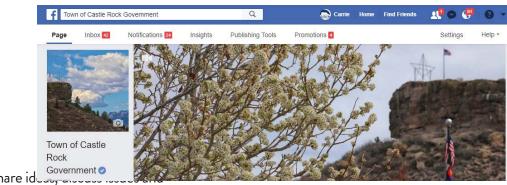












connect with friends and family.

For governments, Facebook is a unique opportunity to meet our residents and business owners where they are. Since the Town launched its site in 2008, it has been used to share news, event information, road closures, crisis communications, event photos, Facebook Live feeds, and to answer questions from our customers directly. Facebook has evolved and changed and evolved, and the Town's Facebook page has taken steps to also grow, change and embrace the changes.

As of March 2018, the Town had more than 14,706 people following the page. This number continues to grow, and the Town will continue to leverage this tool as a two-way communication tool.

WHERE WE ARE

The Town of Castle Rock currently has 14,706 followers. The Town posts information from all Town departments on Facebook and responds to questions. We pay for "Boosting" our posts and videos, and we target our market for these boosted posts and ads. We pay attention to our analytics, boosted and organic growth on posts and Facebook event items.

Note: The Town also has secured a number of automatically generated location-based pages. While we have secured them, we are not actively managing them. We are working alongside Police on their social media launch, process, procedures and what Town's Facebook will share with them and for them.

WHERE WE ARE GOING

This year, Facebook is slated to make significant changes to its algorithm. This move is known as "Facebook Zero." Facebook typically keeps its algorithm close to the vest, but here's what we know:

- Less public comments will be shown, as Facebook focuses news feeds more on friends and family
- Reach, video watch time and referral traffic from Pages (like ours) will decrease
- Posts will be ranked differently, giving priority to "posts that spark conversations and meaningful interactions between people."

**Source: Social Media Examiner, a social research company with nearly a half-million followers

The Town should anticipate making changes to its Facebook strategy. Some considerations being published by Social Media Examiner include:

- Post less frequently
- Create content that stimulates conversation among fans/followers
- Use more live video
- Buy more Facebook ads











WHAT IS TWITTER?

330 million users

(as of October 2017)

"Twitter is what's happening in the world and what people are talking about right now."

-Twitter.com

"Twitter is an online news and social networking service where users post and interact with messages, known as 'tweets.' These messages were originally restricted to 140 characters, but on Nov. 7, 2017, the limit was doubled to 280 characters. Registered users can post tweets, but those who are unregistered can only read them."

-Wikipedia.org

























@CRgov

The Town currently uses Twitter as a second platform for publishing news releases, event announcements, etc. Currently, not everything posted on the Town's Facebook page is posted on Twitter. We look at what the information is, and if it relates to the expectation of the Twitter user. This platform is most widely used by media outlets as it is known for releasing short informational captures at a quick rate.

WHERE WE ARE GOING

Over the next year, Community Relations will be working to craft information specifically for Twitter. Because the platform moves at such a quick pace, users are accustomed to receiving a lot of information quickly. This could mean multiple tweets on the same topic in a more-timely manner. The Town's Police and Fire departments could benefit from a more robust Twitter presence, as could Town Council.

As of April 2018, Castle Rock Police launched it's own Twitter feed, and the Town's Twitter feed will re-tweet some of their information, and vice-versa.











WHAT IS NEXTDOOR?

SOCIAL MEDIAL EXPLAINED AS ICE CREAM CONES

10 million users in 100,00 neighborhoods

"Nextdoor is the best way to stay informed about what's going on in your neighborhood—whether it's finding a last-minute babysitter, planning a local event, or sharing safety tips.

There are so many ways our neighbors can help us,

we just need an easier way to connect with them."

-Nextdoor.com

"Nextdoor is a private social networking service for neighborhoods and as of Summer 2017, is available in the U.S., Netherlands, the U.K., and Germany. Nextdoor allows users to connect with people who live in their own and nearby neighborhoods."

-Wikipedia.org

Ice cream cone eating contest at the block party this Saturday.







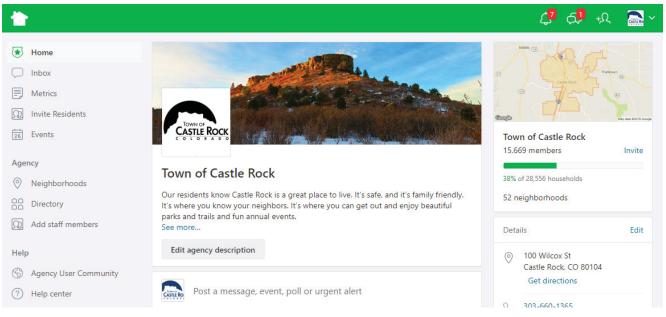














TeDWfQstlOck | Colored Stt C in Run Of Prior to that launch, in 2016, we created and secured a Town of Castle Rock "Agency" page, that was not published live. We met with Nextdoor representatives, and followed other municipal public safety areas that were using Nextdoor. We kept up with the areas that needed research and improvements to the platform. Currently, the most-engaged neighborhoods include The Meadows, Founders, Terrain and Castlewood Ranch. In sum, there are more than 15,000 residents subscribed to Nextdoor.

WHERE WE ARE GOING

For now, the Town has not been invited to participate in neighborhood-specific communications. For that reason, posts on Nextdoor should have Townwide impact. There will be posts that are specific to neighborhoods, (open house reminders, construction in their area).

In February 2018, we worked with Nextdoor on uploading and changing to our correct Town boundaries, neighborhoods, with an emphasis on Council Districts. There is some overflow from one District to another, but prior to this, some of the neighborhoods created by users spanned as far as Parker and Monument areas. Nextdoor is about what impacts to our residents' life and safety. Therefore, we recommend posting

information about roads (including snow), water, public safety, development and Town Council.

In the latter part of 2018, we will assist Castle Rock Police with a CRPD Nextdoor Agency or staff representative. Police and Community Relations are researching public safety best practices, and working with Nextdoor on what that will be.

WHERE WE ARE

Currently, Community Relations receives help from a contractor for Instagram. The main purpose of the platform is to show visual images. Users post pictures and short videos that highlight their lifestyle. The











WHAT IS INSTAGRAM?

800,000 million users

(as of September 2017)

"Instagram is a mobile, desktop, and internet-based photo-sharing application and service that allows users to share pictures and add locations through geotags. They can add hashtags to their posts, linking the photos up to other content on Instagram featuring the same subject or overall topic. In August 2016 Instagram introduced a 'Stories' feature, letting users add photos to a 24-hour temporary story, with subsequent updates adding virtual stickers and augmented reality objects."

-wikipedia.org

"While Instagram has a neutral gender-bias format, 68% of of Instagram users are female while 32% are male. Instagram's geographical use is shown to favor urban areas as 17% of U.S. adults who live in urban areas use Instagram while only 11% of adults in suburban and rural areas do so."

-wikipedia.org

Here is a happy picture of me eating an ice cream cone.

















Instagram

Q Search

Log In

Sign Up







CrgoV Follow

370 posts 1,809 follo

1,809 followers 154 following

Town of Castle Rock The Town of Castle Rock is a world-class community with small-town character. Check out our family-friendly lifestyle & events. #castlerock #colorado **CRgov.com**









@CRgov

Town uses its Instagram as a way to show the visuals of Castle Rock. Scenic, lifestyle and event photos are the best types of content for this platform. We currently focus on all three of those content types with our Shop Local promotion, scenic photos of Castle Rock, event and lifestyle posts. Instagram is about showing off how beautiful things are, and we are lucky that Castle Rock has a lot to show.

WHERE WE ARE GOING

Since soliciting services from a contractor, our followers on Instagram have increased from 200 followers to 1,313. We have also seen an increase in our other social media (Facebook) that we share these on. This is a direct result of the scenic photos, good news imagery we have been posting. We would recommend this approach continue with increased used of hash tags and cross promoting to increase follower base and awareness of shopping local.

WHERE WE ARE

YouTube is all about video. Since the Town dived head-first into the video realm, YouTube is the main plat-











WHAT IS YOU TUBE?

1 billion hours of content viewed each day

(as of August 2017)

"Our mission is to give everyone a voice and show them the world. We believe that everyone deserves to have a voice and that the world is a better place when we listen, share and build community through our stories."

-YouTube.com

"YouTube is an American video-sharing website. YouTube allows users to upload, view, rate, share, add to favorites, report, comment on videos, and subscribe to other users. It offers a wide variety of user-generated and corporate media videos. As of February 2017, there are more than 400 hours of content uploaded to YouTube each minute, and one billion hours of content are watched on YouTube every day. As of August 2017, the website is ranked as the second-most popular site in the world by Alexa."

-Wikipedia.com













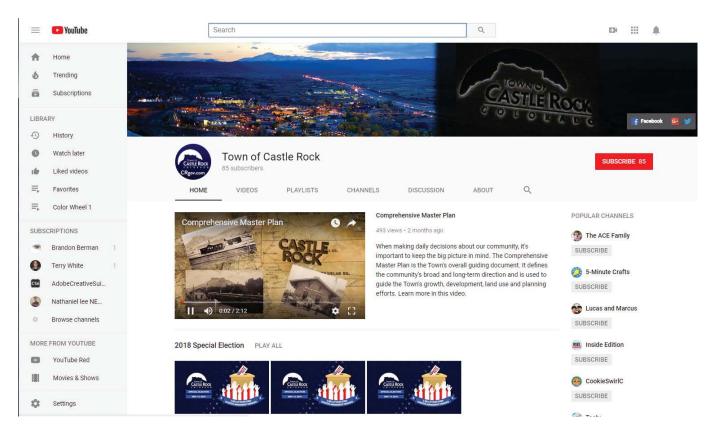














Town of Castle Rock

form where a majority of our videos are housed. Through the platform, users can set up "channels" to display their projects. We have playlists and trailers that help show the user what type of video they can expect to see on the Town's YouTube Channel.

WHERE WE ARE GOING

We would recommend YouTube continue to be our main video-housing platform. However, some attention could be spent on increasing interactions with the public. This year, we are planning to devote more time to increasing our YouTube subscription numbers. Once users subscribe to the channel, they will be notified as new videos are posted. Additionally, focus could be placed on playlists. Currently, the playlists are organized by department; however, we could explore catering some playlists to the user – new homeowner, family, etc.











WHAT IS LINKEDI

Whatever motivates and inspires you, we're a community that helps you realize your definition of success. #InItTogether Founded in 2003, LinkedIn connects the world's professionals to make them more productive and successful. With more than 546 million members worldwide, including executives from every Fortune 500 company, LinkedIn is the world's largest professional network on the Internet. The company has a diversified business model with revenue coming from Talent Solutions, Marketing Solutions, and Premium Subscriptions products. Headquartered in Silicon Valley, LinkedIn has offices across the globe.

Eating an ice cream cone is one of my skills.











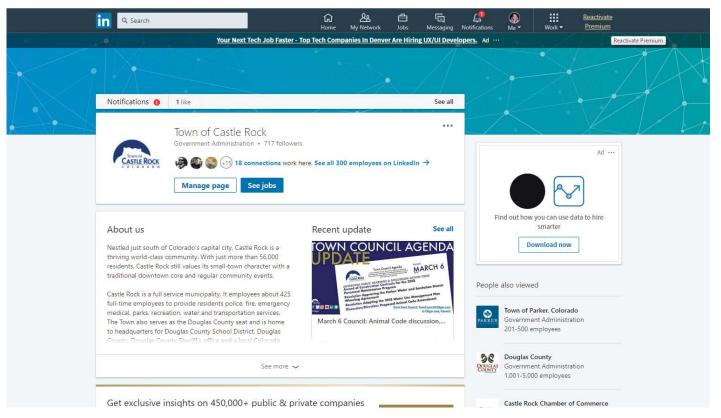














TOWITCACTOCCASTICAL ROCK the business community, which has included job postings, news releases related to Downtown, department planning efforts (such as the Transportation Master Plan and Comprehensive Master Plan), budget information, Town Council news and Town priorities.

WHERE WE ARE GOING

We recommend this strategy continue.

 Articles from Department Directors, about the area that we are searching for an executive candidate, when a new high-level executive level position is posted in our job postings online.

VIDFO

In this day and age, the Community Relations Team knows, video is king. That's why since 2015 a sub-













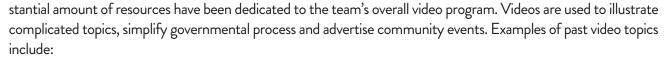














Comprehensive Master Plan

• 2017 Special Election

Summer Concert Series

W

- D I: /E: D :
- Police/Fire Recruitment
- Town Council Monthly Events

This program is growing in popularity, social media reach and shares. To aid, assist and produce in this effort, we use a video production contractor for production of these videos. At the beginning of each contract year, Community Relations determines a list of anticipated video needs for the coming year. Typically, every department gets two videos annually to be produced out of the Community Relations budget. However, additional video needs may be accommodated for, according to project needs. The annual list is a guideline to help set a budget and complete the contract. That list is subject to change as the year progresses.

The video project list is brainstormed by Community Relations, as is the creative and storylines of all of the videos. We develop ideas from projects that were either of high impact the past year or are anticipated to have a high impact in the coming year. The list is then vetted through the Deputy Town Manager and the Town Manager's Office. Department Directors also review the list to share additional thoughts and ideas. As the contract year progresses, this list is adjusted based on need. These needs are dictated by Department Directors, the Community Relations Manager and the Town Manager.

Throughout the year, special project videos may also be needed. These videos would include the Most Hydrated Man series for Water and the NPR Gold Medal award video for Parks and Recreation. These special project videos are added to the workload list in addition to the typical video project list. Often times, Departments will pay for these special projects out of their own budget. Overall, it is Community Relations' goal to balance video assignments Townwide.

Website and social media

Video is used as an integral part of the Town's social media. Once completed, the video is posted on the Town's Facebook page and YouTube Channel. This is the main driver of our viewership. Analytics show these videos receive between 2,500 and 50,000 views on average. Boosting is an important feature that allows us to pay for additional time in users' news feed. Typically, every video is boosted between \$25 and \$75, in an effort to increase sharing, views and overall engagement. On the Town's YouTube page, playlists are created to combine video topics and gain additional viewership. Those playlists are created on an as-needed basis.

As for the website, CRgov.com/**Watch** is the main webpage that hosts the Town's videos. It is updated every time a new video is produced to keep the most relevant and timely videos readily available. The webpage is organized per department with a "Watch what's new" section highlighted up top. New or high-profile videos are featured in that section.

Videos, looking forward

































Videos are produced in a timely and as efficient of a manner as possible. The approval process is always the biggest challenge when trying to get a final video produced. Community Relations works hard to minimize the rounds of edits. This helps the contractor work more efficiently and ultimately gets the Town a more-timely product. Another challenge with video production, is keeping the runtime of the video as short as possible. Statistics show, the shorter the video, the more likely someone is to watch it. Community Relations works diligently to keep these videos between 1:30 and 2:30 in length. If that is not possible, best management practices would dictate to cut the video up into two shorter features whenever possible. Also noted is creating videos that are no more than 45 to 60 seconds in length.

As the video program progresses, a main goal of Community Relations is to feature Town videos on Comcast Cable Channel 22. This is a government-access channel which the production is primarily run by Douglas County, but Town oversees the contracts and content.

Community Relations will work on the programming, scheduling and work with the Douglas County contractor who programs the channel. We will provide DVDs of every Town video, for upload to the channel. We will also be a part of scheduling from start to finish, to make sure videos are run in a relevant manner.

Video production process:

- A list for possible video projects is developed at the beginning of the contract year
 - Balancing messaging with each Town department, Town Council, events and other items
- DTMO, Department Directors and the Town Manager all approve the project list
- Community Relations works diligently to produce videos seasonally
 - Once a topic is decided on, Community Relations develops talking points that lead the contractor when writing and producing a script

The contractor, or Community Relations, develops a script to start production

- The script is edited by:
 - Community Relations
- DTMO
- Project manager
- Department directors

- Town Manager (if applicable)
- The video is shot and edited by a contractor with oversite from the Community Relations Department.
 - Community Relations will schedule interview locations, Town staff, etc.
 - Contractor will secure on-camera and voice-over talent (if applicable)
 - A draft version of the video is submitted to Community Relations for approval
 - Edits are given in two rounds:
 - Community Relations and DTM
 - Town Manager and Department director.
 - A new version is produced by the contractor between each edit round
 - A final version is approved by Community Relations.
 - A social media post is crafted for the video post
 - The video is uploaded on the Town's website, YouTube channel and social media

MEDIA RELATIONS

























According to the Town of Castle Rock's 2017 Community Survey, email is the most preferred method for receiving information from the Town. Getting messages out through the Town's website and the internal subscriber-based email platform, we are able to reach targeted subscribers that have signed up to receive communications related to all Town news, a specific Town topic, Town event calendar items, classes, public safety, water, roads, development and Town Council updates to list a few.









With this in mind, Community Relations – in partnership with our Townwide WebTEAM – with our Town email communications.

Community Relations works with Town departments and will explore goals, define the target audience for email communications and creating an email subscriber based option for projects, construction and community issues. We brainstorm an email editorial calendar. We will work on the Communication Plan needed to first establish ways to build emails subscriber bases.

Things that we think about when working with Town Departments:

- Set a goal: are we trying to sell tickets, inform the public about a project, or provide a general department update to increase transparency?
- Think about the inbox: Interesting emails get skimmed at best. Think about the visuals you will need to balance the copy and compliment your key messages.
- Set reasonable expectations: A monthly email newsletter might be the way to go. But let's think about what goes into that each month, because we want to deliver on what we promise.
- Logistics: Think about how long it will take to get the information you need from your source, draft copy with Community Relations and get approval from your project lead or department head. We'll build in plenty of extra time!

Subscribers

 Our messages have no where to go without an accurate email list. CivicPlus and the Town of Castle Rock place a high value on using email lists with integrity.

There are ways to gather subscriptions:

- Subscribers can log on to CRgov.com/NotifyMe to select email lists they'd like to be part of.
- WebTEAM members can upload subscribers lists from open house sign ups or existing lists. Either way, subscribers must confirm their subscription with CivicPlus.
- · In our news releases we include the below information on news releases at the bottom of release, and if the news release topic has an email subscriber list, we include the information for sign up: Get Town news straight to your inbox. Sign up at CRgov.com/notifyme, or follow the Town of Castle Rock on social media – Facebook, Twitter, Instagram, LinkedIn, Nextdoor and YouTube.

A note on frequency

How often Town creates and send an email will be determined by your communication goals. Research has shown that there really isn't such a thing as "too much" email. Emails get opened and read as long as they provide accurate and timely information, which helps build a relationship between the sender and the receiver.

























EMAIL STRATEGY & PROCESS:

Where do our subscribers come from?

• Part of project communications plan with Community Relations

· Community Relations will market department lists

- After email communications are sent we check analytics to make any needed adjustments to improve, every six months. We also make note and pay attention to frequency of email communications.
- [W]

• Since this is a subscriber based platform, other subscriber and opt out at any time.

Email disclaimer: Why send an email? What do you have to communicate?

- Projects
- Department newsletters

GET STARTED:

Work with Community Relations to determine a customized plan for your email communications

Best practices for email (visual, content, design):

- Subject line
- Subscribers choices (maintain integrity of list people signed up for)
- Order of information
- Headers/subheads
- Sentence length
- Bullets/quick readable text
- White space and images
- Links to website information on the topic
- Invite people to forward and share on social media
- Ways to contact both email and phone Departments with Community Relations in relation to the project or need.

*If you provide an email, please know the Town may use it to contact you on this topic in the future. Your email address will not be sold, disclosed to others, or used for unsolicited mass mailings (spam). Please remember to set your spam blocker to allow mail from listserv@civicplus.com. You can unsubscribe at any time from Town emails.

DIRECT MAIL













The Town's most recent community survey indicated direct mail is still a preferred method of communication.

The Town's direct mail encompasses a wide variety of marketing materials, including publications, educational brochures, postcards, newsletters and letters. Direct-mail advertising is one of the most effective ways to reach out to our community. It is an integral, vitally important, yet costly part of our communication tactics.

When we mail a postcard to a neighborhood, this mail lets us communicate one-on-one with that chosen target audience. We find the benefit of direct mail is that is allows us to control who receives our message and when it's delivered.

The process steps taken with direct mailing and postage:

Preferred postage and only choice currently:

First Class (1oz. or less) Delivered one to two days, after you deliver it to the Castle Rock Post Office

Town of Castle Rock retrieves this quantity with the following lists:

- GIS Map January 2018 Map
- USPS Postage MAP
- Water bill addresses (for comparisons)
- County Assessor lists

The printer/mailing list service will run an automated search the list and pull out duplicates; irrigation addresses, PO Boxes.

Our printer: Researches routes against the Town limits; Town limits of Postal Routes; compares address location with













the GIS map for Town limits; Routes of Town and used the GIS to find which address is not in Town limits

Castle Rock consists of these routes:

- City
- Rural
- Po Box (we do not do this)

Overlapping Routes (Castle Pines; Bell Mountain; Around our edges)

W

Postage addressed with this type of mailing list:

- Homes
- Businesses
- Apartment's numbers (individual)
- Condos and Townhomes

Postage is titled/addressed to:

Current Resident or Current Occupant

(Overall, better for resident and epically businesses- better with Occupant)

With resident's name—Post office Carrier does not have to deliver - with current occupant, Post Office Carrier will still deliver

They do not deliver to:

- Vacant anything (homes, apartments, businesses)
- **Castle Rock has delivered in the past to the Carrier route map combined it with Water bill map

Additionally, the printer works with a mailing list outside company that specializes in direct mail postage and addresses.

- Geographic Information System (GIS) technology
- Specialty Lists
- Extend the reach with new construction and apartment Lists that let you deliver timely, relevant messages to more potential customers. We are constantly developing other lists and checking them for changes.
- If needed we can have a specialty lists by drawing on three main list files (Resident, Consumer and Business).

New Construction: We can receive exclusive weekly new address updates directly from the USPS, if we request this from the mailing company. We have this capacity as well with our GIS mapping.

Apartment & multi-family homes lists: The apartment and multi-family homes listing database provides information not found on any other database. This lists allow us to target residents within specific apartment complexes / multi-family homes, based on criteria. The database even provides secondary apartment numbers, which increases delivery.

OPEN HOUSES

Town's "Open House" meetings are styled to fit the need of the community issue or item. The open house can be an





























informal meeting and setting that allows for one-to-one exchanges between any concerned/interested person and the public officials and professionals involved in the matter. Attendees have the opportunity to mill around, going back and forth among displays of information, ask questions, provide feedback, engage in conversation with Town employees or elected officials while familiarizing themselves with the various facets of the proposed plan or action.







Open houses can host a presentation, polling question and answer session. They can be a meet-and-greet for an elected official with no agenda, or the open house can focus on a roadwork/water project. These and all open houses are also useful in getting attendees' viewpoints and perspectives communicated directly to public officials and professionals.

Open houses cover a number of topics and have included updates on major transportation projects, water, neighborhood Pavement Maintenance Program (PMP), growth and other specific topics. Town Council has adopted a practice whereby individual Councilmembers can host open houses to cover any topic of interest (or general government) in their districts.

Any Councilmember, Town Manager or department can initiate an open house. Once topics are established, the venue is selected and added to a master open house calendar. Invitations are sent to residents in addition to the Town web calendar and social media notifications. Boards and hand outs are created and each Town department is represented. In order to garner maximum attendance, open houses are traditionally held in the evenings.

(Comparative numbers over the last three years will be added to the final document)

COMMUNITY RELATIONS ROLE IN OPEN HOUSES

Community Relations will add how many in the last three years and the increase.

- We need our role/procedure on WHAT open houses.
- Our assistance procedures on WHAT open house
- Department staff and the department ADMIN role / Facility role, etc

ADVERTISING: PRINT AND DIGITAL ADVERTISING

Traditional Print Advertising: At times, we will create printed advertising campaigns and promotions in local









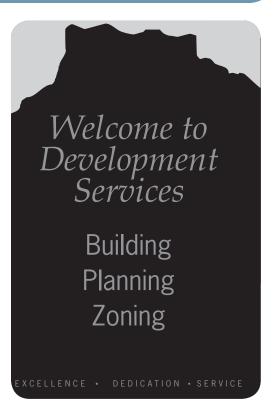






CASTLE ROCK POLICE













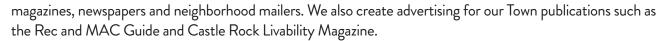














Shares and Digital Advertising: A digital campaign is exactly that; a campaign that lives in the digital world. The key to a great campaign is the impact it has on the user to want to share it. We strive to make our campaigns sharable and spread the word for us.



Digital ads are based on target audience, user analytics and preferences. We also create the graphics for electronic advertising on social media platforms that are paid to reach a target-market user. We also pay to boost Facebook and Instagram posts.



The Communication Plan for the topic or event will drive and detail the need to boost and advertise. We also at times will create an advertising budget or outline for the topic. Most of our videos are boosted in social media. Major Town projects, community issues and event posts are boosted. Overall, event communications including Facebook events that are ticketed events, are boosted and advertised in social media.

Other digital ads we use: online banner ads and at times sponsored Tweets. Moving forward, we will be looking at Instagram ads and how we will program them.

TOWN'S COMCAST CABLE CHANNEL 22

The Town broadcasts Town Council meetings live on Channel 22 and rebroadcasts them on a daily basis; this signal is sent county-wide on Comcast 22. Moving forward, the Town will also be incorporating other video productions in-between Council meetings.

SIGNAGE

Town Hall LED, Banners, on-site project signage, internal and external building signage, etc.

Signage is coordinated with Community Relations, Deputy Town Manager for the Town Hall LED system and Parks and Rec for the MAC LED system.

SPECIAL EVENTS

Planning and promoting community celebrations, groundbreakings, grand openings, educational events, open houses and other Town Manager focused meetings with the community.

Special events are hosted year round and Community Relations supports the planning and staffing of community celebrations, grand openings, educational events and open houses. This communication includes publicity and community engagement for Town-sponsored events in addition to partnering with the Chamber of Commerce, Downtown Development authority and Merchant's association .

Community briefings following major public safety incidents are also provided to members of the community so they can communicate directly with public safety officials regarding major issues or critical incidents.

ILLUSTRATION, ANIMATION & PHOTOGRAPHY























photograph, should help the reader decide whether to read our message, or not, in just a few seconds. This trend is easily seen in the increase of the popularity of social networking, created for visual people (Instagram, Facebook, You Tube). Imagery used to communicate an idea, whether it's a sign, poster, drawing, photograph, helps drive the reader to the message.



Community identity, event branding, open house identity and more, all need to enlist the compliment of visual communication and animation. In 2018 Town's Facebook posted its first-ever animation artwork for the Thanksgiving Holiday, and analytics showed us that this post alone, reached more followers organically, than other highly popular posts. By using animation, that is quick and catchy - simply stated, fun - we captured the audience to the important short message.





The trends in our dynamic life and our dependence on social and mobile media, turns average employable readers into the content size conscious ones. It's very unlikely that the audience will begin to read content in 20k characters with no reference to a visual illustration. Other areas that we embrace the importance of illustration and graphics are:

- Direct mail and postcards
 Web page area
- Social media Animation: providing additional visual impact for designated social media and video messages
- Posters
 Environmental / meeting signage and art
 Tag lines

Logos

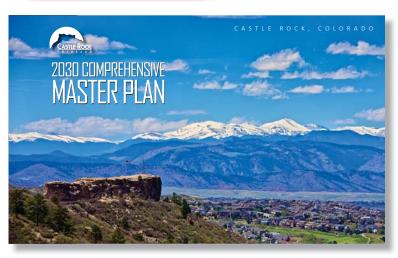
COMMUNICATION PLANS

Town Marketing and Identity

Community Relations creates and executes communications plans that are linked to the achievement of measurable outcomes. These plans tie together elements such as media relations, social media, direct mail, video, advertistical







PHOTOGRAPHY

Capturing Castle Rock in its best light, we hire photographers for events, scenic and communication topics.











PRINTED PUBLICATIONS AND MATERIALS

Outlook magazine, Your Town Talk newsletter, election blue books, posters/fliers, direct mail (postcards), brochures and more. Community Relations manages the content, graphics, photography, illustrations, design production and printing of each publication, in-house.





Efficiency equals conservation

Wise up with Water Wiser

upsardu ne tware role amagement rain. The plan outlines guidelliers that will help the community manage peak demand during tringstion season. Since 1955, customers have abided by an every-third-day swersiers placehelle June Hough Aug. 31. Noon, nonesidential cutomers will also need to follow a similar schedule. Additionally, time limits on irrigation ceruptions for new soft see being shortened, and commercial installation of Kentucky Binegrans has been prohibited. Finally, on expiration date for Water Witer designations was also added to the plan.

Conservation is key. It's a message Gastle Rock Water is spreading to help support the Town's long-term water plan. While our communit has embraced the call to conserve, the goal is to cut back another 18 percent. Residents looking to conserve can get expert tips at Castle Rock Water's Water Wiser workshops.

Rock Water's Water Water workshops.

The interactive workshops teach customers how to detect water waste in their yards and ways to improve their irrigation systems. Once complete, participant will exers. "New Water designation and will be exempt from the every-third-day watering schedule. This allows residents to water when their plants need it and not necessarily as often as every third day.



Volunteer for a board or commission For the case of th

Events in Castle Rock

April 19: Councilman Bower's Dist Open House, 5:30 to 7:30 p.m. at Festival Park, 300 Second St. April 19: Senior Life Expo., 2 to 6 p.m. at the Douglas County Events Center, 500 Fairgrounds Drive

April 25: Wild in Our Town, 6:30 to 8:30 p.n Philip S. Miller Library, 100 S. Wilcox St.

April 28; Community CPR/AED Class, 8:30 a.m. to 12:30 p.m., Fire Headquart 300 N. Perry St.

300 N. Perry St.
May 2: Office with a Cop. II a.m. to noon,
Manus Ressurvant inside Castle Rock
Adventut Holpail, 2350 Medolom Blvl.
May 5: Cinco de Mayo Celebration,
5 to 10 p.m., Festival Park, 300 Second St.
May 5: Rightne Rampage, all May, Philip S.
Miller Park, 375 West Plum Creek Parksey
Hass, R. C.

May 5: Spring Up The Creek, 8 to II s.m.. Festival Park, 300 Second St.



Meadows Parkway Reconstruction













qualifications for Mayor, which are not currently included in the Tow Mank does a NO sees mean? — If these politications for Mayor If Home Roll Charer Amendment B faths, qualifications for Agree Toward Charles and the that the Mayor be a resident of Coale Rock. This decrine will be by mail. Bollon must be received by 7 p.m. To See Voters should receive their Ballon See and the received by 2 p.m. To See Voters should receive their Ballon See and re to not of more pleasance. Town I full parking lot (500 N. Wileon St.), or Douglas Co-paring for 125 Sephania Tistes.)













In local government, we're in the business of working for you.

So what's one thing your Castle Rock government could do for you, our residents and local business owners?

We asked that question in our 2013 survey. A theme that emerged was to provide more activities, entertainment, west side of Interstate 25.

Our expert planners and engineers got together with private land and business owners to put pen to paper and deliver what we think will meet your needs for a thriving community.

The result is a master-planned development plan called the Promenade at Castle Rock. But what does it mean to be master-planned?



A master plan not only outlines allowed land uses, such as commercial and residential, it also looks further. It includes broad site layout, design and architecture. It plans open space, traffic, roads, water, sewer and drainage, and outlines connectivity to other areas beyond the plan itself. The result is a high-quality development that adds value to our community.

But new businesses don't only mean new amenities They add value in ways you may not realize. Sales tax from these businesses funds most of the services you've come to expect from your Town.



Shopping local is good for our businesses, but it's also good for you, our residents. Did you know the average homeowner pays just \$40 per year in property tax to the Town?

That funds 17 days of fire, emergency medical and police services. For the rest of the year, (and the rest of the services, such as operating the Recreation Center and other facilities, as well as repairing roads and maintaining parks) the Town needs sales tax revenue.

We know we need business and growth to keep our community thriving. But this need for new sales tax revenue isn't all that drives development.

The Castle Rock community has - through community surveys, open houses and other ways - described its

We've heard you say you want more amenities, shops and entertainment closer to home. But we've also heard you say you care about how we bring these amenities to Town.

That's why the Town strives to balance the need for revenue to provide services with our community's character and vision for the future

So how does that happen? Who implements the community vision while bringing new developments to Town?

It's the business we call Development Services

You've probably heard about the proposed Promenade at Castle Rock.

Maybe you've heard it's on hold. Maybe you've heard it isn't happening, yet you see earth moving on the property.

Your Town government strives to provide you with accurate and transparent information on everything Town-related, especially when it starts to get a little complicated.



We will explain the Promenade's current status,

the choices Town Council has when it comes to the project, and how development on the property is likely no matter what.



From the ground up: How business comes to Town

Like in most municipalities, all development in Casite Rock – including building, planning and zoning – is handled by the Town's Development Services Department.

Development Services Septament Services Department in staffed will support the Development Services Department in staffed will expert. This team evaluates all protects of a procosed development, Engineers, community placement and designers took at everything trom halfic, and water impacts to design and designers took at everything too halfic, and water impacts to design and designers should be to take the case overy one development not only matches the community value, but do not should be served to value, but do not serve only the services of values of values of values values of values of values of values of values valu

This evaluation happens before the public process begins. The Development Services staff works with developers on the planned developm Services shall work with everyocers on the planned development pour. See the degram below for more on the development process. They help do fit and cross Ts, so what is presented to the public – through Planning Commission, commissily meetings and flown Council – is a vertical and compilete plan. Then, staff follows up with the developers to ensure public comments take at the public meetings are incorporated into the plan to the extent possible.

Ordinances start the public process

Before ground can break on a project, the planned devel Bettoe groand can break on a spronct, the planned development plan must be evaluately the Perincip Commission and approved by flow Corocci. This is done by ordinance. Ordinances bysically get her readings in front of Tales Corocci, which are additional opportunities for the public to provide better Corocci, which are additional opportunities for the public to provide better the ordinance is a key stee in moving the development plan forward, so construction can be public. Once haddings we built, they are inspected, and then new amendies can open for business.

In the case of the Promerade development, Council approved an ordinance defining the planned development plan and related zoning on the property. The original zoning was trors 1987. The new zoning would allow for a less commercially dense development with more open space and an updated

When an ordinance is challenged

Residents have an opportunity to voice their opinions and give freoback at many levels. In the development process, this happens when an ordinance to before Planning Commission and Riven Council, it can also happen after an ordinance is passed.

Alberta Development Partners worked with the Town's Development Service: Department for more than a year before presenting its zeries and development plan for the 166 acres near 125 and Meadows Parkway. It housed two open houses for the public before the plan went to Planning

However, a group of residents was successful in guithering enough signal to challenge the ordinance. Now, according to state law, Council has two choices: refer the Promenade plan to a public vote, or rescried the ordinance.

Keep reading to learn the impact of each choice. Council is set to discuss the options during its meeting June 2.

One option: Going to a vote

If Council decides to hold an election, residents will get to decide if the ordinance (Promenade's development plan and zoning) should move forward.

The process: Council would set the question, and an election would be held later this year.

The impact it residents use in Euror of the recent zoning for Promesade, the plan as presented to Council goes forward. If the vote is against the zoning plan as presented to Council, it is no longer an option. However, the property is zoned for commercial development, so voting against the never zoning for Promesade does not over turn the existing commercial zoning.

Factored into this decision is the cost of a special election – between \$50,000 and \$70,000. Tax dollars in the General Fund, which otherwise could be used for things like road improvements and park maint may need to be redistributed to pay for a special election.

Another option: Rescinding the ordinance

The process: Council may vote at its June 2 meeting to rescind the ordinance. If so, there will not be an election, and zoning that exists on the properly today remains in effect.

The impact: Under this alternative, however, it is possible that the landowner, Alberta Development Partners, could request modifications to that existing commercial zering (zinca 1987). These modifications could carrier public hashing and approval by Dem Council. These modifications could also be made administratively by staff.

Moving forward: This maler is intended as an update on this process. It is an evolving process that can change. We encourage you to stay funed at CRgov.com/promenade.

Learn more about the complex development process _

The majority of Town projects are constructed as planned developments. There are multiple steps in the two-phase process of getting from a planned development to a completed development, as illustrated below.

Phase 1

Every new development starts with an idea. In phase one, this idea gets vetted by staff and by YOU, the resident. Phase 2

The Mea moves from concept to concrete plan. Additional public feedback opportunities help fine-tune the development plan before construction begins





































Good to Know

Castle Rock hosting several Open Houses

Getting your feedback is important to your Town. Visit with us at these open houses:

Animal Code The Town has undertaken a comprehensive review of the Town's Code related to animals. This review has included your feedback, and now the Town has recommendations. Learn more and ask questions during an open house from 6 to 8 p.m. on Wednesday, Jan. 31 at Town Hall, 100 N. Wilcox St. Go to CRgov.com/animals for more information.

Catch up with

Castle Rock Water Through careful planning, Castle Rock Water is well on its way to ensuring the community's water future. Catch up on everything happening with the department at the Water Update Open House from 5 to 7:30 p.m. Wednesday, Feb. 7, at the Plum Creek Water Purification Facility, 1929 Liggett Road. Learn from water experts about some of the new plans set for 2018 and take a tour of the water treatment facility. Refreshments will be provided. Go to CRgov.com/waterplans for more information.



Daddy Daughter Ball tickets on sale now Enjoy a special night out with your little princess at the fabulous Daddy Enjoy a special night out with your little princess at the fabulous Daddy

Daughter Ball in Castle Rock. This year's theme, "A Night in Paris," will Daughter Ball in Castle Kock. This year's theme, A Night in Faris, will capture daddies and their daughters dancing, enjoying refreshments, the TAG (Teen Advisory Group) raffle, and professional photographs for

This year's event is from 6:30 to 8:30 p.m. on Friday, Feb. 9, at the Inis year's event is from 0:30 to 0:30 p.m. on rriday, reb. 9, at the Douglas County Events Center, 500 Fairgrounds Drive. Purchase tickets memories to last a lifetime. Douglas County Events Center, 500 rargrounds Drive. Furchase tickets online, at the Recreation Center or at the Miller Activity Complex. Advance online, at the Kecreation Center or at the Miller Activity Complex. Advantickets are \$25 per couple (\$35 for nonresidents), early registration ends nickets are \$25 per couple (\$35 for nonresidents), early registration ends
Feb. 8. Additional children, \$8. Admission at the door is \$40 per couple,

Pick up tickets with your receipt at the Recreation Center or Miller Activity
Complex. All ages are welcome, and grandfathers and grandchildren are

also welcome. As freshments and dessert will be served. The ball is always filled with glitz and glamour. Daddies, wear your best, and ask your little greats to wear their prettiest dress. A professional

photographer will be onsite to capture all the memorable moments.

Like in years past, the Parks and Recreation Department's Teen Advisory
Group will be hosting a raffle at the ball with prizes for both dads and Group will be hosting a rattle at the part with prizes for both days and daughters. The Teen Advisory Group is a group of young residents who play an active role in planning and carrying out Parks and Recreation activities for the community's youth For more information or to purchase tickets, go to CRgov.com/DDBall18.

activities for the community's youth.

Did you know your thoughts and questions are a vital part of the Town Neighborhood Meetings development process? Often, neighborhood meetings and hearings before the Planning Commission and Town Council are required. See what's the rianning Commission and Town Council are required. See what's ahead at CRgov.com/notices. That's where the town will publish land use

The online postings correspond with the yellow signs you see around Town. You can view a map of all development activity online. For more public hearing notices. information, visit CRgov.com/DevelopmentActivity.











COMMUNITY RELATIONS









Your Town Talk is a monthly publication, written and produced by Community Relations staff, and is distributed in the Castle Rock Water bill statement, emailed for customers who received their water bill electronically and mailed monthly to residents.



Your Town Talk features important events and meetings held in Town each month, such as the popular Daddy Daughter ball or various informational open houses.















Community Relations

Town Manager & Deputy Town Manager

Community Relations Manager

Sr. Specialist Sr. Specialist 2 Specialist

Contractors















COMMUNITY RELATIONS STRUCTURE





Manager of division (employees/business)

- Communications and community engagement management and leadership
- Communication tactics and best practices/direction, tools and outcomes
 Website management and direction
- Mobile App management Leads social media efforts;
 management and direction Video management,
 creative, and direction Community Engagement efforts
- Open house communication internal and external management (if coordinated by Community Relations)
- Town Spokesperson
- Manages work flow overall planning for the year with departments in Town • Liaison to all departments (Focus on Town Manager, Town Council, Roads, Water and Development Services), primarily direct liaison to Police, Fire, Town Attorney, Town Clerk
- Community partner liaison (Chamber, DDA, EDC, The Outlets at Castle Rock, Promenade, HOA's, Douglas County Schools, Douglas County, Douglas County Rodeo, Douglas County Sheriff Office, Douglas County Libraries, Statewide Municipal, Federal, District Attorney Communicators and Emergency Public Information officers.
- Graphic design and writing

Senior Specialist

- Writer Some graphic design Social media project coordinator
- Liaison to following departments: Public Works,
 Development Services (along with Karen),
 Fire- assists with website and other items Town Clerk
- WEBTEAM project coordinator (website trainings, approvals, analytics and new items/pages • Media relations
- Community Issues Open house coordination/content/ work at event

Senior Specialist

- Writer
 Some graphic design
 Video project coordinator
- Liaison to Castle Rock Water
 Some Parks and Rec
- Web pages proofing and approvals, creates new items/pages
- Video project coordinator (video production, creative, coordination)
 Media relations
- Media relations Community Issues
- Open house content/coordination/work at event

Specialist

- Graphic Design Animation/web artwork Copy-writing and advertising content writing
- Liaison to Parks and Rec Liaison to graphic contractor
- Web pages proofing and approvals, creates new items/pages
- Media relations Community Issues
- Open house content/coordination/work at event













COMMUNITY RELATIONS WORKFLOW REPORTING: 2014-2017

After communications are planned, it's important to keep track of what was completed. In 2014, Community Relations developed its own reporting tool using Excel.

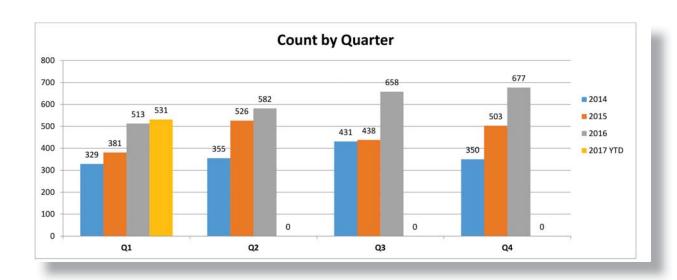
The reporting document is a list of all communications plans, along with completed tactics: graphics, media calls, after-hours media calls, news releases, open house meetings, postcards, posters, events, publications (both print and email), after-hours meetings, social media posts and social media question engagement and responses.

Each tactic is specifically assigned to a department and a Council priority, so we know at the end of the month or year, where we've focused our efforts. (Or, where the demand is.)

In addition, each tactic is assigned a level. That level translates to an estimated time investment. This is another way to measure where our resources are being invested. It also helps us plan accordingly year after year.

This reporting system mirrors what an agency would track for billing customers. It's important to note that the reporting document is comprised of work done by the specialists and senior specialist. The manager's work overall is not included, but added when time allows for upload of information.

Over time, we're able to track where our demands are (either by department, Town priority or communications platform.) What we have seen since 2014 is steady and rising increases, that do not include the workload of another full-time (manager working in many roles as well) staff member. The increased areas of work, also substantiate the increase in needed full-time staffing for Community Relations to meet level of service expectations with community engagement.











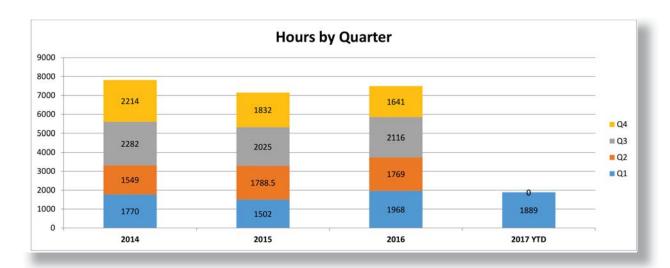


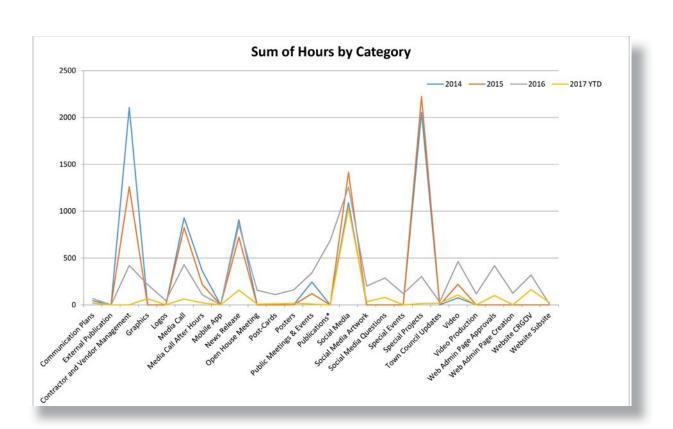












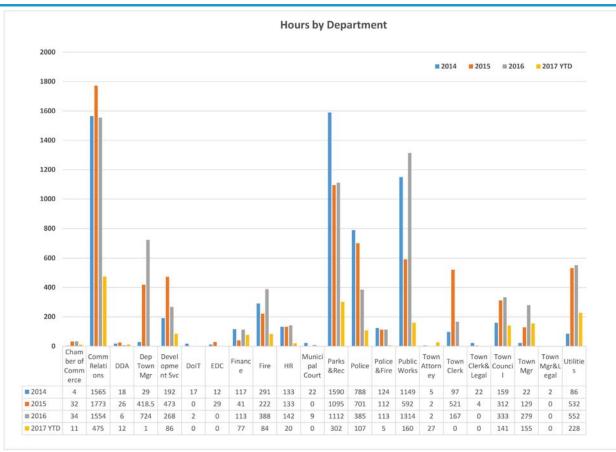


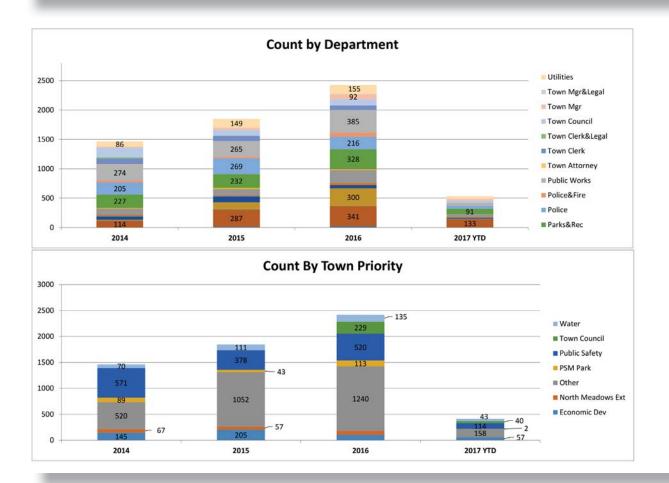




















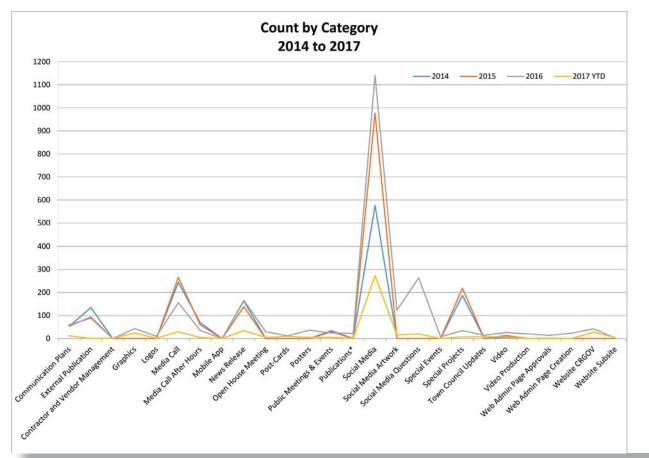


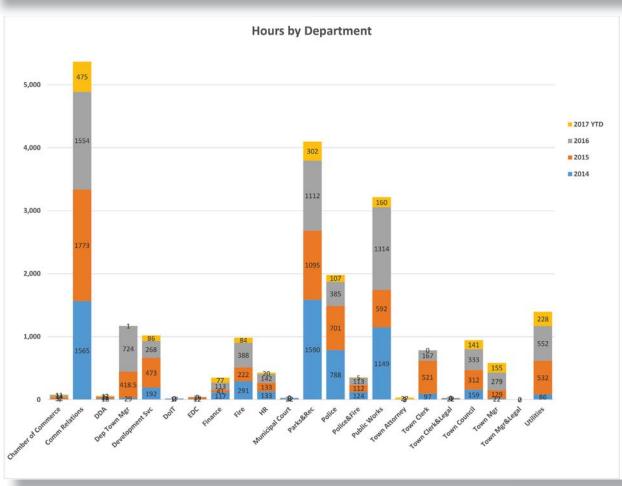






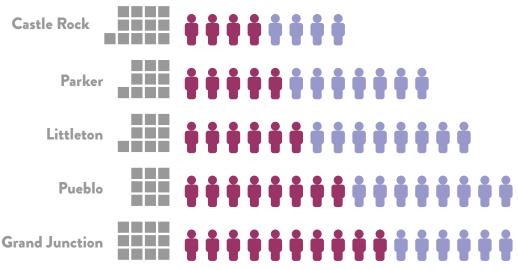


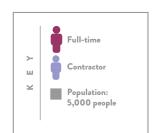






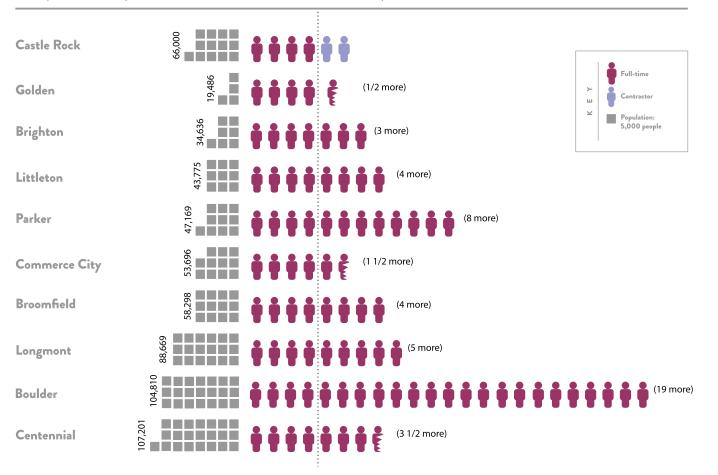






COMMUNICATION DEPARTMENTS FOR COLORADO MUNICIPALITIES

Each person icon represents one staff team member, each cube represents 5,000 residents















COMPARING TO OTHER COMMUNITIES COMMUNICATIONS: BENCHMARKING







The Town conducted a benchmarking analysis of communications resources and capacity along the Front Range and other jurisdictions. This included a review of positions dedicated to generalist community relations operations in addition to more specialized positions, such as Public Information Officers assigned to public safety agencies. Based upon this information, when looking at like communities in terms of population and communication programs, there is a prominent gap in capacity to maintain growing levels of service.







SOCIAL MEDIA INCREASES PER PLATFORM















CONTINUOUS IMPROVEMENT



Moving forward, the Town's Community Relations Team will continue to assess best practices in the communications field. This will include attending state-of-the-art trade shows, evaluation of technology and monitoring how people receive information. In order to support this continuous improvement philosophy, levels of service and staffing will need to be addressed through the annual budget process.







COMMUNITY ENGAGEMENT PLAN





GLOSSARY OF MARKETING TERMS

















NATIONAL AND LOCAL AWARDS



