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Town Board or Commission Application 2017 - Submission #38802

Date Submitted: 5/22/2017

Please indicate the Boards or Commissions you are ap		
PLEASE NOTE: Terms are 2 years with exceptions a		
Board of Adjustment	Election Commission (3 yrs)	Public Art Commission
Board of Building Appeals	Historic Preservation Board	Public Safety Commission
Castle Rock Water Commission	Parks & Rec Commission	Public Works Commission
✓ Design Review Board	Planning Commission	
application for Douglas	County Housing	Partnership Board
Please indicate your first choice preference*	Current Date*	
Douglas County Housing Partnership	5/22/2017	
First Name*	Last Name*	Email address*
Paul	Narduzzo	
Street Address*	Zip Code*	Occupation*
<i>i</i>		Regional Director, Catholic Charities
	L	
Home Phone * Cell Phon	e* Res	sumes are optional, if you wish to include a resume please upload bere
	Res	sume of Paul A. Narduzzo.pdf
ī l l		
Are you currently now serving on a Town Board or Co	mmission?* If V	es, please list the Board or Commission(s) and Term Expired Date(s)
© Yes		co, prease has the bound of commission(a) and Term Expired Date(b)
ié No		
18-140		
Have you previously served on a Town Board or Comm	nission?* If Y	es, please list the Board or Commission(s) and Term Expired Date(s)
Yes		
ŵ No		
	L	
Please indicate why you are interested in serving on a To	wn Board or Commission(s)*	
I am interested in serving on the board of the Douglas	County Housing Partnership because	I believe that having a variety of
well planned housing choices contributes significantly	toward making Douglas County a mon	e balanced, stronger community.
L		
What qualifications or experience do you have that woul	d prepare you to serve as a Roard or Co	unmission member91
am a senior-level executive with over 30 years experi		
national banks and, most recently, in the non-profit se	ctor. This includes several years expe	rience in the commercial real
estate and residential mortgage banking sectors, whic	h are directly applicable to the work of	the DCHP.
L		

Please indicate organizational memberships, appointments or positions held in community organizations, business associations, clubs, foundations and any volunteer activities.<sup>4</sup> Leadership Douglas County - Class of 2017 Soclety of St. Vincent de Paul - St. Francis of Assisi, Castle Rock (and Board member, Denver Metro Council)

Boards and Commission applicants are considered for appointment regardless of race, religion, sex, age, national origin or disability. Please check each statement to affirm.

1 understand that attendance at Board & Commission meetings is crucial to the success of the organization and 1 am aware of the meeting schedule.\*

I understand that should I become an employee of the Town, I would be required to resign my appointment.<sup>4</sup> Yes

I understand that I am held accountable to the Town's Code of Conduct as an appointee to a Board or Commission.\*

I understand that the Colorado Public Records Law may require information within this application to be accessible to the public, except when specifically made confidential by statute.\*

By submitting this form, I confirm all information and statements on this application are accurate and truthful.\*

# EXECUTIVE LEADERSHIP | BUSINESS DEVELOPMENT | RELATIONSHIP MANAGEMENT

Senior-level executive offering over 30 years of experience in business leadership across a variety of divisions within U.S. national banks and, most recently, in the non-profit sector. Proven leader with record of business growth, problem solving and bottom line performance. Collaborative, servant-style of leadership grounded in a strong value system and concern for team members.

- Relationship-oriented leader with a high degree of emotional intelligence who is open minded and adaptable to a variety of business challenges and opportunities
- Skilled in planning and executing business initiatives including program development, customer acquisition, relationship management and structuring/underwriting loans, with full responsibility for P&L results and credit quality
- Proficient in leading changes to business process, technology solutions and talent allocation to improve performance .
- Experienced in governance and risk management oversight activities for diverse and complex commercial loan portfolios with a solid knowledge of back office support functions

### PROFESSIONAL EXPERIENCE

### Catholic Charities of Central Colorado - Castle Rock, CO

Regional Office Director responsible for leading clients to greater self-sufficiency through agency programs and community resource referrals throughout a tri-county area.

- Implemented program and staffing changes, process efficiencies and marketing efforts leading to a 120% increase in the number of households served with emergency and essential services over a two-year period
- Added Counseling Services and Family Immigration Services through internal and external partnerships, creating positive outcomes for individuals and families
- Served as Council member for planning and implementation of a new faith-based Winter Shelter Network for women and children in Douglas County
- Collaborated with CEO to form a regional Advisory Committee in order to improve strategic planning efforts, evaluate the • effectiveness of programs and services, improve office efficiency and develop funding opportunities
- Revitalized donor relationship activities in concert with agency's Development Office, leading to a 200% increase in donations designated to the Castle Rock Office from FYE 2015 to FYE 2017

### CoBank ACB - Denver, CO

Senior leader of a variety of business units within a \$100+ billion agricultural credit bank. Brought in by CEO as a trusted and flexible executive to be plugged into various leadership roles. Direct responsibility and bottom-line accountability for loan portfolios to electric distribution cooperatives, power generation and transmission cooperatives, rural water companies, independent power producers, communications companies and regional agribusiness cooperatives. Member of CoBank's Senior Leadership Team.

### **Rural Infrastructure Banking Group**

- Asked to step into new role as leader of \$13 billion lending group with 80 employees in order to restore integrity and stabilize the team following an ethical breach by previous division management
- Successfully restructured senior level of the group and built relationships with internal partners in order to revitalize the . team and set the stage for future growth in the power, water and communications portfolios
- Guided the group through an efficiency initiative in 2013 resulting in a \$1.1 million reduction in annual operating expense and a 14% increase in productivity of the back office team while growing the loan portfolio more than 8%
- Leader of \$7 billion nationwide lending portfolio comprised of 550+ electric distribution cooperatives and 150+ rural . water companies growing at a 7% compound annual rate

## Regional Agribusiness Banking Group

- Leader of \$25 billion lending group with 100 employees serving 1,300+ regional agribusiness and Farm Credit association customers throughout the US
- Successfully restructured the group to manage through the planned retirement of a senior executive in 2010 and another in 2011 while growing the portfolio by over 16%
- Played a key role on the team that led the development of a proposal to merge CoBank and another Farm Credit bank; the transformative merger was subsequently approved and successfully closed

#### 2008 - 2015

2011 - 2015

## 2009 - 2011

### 2015 - Present

## Paul A. Narduzzo

Credit Administration Division

- Responsible for various bank-wide credit administration functions to support growing loan portfolio
- Led team effort to increase the robustness and overall quality of the collateral monitoring, appraisal, economic capital, customer profitability modeling and reserve for credit exposure functions

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Appointed as a member of the CoBank Loan Committee to help oversee the largest and riskiest credits .

## HSBC Bank USA - New York, NY and Buffalo, NY

Multi-faceted banker and business unit leader called upon to take on steadily increasing responsibilities across several divisions of a \$150\* billion national bank, including commercial real estate lending, mortgage warehouse lending, retail and wholesale mortgage banking, operations and administration.

Senior Vice President, Commercial Real Estate Division

- Responsible for administration of business and credit risk management functions for \$10 billion division
- Implemented compliance programs, coordinated all credit risk exams and general operations audits, and implemented strategies for ensuring satisfactory reviews by auditors and regulators
- Managed Business Interruption and Operational Risk programs supporting 125 employees in 10 locations
- Led teams for key business initiatives including acquisition due diligence and process/technology projects .

### Senior Vice President, Team Leader

- Directed business development, credit analysis and relationship management activities of two lending teams focused on commercial real estate development and mortgage banking companies
- Total commitments of \$1.6 billion to over 200 customers; total revenue exceeded \$20 million annually .
- Revised business plan and led restructuring of relationship management, credit analysis and loan operations activities for . business unit serving the mortgage banking industry
- Recipient of HSBC President's Award for exceptional performance .

Administrative Vice President, Operations Division

- Internal consultant role evaluated business units in order to recommend organizational or process changes to improve allocation of corporate resources and achieve annual staffing goals
- . Met regularly with and made recommendations directly to Executive Management teams in Consumer Finance, Corporate Trust, Wealth Management, Commercial Lending, Branch Banking and Credit Risk Management functions

Administrative Vice President, HSBC Mortgage Corporation

- National Sales Manager for retail, broker and correspondent loan origination channels of residential mortgage company; over 70 employees in multiple locations with annual production of \$1.5 - \$2.0 billion
- Leadership role in acquisition and integration of retail mortgage banking company

**Vice President** 

Hired as Assistant to Division Executive (one year M.B.A. Development Program) with progressively increasing responsibilities in the bank's national commercial real estate and residential mortgage banking groups

<u>State University of New York</u> – Buffalo, NY	B.S. (Accounting)
Elected to Beta Gamma Sigma Honor Society for academic excellence	M.B.A. (Finance)
Canisius College – Buffalo, NY	

Society of St. Vincent de Paul

- . Member, St. Francis of Assisi Conference, Castle Rock
- Board Member, Denver Metro Council

## Leadership Douglas County

Member, Graduating Class of 2017

2017 - Present

1986-2008

2008 - 2009

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1997 - 2005

2005 - 2008

1995 - 1997

1993 - 1995

1986 - 1993

2015 - Present