

Sales Tax Yearly Comparisons



	2014	2015	2014-2015 % Change	2016	2015 - 2016 % Change
<i>Previous Period</i>	\$ 119,928	\$ 231,220	NA	\$ 166,999	NA
<i>Jan</i>	\$ 2,336,654	\$ 2,529,828	8.3%	\$ 2,708,833	7.1%
<i>Feb</i>	\$ 2,246,138	\$ 2,356,187	4.9%	\$ 2,628,882	11.6%
<i>Mar</i>	\$ 3,033,526	\$ 3,249,291	7.1%	\$ 3,274,629	0.8%
<i>Apr</i>	\$ 2,595,907	\$ 2,697,616	3.9%	\$ 2,991,981	10.9%
<i>May</i>	\$ 2,843,580	\$ 3,089,557	8.7%	\$ 3,235,763	4.7%
<i>Jun</i>	\$ 3,295,338	\$ 3,607,345	9.5%	\$ 3,836,672	6.4%
<i>Jul</i>	\$ 2,905,715	\$ 3,307,172	13.8%	\$ 3,547,768	7.3%
<i>Aug</i>	\$ 3,041,373	\$ 3,336,810	9.7%	\$ 3,551,913	6.4%
<i>Sep</i>	\$ 3,215,915	\$ 3,513,438	9.3%	\$ 3,946,825	12.3%
<i>Oct</i>	\$ 2,757,974	\$ 2,999,064	8.7%	\$ 3,528,073	17.6%
<i>Nov</i>	\$ 2,951,578	\$ 3,055,060	3.5%	\$ 3,479,493	13.9%
<i>Dec</i>	\$ 4,113,480	\$ 4,367,857	6.2%	\$ 4,855,770	11.2%
Totals	\$35,457,107	\$38,340,444	8.1%	\$41,753,600	8.9%
YTD Rev	\$ 35,457,107	\$ 38,340,444	8.1%	\$ 41,753,600	8.9%
Less DDA TIF	\$ 648,549	\$ 1,186,160	82.9%	\$ 1,242,670	4.8%
Less Promenade Shareback	\$ -	\$ 16,009	100.0%	\$ 236,777	1379.0%
Subtotal of Payouts	\$ 648,549	\$ 1,202,169	85.4%	\$ 1,479,447	23.1%
Net Rev Less payouts	\$ 34,808,558	\$ 37,138,275	6.69%	\$ 40,274,153	8.44%
Less YTD Audit Rev	\$ 170,701	\$ 545,990	219.9%	\$ 448,084	-17.9%
Total Net Revenue	\$ 34,637,857	\$ 36,592,285	5.6%	\$ 39,826,070	8.8%

*DDA tif is calculated on an annual basis 11/30 - quarterly accrued payments are shown

Monthly Sales Tax Comparisons

December 2015	December 2016	% Change Month
\$ 4,367,857	\$ 4,855,770	11.2%
YTD 2015	YTD 2016	% Change YTD
\$ 38,340,444	\$ 41,753,600	8.9%



Monthly Sales Tax Comparisons - By Geographical Area

Category	December 2015	December 2016	% Change Month	% Total Month
Milestone & Metzler	\$ 1,393,594	\$ 1,435,667	3.0%	29.6%
Outlet Mall	886,234	882,183	-0.5%	18.2%
Out of State	362,510	577,158	59.2%	11.9%
Out of Town	468,193	561,486	19.9%	11.6%
Downtown	456,971	391,193	-14.4%	8.1%
Founders Marketplace	219,543	242,047	10.3%	5.0%
Promenade	26,276	143,406	445.8%	3.0%
Wolfensberger	128,199	138,798	8.3%	2.9%
Area Around Outlet Mall	121,681	133,172	9.4%	2.7%
Plum Creek	101,471	120,813	19.1%	2.5%
Justice	115,134	119,835	4.1%	2.5%
Misc & Other CR Areas	52,076	68,449	31.4%	1.4%
Meadows	35,976	30,465	-15.3%	0.6%
Audit Revenue	-	11,097	100.0%	0.2%
Category	YTD 2015*	YTD 2016*	% Change YTD	% Total YTD
Milestone & Metzler	\$ 12,203,588	\$ 12,810,866	5.0%	30.7%
Outlet Mall	7,529,660	7,571,492	0.6%	18.1%
Out of Town	3,839,584	4,279,412	11.5%	10.2%
Downtown	4,161,396	4,147,775	-0.3%	9.9%
Out of State	2,359,961	3,239,414	37.3%	7.8%
Wolfensberger	1,548,223	1,720,291	11.1%	4.1%
Area Around Outlet Mall	1,508,490	1,615,614	7.1%	3.9%
Founders Marketplace	1,517,044	1,583,675	4.4%	3.8%
Plum Creek	1,057,980	1,278,355	20.8%	3.1%
Justice	1,117,795	1,231,883	10.2%	3.0%
Promenade	47,959	831,607	1634.0%	2.0%
Misc & Other CR Areas	524,507	628,986	19.9%	1.5%
Audit Revenue	545,990	448,084	-17.9%	1.1%
Meadows	378,269	366,146	-3.2%	0.9%

*YTD break out does not include previous year collected amounts

Monthly Sales Tax Comparisons

December 2015	December 2016	% Change Month
\$ 4,367,857	\$ 4,855,770	11.2%
YTD 2015	YTD 2016	% Change YTD
\$ 38,340,444	\$ 41,753,600	8.9%



Monthly Sales Tax Comparisons - By Industry

Category	December 2015	December 2016	% Change Month	% Total Month
Food & General Merchandise	\$ 1,394,343	\$ 1,392,935	-0.1%	28.7%
Apparel & Accessories	849,694	923,709	8.7%	19.0%
Misc Retail	407,983	548,647	34.5%	11.3%
Restaurants & Bars	380,542	395,451	3.9%	8.1%
Home & Garden	206,312	241,168	16.9%	5.0%
Autos & Auto Items	193,082	205,845	6.6%	4.2%
Utilities	193,794	200,005	3.2%	4.1%
Services	107,407	180,476	68.0%	3.7%
Communications	157,636	159,662	1.3%	3.3%
Wholesale & Manufacturing	84,750	159,270	87.9%	3.3%
Leasing & Rentals	111,000	137,815	24.2%	2.8%
Furniture & Home Décor	118,802	121,548	2.3%	2.5%
Agriculture & Construction	94,320	101,827	8.0%	2.1%
Pet Needs/Ranch Supply	44,774	54,322	21.3%	1.1%
Hotels	23,421	21,994	-6.1%	0.5%
Audit Revenue	-	11,097	100.0%	0.2%

Category	YTD 2015*	YTD 2016*	% Change YTD	% Total YTD
Food & General Merchandise	\$ 10,328,493	\$ 10,896,117	5.5%	26.1%
Apparel & Accessories	7,016,446	7,376,674	5.1%	17.7%
Restaurants & Bars	4,333,151	4,873,661	12.5%	11.7%
Misc Retail	3,094,042	3,292,280	6.4%	7.9%
Home & Garden	2,835,031	3,178,848	12.1%	7.6%
Autos & Auto Items	2,054,814	2,217,388	7.9%	5.3%
Utilities	2,080,306	2,036,135	-2.1%	4.9%
Communications	1,333,553	1,483,165	11.2%	3.6%
Furniture & Home Décor	1,171,066	1,340,636	14.5%	3.2%
Services	743,692	1,036,407	39.4%	2.5%
Agriculture & Construction	757,328	947,715	25.1%	2.3%
Wholesale & Manufacturing	576,542	880,508	52.7%	2.1%
Leasing & Rentals	634,842	810,962	27.7%	1.9%
Pet Needs/Ranch Supply	438,257	473,078	7.9%	1.1%
Hotels	396,891	461,943	16.4%	1.1%
Audit Revenue	545,990	448,084	-17.9%	1.1%

*YTD break out does not include previous year collected amounts