



EDUCATIONAL PRESENTATION – TOWN COUNCIL MEETING FEBRUARY 20, 2024

- Unique cultural funding model
- Based on 0.1% sales tax (1 penny for every \$10)
- Supports arts, culture, science, and history programming in 7 Denver metro counties



#### **SCFD** - Tiers

#### Tier I Tier II Tier III (60% of funds) (25% of funds) (15% of funds) Denver Art Museum Colorado Ballet Arts and culture associations Lone Tree Arts Center **Denver Botanic Gardens** Arts councils Denver Center for PACE Historical societies Swallow Hill Music Performing Arts Orchestras, bands, etc. Denver Museum of Association Nature & Science Wings Over The Rockies



Denver Zoo





















#### SCFD - Structure

- Legislation is renewed approximately every 12 years
- Administered by a Board
- Tier III funds distributed by Douglas County Cultural Council

13,551 creative sector jobs\*

#### WHAT'S THE IMPACT?



3.8 million children engaged\*



300 organizations funded

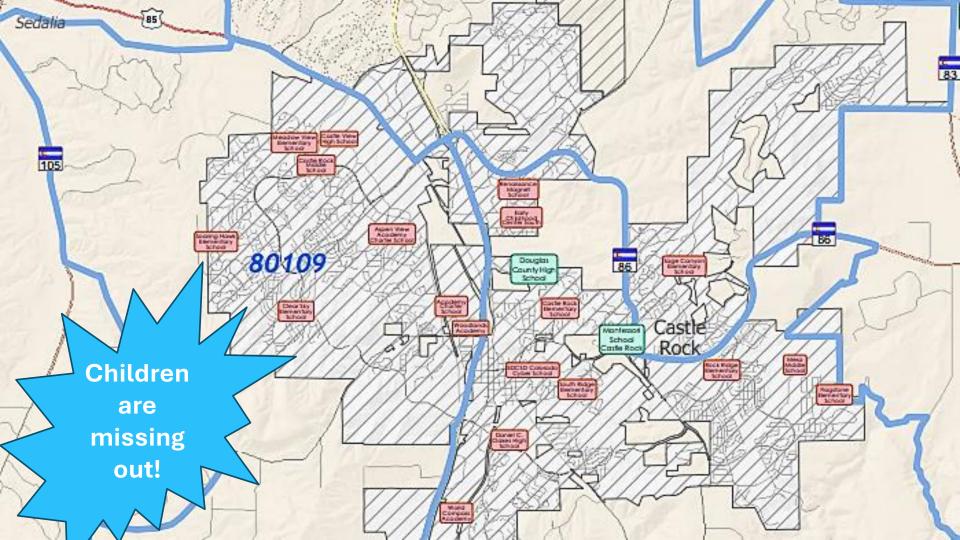
5 million people enjoyed free cultural experiences 30+ years of voter approval

\$83
million
million in grants
to cultural
organizations

\$2.6 billion in total economic activity\*

## SCFD – Douglas County Impact

- All Douglas County towns/cities benefit from SCFD, except Castle Rock and Larkspur
- In Douglas County (2023), on average:
  - Tier III organizations received \$1.5 million for programming
  - 41 schools receive SCFD funded programming,
     19 Castle Rock schools can not



#### SCFD – Local Impact - Potential

#### 19 schools could have:

- Improved curriculum neutral budget
- Professionals providing in-school programming
- Free/reduced admission for students to SCFD organizations
- Field trip transportation
- Schools/organizations could potentially rent their facilities to SCFD-funded programs

#### SCFD – Local Impact - Potential

#### **Potential Organizations:**

- Arapahoe Ceramics Guild
- Castle Rock
   Artist Alliance
- Castle Rock Band
- Castle Rock Chorale
- Castle Rock
   Colorado Genealogical
   Society
- Castle Rock
   Historical Society

- Castle Rock WritersColorado
- Jazz Ambassadors
- Colorado
  Watercolor Society
- CR Fire Department Pipes
   & Drums
- Danza Dance
  Academy Performance Ex
  perience

- Denver Chorale
- Douglas County Youth Orchestra
- Heritage Mark Foundation
- Riggle Me
   That Productions
- Tri Arts Projects

## SCFD - Local Impact

#### **Castle Rock is EXCLUDED:**

Cultural programming from SCFD-funded organizations



Access to SCFD funding for local nonprofits

2023 retail sales

\$1.88B

SCFD sales tax (0.1%)

\$1.8M

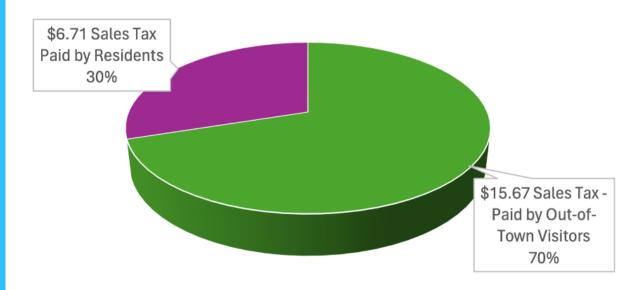
Sales by non-residents **70%** 

Sales by residents **30%** 

Potential sales tax increase (per resident/annual)

\$6.71 - \$22.38

#### \$22.38 - Total Sales Tax per Resident If Residents Paid 100% of the Tax



\$15.67 Sales Tax - Paid by Out-of-Town Visitors
\$6.71 Sales Tax Paid by Residents

## SCFD - Local Impact

## Did you realize?

Residents already pay
SCFD tax when
shopping elsewhere
within front range

Of collected Castle Rock sales tax, an estimated 70% of it is paid by out-of-town shoppers.



**ASPEN GROVE** 



TRADER JOE'S







## SCFD - Local Impact

- Event attendees spend \$38.42 locally (in addition to ticket cost and in-event purchases).
  - \$27.24 would go directly to largest tax generating industries (food/drink, retail, clothing, groceries)
- 30% of attendees come from outside the county, bringing revenue to the area.

## Local Impact – ESRI Index

	Index
Entertainment/Recreation Fees and Admissions	<mark>166</mark>
Tickets to Tickets to Tickets	
Theatre/Operas/Concerts	<mark>148</mark>
Tickets to Movies	167
Tickets to Parks or Museums	172
Admission to Sporting Events,	
excl. trips	155
Winter Sports Equipment	<mark>152</mark>

#### **Local Impact - Demographics**



## SCFD – Local - Econmy

# Factors Contributing to a Company's Relocation

Financial Incentives

Infrastructure

Workforce Development

Quality of Life

#### SCFD – The Future

#### What do millennials want?

"...They want a city with all the cultural amenities — theaters, museums, fairs, concerts, live music, all forms of entertainment. They don't want to be in the middle of nowhere; they don't like suburbs or exurbs...

Companies know that and pay a lot of attention to that, so cities that have those features have a huge advantage."

## SCFD – Timing

Town Council or petition for ballot inclusion

Vote "by 2025" for 2030 inclusion in SCFD

2042 is next funding opportunity



## In Summary

- Visitors contribute the most; 70% of tax is out-of-town, 30% is resident.
- We are already paying into SCFD if we shop anywhere on the front range outside of Castle Rock.
- No impact on the Town of Castle Rock's budget.
- Arts, culture and science programs diversify and positively impact our economy.
- A decision this year, or lack of, impacts an entire generation of students and organization.
- We remain a cultural desert by not participating in SCFD

## Final Thoughts

For an additional \$6/year, Castle Rock can access a portion of the \$1.5 million in grants we are already subsidizing.

There are 84,000 people who haven't had a voice in 25 years. Let them weigh in on whether they want to skip another generation.



## Thank You