

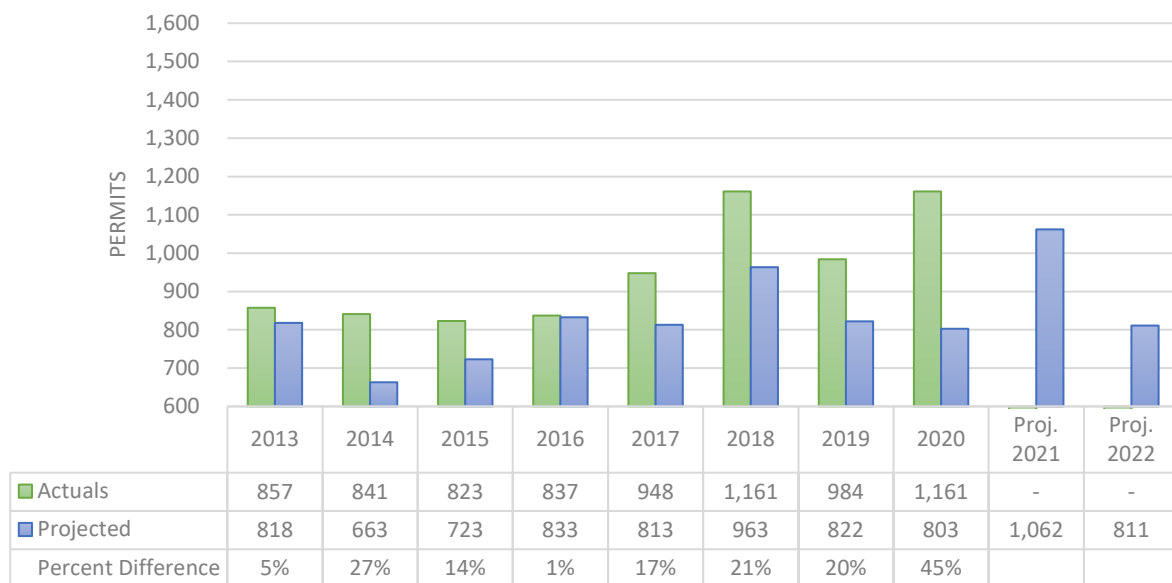
## Preliminary Projected Growth Numbers 2021-2026

| Projected Residential and Multifamily Growth Accounts |              |            |            |            |            |
|-------------------------------------------------------|--------------|------------|------------|------------|------------|
|                                                       | 2021         | 2022       | 2023       | 2024       | 2025       |
| New Residential Single Family                         | 1,000        | 800        | 800        | 700        | 700        |
| New Multi Family                                      | 46           | 1          | 9          | 9          | 9          |
| <b>Total Residential / MF Accounts</b>                | <b>1,046</b> | <b>801</b> | <b>809</b> | <b>709</b> | <b>709</b> |

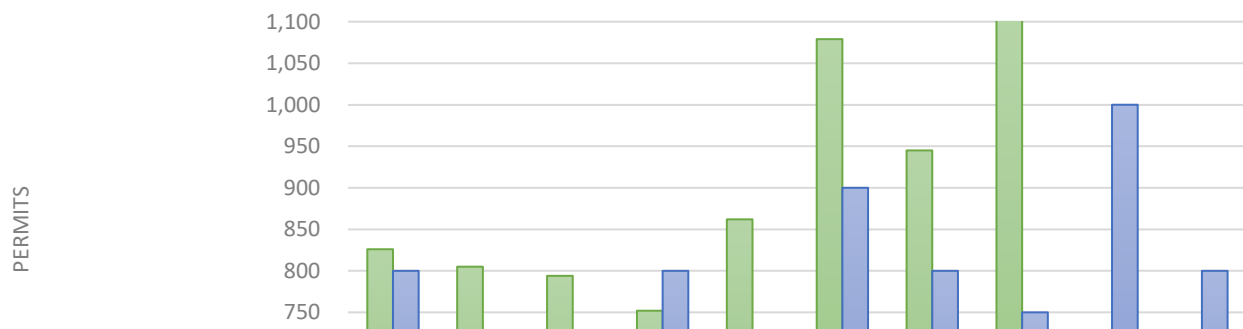
\*\*Multi Family is shown in accounts not permits. Historially it is an average of 14 units per one account

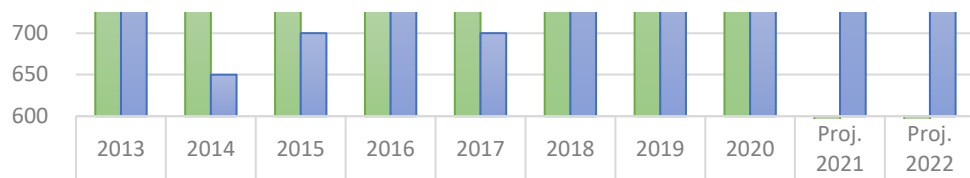
| Projected Commercial Growth in Square Feet |               |                |               |               |               |
|--------------------------------------------|---------------|----------------|---------------|---------------|---------------|
|                                            | 2021          | 2022           | 2023          | 2024          | 2025          |
| Industrial                                 | -             | 20,000         | -             | -             | -             |
| Office                                     | 6,455         | 14,242         | -             | -             | -             |
| Retail                                     | 10,000        | 115,000        | 75,000        | 75,000        | 75,000        |
| <b>Total Commercial Growth</b>             | <b>16,455</b> | <b>149,242</b> | <b>75,000</b> | <b>75,000</b> | <b>75,000</b> |

### Actual vs Projected Growth All Customer Classes



### Residential Actual vs Projected Growth





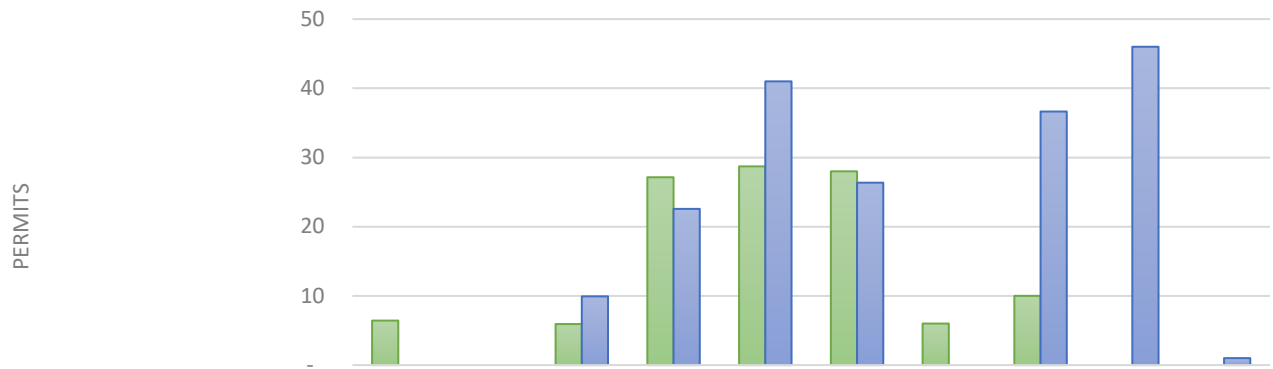
|                                |     |     |     |     |     |       |     |       |       |     |
|--------------------------------|-----|-----|-----|-----|-----|-------|-----|-------|-------|-----|
| Residential Actuals            | 826 | 805 | 794 | 752 | 862 | 1,079 | 945 | 1,105 | -     | -   |
| Residential Projected          | 800 | 650 | 700 | 800 | 700 | 900   | 800 | 750   | 1,000 | 800 |
| Residential Percent Difference | 3%  | 24% | 13% | -6% | 23% | 20%   | 18% | 47%   |       |     |

|             |
|-------------|
|             |
| <b>2026</b> |
| 700         |
| 9           |
| <b>709</b>  |

ent

|               |
|---------------|
|               |
| <b>2026</b>   |
| -             |
| -             |
| 75,000        |
| <b>75,000</b> |

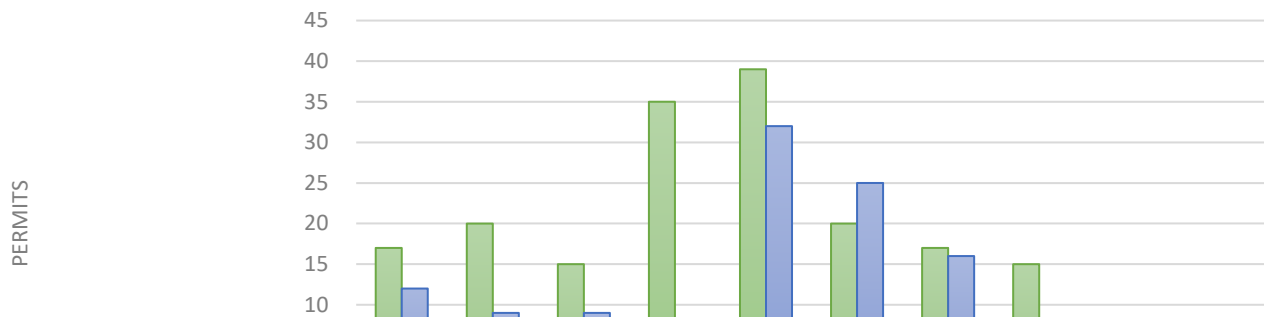
MultiFamily Actual vs Projected Growth



(10)

|                                | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | Proj. 2021 | Proj. 2022 |
|--------------------------------|------|------|------|------|------|------|------|------|------------|------------|
| Multifamily Actuals            | 6    | -    | 6    | 27   | 29   | 28   | 6    | 10   | -          | -          |
| Multifamily Projected          | -    | -    | 10   | 23   | 41   | 26   | -    | 37   | 46         | 1          |
| Multifamily Percent Difference | 0%   | 0%   | -40% | 20%  | -30% | 6%   | 0%   | -73% |            |            |

Commercial Actual vs Projected Growth





(5)

|                               | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | Proj.<br>2021 | Proj.<br>2022 |
|-------------------------------|------|------|------|------|------|------|------|------|---------------|---------------|
| Commercial Actuals            | 17   | 20   | 15   | 35   | 39   | 20   | 17   | 15   | -             | -             |
| Commercial Projected          | 12   | 9    | 9    | 7    | 32   | 25   | 16   | 8    | 8             | 5             |
| Commercial Percent Difference | 42%  | 122% | 67%  | 400% | 22%  | -20% | 6%   | 88%  |               |               |