



Axon Enterprise, Inc.
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Q-575833-45446.896DG

Issued: 06/03/2024

Quote Expiration: 06/25/2024

Estimated Contract Start Date: 07/01/2024

Account Number: 109637

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Castle Rock Police Dept. - CO 100 Perry St Castle Rock, CO 80104-2486 USA	Castle Rock Police Department - CO 100 Perry St Castle Rock CO 80104-2486 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
David Gollobit Phone: +1 6023212774 Email: dgollobit@axon.com Fax:	Todd Brown Phone: (303) 814-6404 Email: tbrown@crgov.com Fax: (303) 663-6105

Quote Summary

Program Length	84 Months
TOTAL COST	\$618,408.00
ESTIMATED TOTAL W/ TAX	\$618,408.00

Discount Summary

Average Savings Per Year	\$5,518.80
TOTAL SAVINGS	\$38,631.60

Payment Summary

Date	Subtotal	Tax	Total
Jul 2024	\$52,564.68	\$0.00	\$52,564.68
Jun 2025	\$94,307.22	\$0.00	\$94,307.22
Jun 2026	\$94,307.22	\$0.00	\$94,307.22
Jun 2027	\$94,307.22	\$0.00	\$94,307.22
Jun 2028	\$94,307.22	\$0.00	\$94,307.22
Jun 2029	\$94,307.22	\$0.00	\$94,307.22
Jun 2030	\$94,307.22	\$0.00	\$94,307.22
Total	\$618,408.00	\$0.00	\$618,408.00

Quote Unbundled Price:	\$657,039.60
Quote List Price:	\$657,039.60
Quote Subtotal:	\$618,408.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Software									
73680	AXON RESPOND PLUS - LICENSE	10	84		\$22.43	\$0.00	\$0.00	\$0.00	\$0.00
85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	10	84		\$23.56	\$0.00	\$0.00	\$0.00	\$0.00
101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	100	84		\$73.62	\$73.62	\$618,408.00	\$0.00	\$618,408.00
Total							\$618,408.00	\$0.00	\$618,408.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
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Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	100	07/01/2024	06/30/2031
A la Carte	73680	AXON RESPOND PLUS - LICENSE	10	07/01/2024	06/30/2031
A la Carte	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	10	07/01/2024	06/30/2031

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	100 Perry St	Castle Rock	CO	80104-2486	USA

Payment Details

Jul 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Add-On Payment 1	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	100	\$52,564.68	\$0.00	\$52,564.68
Invoice Upon Fulfillment	73680	AXON RESPOND PLUS - LICENSE	10	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	10	\$0.00	\$0.00	\$0.00
Total				\$52,564.68	\$0.00	\$52,564.68

Jun 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Add-On Payment 2	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	100	\$94,307.22	\$0.00	\$94,307.22
Total				\$94,307.22	\$0.00	\$94,307.22

Jun 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Add-On Payment 3	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	100	\$94,307.22	\$0.00	\$94,307.22
Total				\$94,307.22	\$0.00	\$94,307.22

Jun 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Add-On Payment 4	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	100	\$94,307.22	\$0.00	\$94,307.22
Total				\$94,307.22	\$0.00	\$94,307.22

Jun 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Add-On Payment 5	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	100	\$94,307.22	\$0.00	\$94,307.22
Total				\$94,307.22	\$0.00	\$94,307.22

Jun 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Add-On Payment 6	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	100	\$94,307.22	\$0.00	\$94,307.22
Total				\$94,307.22	\$0.00	\$94,307.22

Jun 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Add-On Payment 7	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	100	\$94,307.22	\$0.00	\$94,307.22
Total				\$94,307.22	\$0.00	\$94,307.22

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

6/3/2024

