

## Sales Tax Yearly Comparisons



	2013- 2014		2016	2015 - 2016	
	2014	2015		% Change	% Change
<i>Previous Period</i>	\$119,928	\$231,220	\$150,941	NA	NA
<i>Jan</i>	\$2,336,654	\$2,529,828	\$2,691,610	8.3%	6.4%
<i>Feb</i>	\$2,246,138	\$2,356,187	\$2,616,407	4.9%	11.0%
<i>Mar</i>	\$3,033,526	\$3,249,291	\$3,229,848	7.1%	-0.6%
<i>Apr</i>	\$2,595,907	\$2,697,616		3.9%	
<i>May</i>	\$2,843,580	\$3,089,557		8.7%	
<i>Jun</i>	\$3,295,338	\$3,607,345		9.5%	
<i>Jul</i>	\$2,905,715	\$3,307,172		13.8%	
<i>Aug</i>	\$3,041,373	\$3,336,810		9.7%	
<i>Sep</i>	\$3,215,915	\$3,513,438		9.3%	
<i>Oct</i>	\$2,757,974	\$2,999,064		8.7%	
<i>Nov</i>	\$2,951,578	\$3,038,774		3.0%	
<i>Dec</i>	\$4,113,480	\$4,341,581		5.5%	
<b>Totals</b>	<b>\$35,457,107</b>	<b>\$38,297,882</b>	<b>\$8,537,865</b>	<b>8.0%</b>	<b>4.9%</b>

## Monthly Sales Tax Comparisons

March 2015	March 2016	% Change Month
\$ 3,249,291	\$ 3,229,848	-0.6%
YTD 2015	YTD 2016	% Change YTD
\$ 8,135,306	\$ 8,537,865	4.9%



## Monthly Sales Tax Comparisons - By Geographical Area

Category	March 2015	March 2016	% Change Month	% Total Month
Milestone & Metzler	994,863	990,286	-0.5%	30.7%
Outlet Mall	649,273	594,868	-8.4%	18.4%
Out of Town	387,117	411,068	6.2%	12.7%
Downtown	374,783	347,095	-7.4%	10.7%
Out of State	221,036	258,261	16.8%	8.0%
Wolfensberger	125,351	140,530	12.1%	4.4%
Founders Marketplace	107,527	119,094	10.8%	3.7%
Area Around Outlet Mall	132,113	117,305	-11.2%	3.6%
Justice	73,964	85,324	15.4%	2.6%
Plum Creek	93,989	75,588	-19.6%	2.3%
Misc & Other CR Areas	46,394	56,155	21.0%	1.7%
Meadows	31,463	29,076	-7.6%	0.9%
Audit Revenue	11,417	5,198	-54.5%	0.2%
Category	YTD 2015*	YTD 2016*	% Change YTD	% Total YTD
Milestone & Metzler	2,702,523	2,768,245	2.4%	32.4%
Outlet Mall	1,421,903	1,472,654	3.6%	17.2%
Out of Town	1,011,295	1,074,681	6.3%	12.6%
Downtown	925,275	914,848	-1.1%	10.7%
Out of State	495,205	572,299	15.6%	6.7%
Founders Marketplace	327,613	355,435	8.5%	4.2%
Wolfensberger	311,658	353,427	13.4%	4.1%
Area Around Outlet Mall	304,506	302,355	-0.7%	3.5%
Plum Creek	218,698	232,164	6.2%	2.7%
Justice	205,481	233,887	13.8%	2.7%
Misc & Other CR Areas	94,803	114,450	20.7%	1.3%
Meadows	80,800	77,537	-4.0%	0.9%
Audit Revenue	35,546	65,881	85.3%	0.8%

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### Monthly Sales Tax Comparisons - By Categories

Category	March 2015	March 2016	% Change Month	% Total Month
Food & General Merchandise	796,502	848,349	6.5%	26.3%
Apparel & Accessories	628,278	561,178	-10.7%	17.4%
Restaurants & Bars	361,004	362,149	0.3%	11.2%
Misc Retail	316,980	276,990	-12.6%	8.6%
Home & Garden	215,803	208,344	-3.5%	6.5%
Utilities	210,186	171,480	-18.4%	5.3%
Autos & Auto Items	190,630	164,658	-13.6%	5.1%
Communications	109,233	131,132	20.0%	4.1%
Furniture & Home Décor	89,360	100,185	12.1%	3.1%
Services	75,677	93,052	23.0%	2.9%
Agriculture & Construction	62,990	84,732	34.5%	2.6%
Leasing & Rentals	68,880	83,655	21.5%	2.6%
Wholesale & Manufacturing	50,834	68,286	34.3%	2.1%
Pet Needs/Ranch Supply	40,543	42,899	5.8%	1.3%
Hotels	20,973	27,560	31.4%	0.9%
Audit Revenue	11,417	5,198	-54.5%	0.2%
Category	YTD 2015	YTD 2016	% Change YTD	% Total YTD
Food & General Merchandise	2,271,527	2,403,117	5.8%	28.1%
Apparel & Accessories	1,346,284	1,350,317	0.3%	15.8%
Restaurants & Bars	950,871	1,056,060	11.1%	12.4%
Misc Retail	679,215	661,791	-2.6%	7.8%
Utilities	689,210	595,407	-13.6%	7.0%
Home & Garden	537,861	551,882	2.6%	6.5%
Autos & Auto Items	451,468	453,299	0.4%	5.3%
Communications	302,309	322,826	6.8%	3.8%
Furniture & Home Décor	231,962	273,683	18.0%	3.2%
Agriculture & Construction	126,500	163,798	29.5%	1.9%
Leasing & Rentals	121,902	163,517	34.1%	1.9%
Services	136,318	166,552	22.2%	2.0%
Wholesale & Manufacturing	100,456	136,638	36.0%	1.6%
Pet Needs/Ranch Supply	99,958	104,785	4.8%	1.2%
Audit Revenue	35,546	65,881	85.3%	0.8%
Hotels	53,918	68,311	26.7%	0.8%