

Yearly Sales Tax Revenue



	2014	2015	2016	2017	2018	2019
Prior Year Collections *	\$ 119,928	\$ 231,220	\$ 166,999	\$ 175,216	\$ 82,847	\$ 124,482
Jan	2,336,654	2,529,828	2,708,833	2,939,153	3,303,966	3,442,636
Feb	2,246,138	2,356,187	2,628,882	2,942,236	3,044,888	3,354,573
Mar	3,033,526	3,249,291	3,274,629	3,856,165	4,103,325	4,346,953
Apr	2,595,907	2,697,616	2,991,981	3,559,192	3,487,035	3,860,629
May	2,843,580	3,089,557	3,235,763	3,703,943	4,043,517	4,183,938
Jun	3,295,338	3,607,345	3,836,672	4,304,723	4,493,116	5,007,078
Jul	2,905,715	3,307,172	3,547,768	3,899,703	4,080,653	4,444,324
Aug	3,041,373	3,336,810	3,551,913	3,898,049	4,273,947	** 5,286,636
Sep	3,215,915	3,513,438	3,946,825	4,190,106	4,313,137	
Oct	2,757,974	2,999,064	3,528,073	3,513,275	3,984,007	
Nov	2,951,578	3,055,060	3,479,493	3,877,471	4,090,571	
Dec	4,113,480	4,367,857	4,855,770	5,426,023	5,521,507	
Totals	\$ 35,457,107	\$ 38,340,444	\$ 41,753,601	\$ 46,285,255	\$ 48,822,516	\$ 33,926,767

Year to Year Change

8.1%

8.9%

10.9%

5.5%

10.0%

Footnote:

* Prior Year Collections line item includes payments received in current year applicable to prior year sales tax returns. As prior year accounting records have been closed and the "previous period" amount is not deemed material to the previous year YTD total, the revenue will be recorded in December of the current year. Prior year monthly and annual totals will not change due to a receipt of a late payment.

**August sales tax collections included \$773,635 in audit revenue. Net Revenue less audit revenue is \$4,513,001 or 5.5%

Three Year Sales Tax Revenue Comparison



	2017	2018	2017-2018 % Change	2019	2018-2019 % Change
<i>Previous Period *</i>	\$ 175,216	\$ 82,847	NA	\$ 124,482	NA
Jan	\$ 2,939,153	\$ 3,303,966	12.4%	\$ 3,442,636	4.2%
Feb	\$ 2,942,236	\$ 3,044,888	3.5%	\$ 3,354,573	10.2%
Mar	\$ 3,856,165	\$ 4,103,325	6.4%	\$ 4,346,953	5.9%
Apr	\$ 3,559,192	\$ 3,487,035	-2.0%	\$ 3,860,629	10.7%
May	\$ 3,703,943	\$ 4,043,517	9.2%	\$ 4,183,938	3.5%
Jun	\$ 4,304,723	\$ 4,493,116	4.4%	\$ 5,007,078	11.4%
Jul	\$ 3,899,703	\$ 4,080,653	4.6%	\$ 4,444,324	8.9%
Aug	\$ 3,898,049	\$ 4,273,947	9.6%	\$ 5,286,636	**23.7%
Sep	\$ 4,190,106	\$ 4,313,137	2.9%		
Oct	\$ 3,513,275	\$ 3,984,007	13.4%		
Nov	\$ 3,877,471	\$ 4,090,571	5.5%		
Dec	\$ 5,426,023	\$ 5,521,507	1.8%		
Totals	\$ 46,285,255	\$ 48,822,516	5.5%	\$ 34,051,249	
Revenue	\$ 29,103,164	\$ 30,830,447	5.9%	\$ 33,926,767	10.0%
Less Audit Revenue YTD	394,029	162,826	-58.7%	1,340,708	723.4%
Less Promenade Credit PIF YTD	573,534	706,249	23.1%	914,397	29.5%
Less DDA TIF* YTD	486,920	608,160	24.9%	645,534	6.1%
Revenue Net of Audit Rev, Promenade, and DDA TIF	\$ 27,648,682	\$ 29,353,212	6.2%	\$ 31,026,129	5.7%
* DDA TIF number includes current year TIF and any proir year corrections/adjustments.					

** August sales tax collections included \$773,635 in audit revenue. Net Revenue less audit revenue is \$4,513,001 or 5.5%

Monthly Sales Tax Comparisons

August 2018	August 2019	% Prior Month/Year Comparison
\$ 4,273,947	\$ 5,286,636	23.7%
2018	2019	% Change YTD
\$ 30,830,447	\$ 33,926,767	10.0%



Monthly Sales Tax Comparisons - By Geographical Area

Category	August 2018	August 2019	% Prior Month/Year Comparison	% Total Month
Milestone/Metzler	\$ 979,431	\$ 938,636	-4.2%	17.8%
Promenade	619,703	723,450	16.7%	13.7%
Outlet Mall	773,588	728,267	-5.9%	13.8%
Out of State	294,791	435,947	47.9%	8.2%
Out of Town	380,330	433,952	14.1%	8.2%
Downtown	433,380	442,694	2.1%	8.4%
Wolfensberger	147,737	183,604	24.3%	3.5%
Area Around Outlet Mall	132,875	151,242	13.8%	2.9%
Founders Market Place	132,956	147,075	10.6%	2.8%
Audit Revenue	66,538	773,635	1062.7%	14.6%
Plum Creek	98,892	120,416	21.8%	2.3%
Justice	116,523	117,716	1.0%	2.2%
Misc/ Other	56,333	39,218	-30.4%	0.7%
Meadows	40,870	50,784	24.3%	1.0%

Category	2018 YTD	2019 YTD	% Change YTD	% Total YTD
Milestone/Metzler	\$ 7,138,593	\$ 7,271,957	1.9%	21.4%
Promenade	4,382,512	5,409,336	23.4%	15.9%
Outlet Mall	5,143,675	4,577,551	-11.0%	13.5%
Out of State	2,600,409	3,271,037	25.8%	9.6%
Out of Town	2,998,338	2,996,694	-0.1%	8.8%
Downtown	2,781,733	2,871,302	3.2%	8.5%
Wolfensberger	1,104,630	1,573,912	42.5%	4.6%
Area Around Outlet Mall	1,179,947	1,227,118	4.0%	3.6%
Founders Market Place	1,063,804	1,111,739	4.5%	3.3%
Audit Revenue	162,826	1,340,708	723.4%	4.0%
Plum Creek	707,425	730,294	3.2%	2.2%
Justice	818,382	760,642	-7.1%	2.2%
Misc/ Other	385,009	358,904	-6.8%	1.1%
Meadows	363,164	425,573	17.2%	1.3%

Sales Tax Districts

Town of Castle Rock

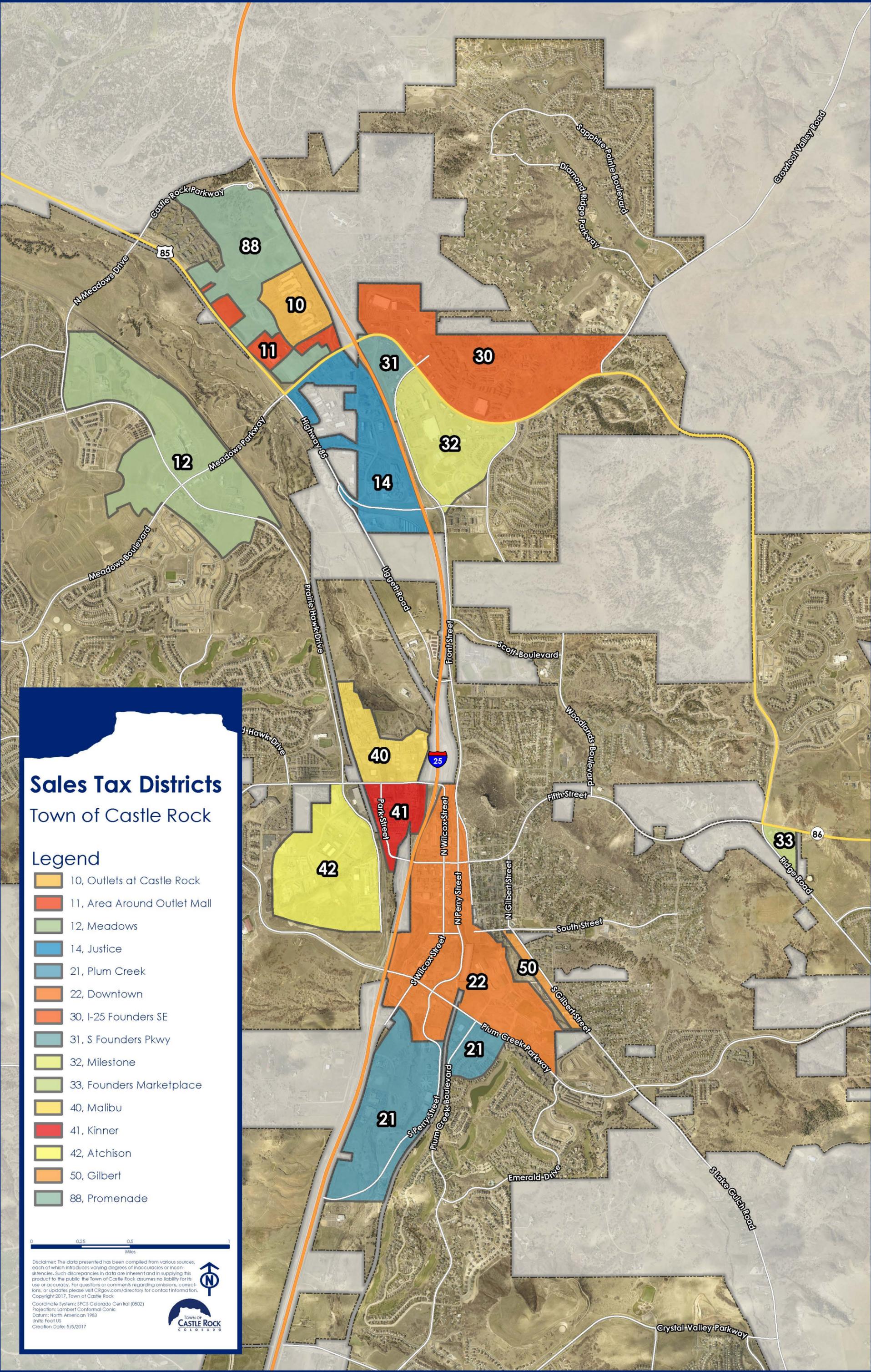
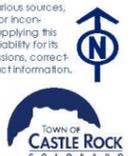
Legend

- 10, Outlets at Castle Rock
- 11, Area Around Outlet Mall
- 12, Meadows
- 14, Justice
- 21, Plum Creek
- 22, Downtown
- 30, I-25 Founders SE
- 31, S Founders Pkwy
- 32, Milestone
- 33, Founders Marketplace
- 40, Malibu
- 41, Kinner
- 42, Atchison
- 50, Gilbert
- 88, Promenade



Disclaimer: The data presented has been compiled from various sources, each of which introduces varying degrees of inaccuracies or inconsistencies. Such discrepancies in data are inherent and in supplying this product to the public the Town of Castle Rock assumes no liability for its use or accuracy. For questions or comments regarding omissions, corrections, or updates please visit CR.gov or contact information. Copyright 2017, Town of Castle Rock

Coordinate System: SPCS Colorado Central (0502)
 Projection: Lambert Conformal Conic
 Datum: North American 1983
 Units: Foot US
 Creation Date: 5/5/2017



Monthly Sales Tax Comparisons

August 2018	August 2019	% Prior Month/Year Comparison
\$ 4,273,947	\$ 5,286,636	23.7%
2018	2019	% Change YTD
\$ 30,830,447	\$ 33,926,767	10.0%



Monthly Sales Tax Comparisons - By Industry

Category	August 2018	August 2019	% Prior Month/Year Comparison	% Total Month
Food and General Merchandise	\$ 1,299,605	\$ 1,301,144	0.1%	24.6%
Apparel and Accessories	815,632	773,975	-5.1%	14.6%
Restaurants & Bars	509,879	544,415	6.8%	10.3%
Misc Retail	342,138	453,234	32.5%	8.6%
Home and Garden	258,693	285,331	10.3%	5.4%
Utilities	184,882	204,175	10.4%	3.9%
Auto and Auto Items	197,946	221,405	11.9%	4.2%
Communication	112,492	109,085	-3.0%	2.1%
Furniture and Home Décor	110,778	161,824	46.1%	3.1%
Audit Revenue	66,538	773,635	1062.7%	14.6%
Leasing and Rentals	79,384	86,705	9.2%	1.6%
Agricultural and Construction	113,177	149,657	32.2%	2.8%
Services	56,047	49,756	-11.2%	0.9%
Wholesale and Manufacturing	33,025	50,721	53.6%	1.0%
Ranch Supply/Pet Needs	39,668	62,121	56.6%	1.2%
Hotel	54,063	59,453	10.0%	1.1%

Category	2018 YTD	2019 YTD	% Change YTD	% Total YTD
Food and General Merchandise	\$ 8,867,259	\$ 9,196,220	3.7%	27.1%
Apparel and Accessories	5,373,694	4,934,987	-8.2%	14.5%
Restaurants & Bars	3,762,140	4,148,076	10.3%	12.2%
Misc Retail	2,659,493	3,336,067	25.4%	9.8%
Home and Garden	2,330,212	2,535,968	8.8%	7.5%
Utilities	1,519,945	1,547,772	1.8%	4.6%
Auto and Auto Items	1,434,899	1,489,698	3.8%	4.4%
Communication	930,582	912,212	-2.0%	2.7%
Furniture and Home Décor	869,977	996,959	14.6%	2.9%
Audit Revenue	162,826	1,340,708	723.4%	4.0%
Leasing and Rentals	668,045	749,818	12.2%	2.2%
Agricultural and Construction	826,359	972,104	17.6%	2.9%
Services	517,569	529,546	2.3%	1.6%
Wholesale and Manufacturing	261,891	429,997	64.2%	1.3%
Ranch Supply/Pet Needs	331,997	472,988	42.5%	1.4%
Hotel	313,559	333,647	6.4%	1.0%

* YTD break out does not include prior year collections