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|  | SUBJECT: APPENDIX J – SOLE SOURCE JUSTIFICATION FORM | Approval Date 1/1/2018 |
| | DIVISION AND POLICY NUMBER PURCHASING | Revision Date 9/16/2022 |

COMMODITY OR SERVICE Drones for First Responders Program

VENDOR FLOCK Safety

AMOUNT OF PURCHASE \$ 200,000 per year for 3 years = 600,000 total

REQUESTORS NAME Cmdr. Todd Brown Initial TB

DEPARTMENT Police Department

DEPARTMENT DIRECTOR's Approval Signed by: Jack Cauley
47A40CA618844C5...

FINANCE DEPARTMENT's Approval DocuSigned by: Trish Muller
47B109A71C08406...

TOWN MANAGER's (or Designee) Approval Signed by: David L. Cortiss
1BB5457CFF75414...

TOWN COUNCIL's Approval, when necessary _____

| PURCHASING POLICY EXCEPTION ITEM | CHECK ONE |
|---|-------------------------------------|
| 1. Item(s) or service has been formally awarded to a vendor by the State of Colorado, MAPO, or other cooperative purchasing group and the product meets the needs of the Town of Castle Rock. | <input type="checkbox"/> |
| 2. The product or service is of a unique nature, or allows for standardization with existing equipment and will provide exceptional value to the Town of Castle Rock. | <input checked="" type="checkbox"/> |
| 3. Emergency purchases where the well-being of the citizens, employees or Town property may be endangered if the purchase is delayed. | <input type="checkbox"/> |
| 4. Town of Castle Rock currently has a contract in place with a vendor for like products or services and the compatibility and/or continuity of those products or services are paramount to the success of the department or Town function. | <input type="checkbox"/> |

Per Municipal Code 3.02.060:

Purchases over one thousand dollars (\$1,000.00) and up to and including five thousand dollars (\$5,000.00) require three (3) verbal bids unless approved by the Town Manager on the basis of sole source, emergency or unresponsive bidders.

Purchases over five thousand dollars (\$5,000.00) and up to seventy-five thousand dollars (\$75,000.00) require three (3) informal written bids unless approved by the Town Manager on the basis of sole source, emergency or unresponsive bidders.

Purchases over seventy-five thousand dollars (\$75,000.00) require formal written sealed bids unless waived by the Town Manager for purchases up to and including two hundred fifty thousand dollars (\$250,000.00) or by Town Council for purchases over two hundred fifty thousand dollars (\$250,000.00) on the basis of sole source, emergency or unresponsive bidders.

The requesting department must provide written justification to the Finance Department for review and forward it to the Accounting Manager. **Attach additional sheets as necessary.**

In 2021, the Castle Rock Police Department started utilizing the FLOCK Safety Systems hardware and software solutions for detection and investigation of Automatic License Plate Reader (ALPR) technologies. The Castle Rock Police Department has service agreements in place for these software services already and we are looking to add the Drones for First Responders program from FLOCK to our existing agreement.

Drones for First Responders (DFR's) have been effective in several other communities across the country and this agreement would make the CRPD one of the first agencies in Colorado with an operational DFR Program.

These Drones are stationed, autonomous drones that are kept on standby to be launched quickly in order to respond to emergencies and calls for service. The drones provide live video footage to our staff in the Communication Center, the Real Time Crime Center, and officers in the field.

The FLOCK DFR is the only product on the market with the ability to automatically change batteries in under two minutes and to be in the air for longer durations.

Flock Safety + CO - Castle Rock PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Will Nobles
will.nobles@flocksafety.com
2058215424

flock safety



ORDER FORM

This order form (“**Order Form**”) hereby incorporates and includes the terms of the previously executed agreement (the “**Terms**”) which describe and set forth the general legal terms governing the relationship (collectively, the "**Agreement**"). The Terms contain, among other things, warranty disclaimers, liability limitations and use limitations.

This additional services Agreement will be effective when this Order Form is executed by both Parties (the “**Effective Date**”)

| | | | |
|-------------------------|--|--------------------|---|
| Customer: | CO - Castle Rock PD | Initial Term: | 36 Months |
| Legal Entity Name: | CO - Castle Rock PD | Renewal Term: | 24 Months |
| Accounts Payable Email: | tbrown@crgov.com | Payment Terms: | Net 30 |
| Address: | 100 Perry St Castle Rock, Colorado 80104 | Billing Frequency: | Annual Plan - First Year Invoiced at Signing. |
| | | Retention Period: | 30 Days |

Hardware and Software Products
Annual recurring amounts over subscription term

| Item | Cost | Quantity | Total |
|---|----------|----------|---------------------|
| Flock Safety Platform | | | \$200,000.00 |
| Flock Safety Flock OS | | | |
| Enhanced LPR Upgrade | Included | 1 | Included |
| Flock Safety Drone Hardware and Services | | | |
| Flock Safety DFR 2.0 - 400ft | Included | 2 | Included |

Professional Services and One Time Purchases

| Item | Cost | Quantity | Total |
|----------------------|------|----------|-------|
| One Time Fees | | | |

| | |
|-----------------------------------|----------------|
| Subtotal Year 1: | \$200,000.00 |
| Annual Recurring Subtotal: | \$200,000.00 |
| Discounts: | \$1,272,798.00 |
| Estimated Tax: | \$0.00 |
| Contract Total: | \$600,000.00 |

*Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a “**Renewal Term**”) unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.*

The Term for Flock Hardware shall commence upon first installation and validation, except that the Term for any Flock Hardware that requires self-installation shall commence upon execution of the Agreement. In the event a Customer purchases more than one type of Flock Hardware, the earliest Term start date shall control. In the event a Customer purchases software only, the Term shall commence upon execution of the Agreement.

Billing Schedule

| Billing Schedule | Amount (USD) |
|-------------------------------|--------------|
| Year 1 | |
| At Contract Signing | \$200,000.00 |
| Annual Recurring after Year 1 | \$200,000.00 |
| Contract Total | \$600,000.00 |

*Tax not included

Discounts

| Discounts Applied | Amount (USD) |
|------------------------------------|--------------|
| Flock Safety Platform | \$30,000.00 |
| Flock Safety Add-ons | \$0.00 |
| Flock Safety Professional Services | \$0.00 |

Product and Services Description

| Flock Safety Platform Items | Product Description |
|------------------------------|---|
| Enhanced LPR Upgrade | The Enhanced LPR Package is a software add-on for any of the FlockOS™ tiers designed to help detectives and patrol officers conduct more efficient, informed, and collaborative investigations. Its advanced License Plate Recognition (LPR) features streamline investigations, providing officers with immediate access to essential information and improving communication within and across departments. |
| Flock Safety DFR 2.0 - 400ft | Drone as First Responder (DFR) 2.0 system, including hardware, software, and services. Hardware includes drone, camera, batteries, battery-swapping dock, and radar unit. Software includes remote piloting, air traffic awareness, spectator view, mobile app, and community engagement dashboard. Services include FAA regulatory services, SOP development, training, and ongoing support. |

FlockOS Features & Description

| FlockOS Features | Description |
|--------------------------------------|--|
| Convoy Search | Unearth hidden connections by detecting suspect vehicles that frequently travel together. This tool is invaluable for investigating organized or serial crimes and identifying accomplices. |
| Visual Search | Transforms any digital photo into a potent investigative lead, enhancing evidence collection. Upload the image of a vehicle into FlockOS™ to initiate a reverse image search that will help you identify crucial suspect vehicle information and unlock dead-end investigations. |
| Multi Geo Search | Connects the dots between multiple crimes and crime scenes. Link a suspect vehicle to multiple incidents based on location, without needing a vehicle description or plate number. |
| Custom Hot List Attachments | The ability to add case notes, photos, reports, and other relevant case information to Custom Hot List Alerts |
| Custom Hot List Deconfliction | Allows Flock Safety users to identify overlapping investigations within their agency and within other law enforcement agencies and provide the contact information of opted-in parties to facilitate collaboration. |
| Unlimited Vehicle Description Alerts | Users can set up and receive notifications for suspect vehicles based on body type, make, color, location and timeframe. Notifications are sent via app, SMS or email when a vehicle matching the predetermined criteria passes a camera in your organization’s network. |