Sales Tax Yearly Comparisons



			2013- 2014		2015 - 2016
	2014	2015	% Change	2016	% Change
Previous Period	\$119,928	\$231,220	NA	\$150,941	NA
Jan	\$2,336,654	\$2,529,828	8.3%	\$2,691,610	6.4%
Feb	\$2,246,138	\$2,356,187	4.9%	\$2,616,407	11.0%
Mar	\$3,033,526	\$3,249,291	7.1%	\$3,229,848	-0.6%
Apr	\$2,595,907	\$2,697,616	3.9%		
May	\$2,843,580	\$3,089,557	8.7%		
Jun	\$3,295,338	\$3,607,345	9.5%		
Jul	\$2,905,715	\$3,307,172	13.8%		
Aug	\$3,041,373	\$3,336,810	9.7%		
Sep	\$3,215,915	\$3,513,438	9.3%		
Oct	\$2,757,974	\$2,999,064	8.7%		
Nov	\$2,951,578	\$3,038,774	3.0%		
Dec	\$4,113,480	\$4,341,581	5.5%		
Totals	\$35,457,107	\$38,297,882	8.0%	\$8,537,865	4.9%

Monthly Sales Tax Comparisons

March 2015		March 2016		% Change Month	
\$	3,249,291	\$	3,229,848	-0.6%	
	YTD 2015		YTD 2016	% Change YTD	
\$	8,135,306	\$	8,537,865	4.9%	



Monthly Sales Tax Comparisons - By Geographical Area

Category	March 2015	March 2016	% Change Month	% Total Month
Milestone & Metzler	994,863	990,286	-0.5%	30.7%
Outlet Mall	649,273	594,868	-8.4%	18.4%
Out of Town	387,117	411,068	6.2%	12.7%
Downtown	374,783	347,095	-7.4%	10.7%
Out of State	221,036	258,261	16.8%	8.0%
Wolfensberger	125,351	140,530	12.1%	4.4%
Founders Marketplace	107,527	119,094	10.8%	3.7%
Area Around Outlet Mall	132,113	117,305	-11.2%	3.6%
Justice	73,964	85,324	15.4%	2.6%
Plum Creek	93,989	75,588	-19.6%	2.3%
Misc & Other CR Areas	46,394	56,155	21.0%	1.7%
Meadows	31,463	29,076	-7.6%	0.9%
Audit Revenue	11,417	5,198	-54.5%	0.2%
Category	YTD 2015*	YTD 2016*	% Change YTD	% Total YTD
Milestone & Metzler	2,702,523	2,768,245	2.4%	32.4%
Outlet Mall	1,421,903	1,472,654	3.6%	17.2%
Out of Town	1,011,295	1,074,681	6.3%	12.6%
Downtown	925,275	914,848	-1.1%	10.7%
Out of State	495,205	572,299	15.6%	6.7%
Founders Marketplace	327,613	355,435	8.5%	4.2%
Wolfensberger	311,658	353,427	13.4%	4.1%
Area Around Outlet Mall	304,506	302,355	-0.7%	3.5%
Plum Creek	218,698	232,164	6.2%	2.7%
Justice	205,481	233,887	13.8%	2.7%
Misc & Other CR Areas	94,803	114,450	20.7%	1.3%
Meadows	80,800	77,537	-4.0%	0.9%
Audit Revenue	35,546	65,881	85.3%	0.8%

Monthly Sales Tax Comparisons

March 2015		March 2016		% Change Month	
\$	3,249,291	\$	3,229,848	-0.6%	
	YTD 2015		YTD 2016	% Change YTD	
\$	8,135,306	\$	8,537,865	4.9%	



Monthly Sales Tax Comparisons - By Categories

Category	March 2015	March 2016	% Change Month	% Total Month
Food & General Merchandise	796,502	848,349	6.5%	26.3%
Apparel & Accessories	628,278	561,178	-10.7%	17.4%
Restaurants & Bars	361,004	362,149	0.3%	11.2%
Misc Retail	316,980	276,990	-12.6%	8.6%
Home & Garden	215,803	208,344	-3.5%	6.5%
Utilities	210,186	171,480	-18.4%	5.3%
Autos & Auto Items	190,630	164,658	-13.6%	5.1%
Communications	109,233	131,132	20.0%	4.1%
Furniture & Home Décor	89,360	100,185	12.1%	3.1%
Services	75,677	93,052	23.0%	2.9%
Agriculture & Construction	62,990	84,732	34.5%	2.6%
Leasing & Rentals	68,880	83,655	21.5%	2.6%
Wholesale & Manufacturing	50,834	68,286	34.3%	2.1%
Pet Needs/Ranch Supply	40,543	42,899	5.8%	1.3%
Hotels	20,973	27,560	31.4%	0.9%
Audit Revenue	11,417	5,198	-54.5%	0.2%
Category	YTD 2015	YTD 2016	% Change YTD	% Total YTD
		1122010	70 0	70 TOTAL TTD
Food & General Merchandise	2,271,527	2,403,117	5.8%	28.1%
	2,271,527 1,346,284			
Food & General Merchandise		2,403,117	5.8%	28.1%
Food & General Merchandise Apparel & Accessories	1,346,284	2,403,117 1,350,317	5.8% 0.3%	28.1% 15.8%
Food & General Merchandise Apparel & Accessories Restaurants & Bars	1,346,284 950,871	2,403,117 1,350,317 1,056,060	5.8% 0.3% 11.1%	28.1% 15.8% 12.4%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail	1,346,284 950,871 679,215	2,403,117 1,350,317 1,056,060 661,791	5.8% 0.3% 11.1% -2.6%	28.1% 15.8% 12.4% 7.8%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail Utilities	1,346,284 950,871 679,215 689,210	2,403,117 1,350,317 1,056,060 661,791 595,407	5.8% 0.3% 11.1% -2.6% -13.6%	28.1% 15.8% 12.4% 7.8% 7.0%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail Utilities Home & Garden	1,346,284 950,871 679,215 689,210 537,861	2,403,117 1,350,317 1,056,060 661,791 595,407 551,882	5.8% 0.3% 11.1% -2.6% -13.6% 2.6%	28.1% 15.8% 12.4% 7.8% 7.0% 6.5%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail Utilities Home & Garden Autos & Auto Items	1,346,284 950,871 679,215 689,210 537,861 451,468	2,403,117 1,350,317 1,056,060 661,791 595,407 551,882 453,299	5.8% 0.3% 11.1% -2.6% -13.6% 2.6% 0.4%	28.1% 15.8% 12.4% 7.8% 7.0% 6.5% 5.3%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail Utilities Home & Garden Autos & Auto Items Communications	1,346,284 950,871 679,215 689,210 537,861 451,468 302,309	2,403,117 1,350,317 1,056,060 661,791 595,407 551,882 453,299 322,826	5.8% 0.3% 11.1% -2.6% -13.6% 2.6% 0.4% 6.8%	28.1% 15.8% 12.4% 7.8% 7.0% 6.5% 5.3% 3.8%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail Utilities Home & Garden Autos & Auto Items Communications Furniture & Home Décor	1,346,284 950,871 679,215 689,210 537,861 451,468 302,309 231,962	2,403,117 1,350,317 1,056,060 661,791 595,407 551,882 453,299 322,826 273,683	5.8% 0.3% 11.1% -2.6% -13.6% 0.4% 6.8% 18.0%	28.1% 15.8% 12.4% 7.8% 7.0% 6.5% 5.3% 3.8% 3.2%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail Utilities Home & Garden Autos & Auto Items Communications Furniture & Home Décor Agriculture & Construction	1,346,284 950,871 679,215 689,210 537,861 451,468 302,309 231,962 126,500	2,403,117 1,350,317 1,056,060 661,791 595,407 551,882 453,299 322,826 273,683 163,798	5.8% 0.3% 11.1% -2.6% -13.6% 2.6% 0.4% 6.8% 18.0% 29.5%	28.1% 15.8% 12.4% 7.8% 7.0% 6.5% 5.3% 3.8% 3.2%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail Utilities Home & Garden Autos & Auto Items Communications Furniture & Home Décor Agriculture & Construction Leasing & Rentals	1,346,284 950,871 679,215 689,210 537,861 451,468 302,309 231,962 126,500 121,902	2,403,117 1,350,317 1,056,060 661,791 595,407 551,882 453,299 322,826 273,683 163,798 163,517	5.8% 0.3% 11.1% -2.6% -13.6% 2.6% 0.4% 6.8% 18.0% 29.5% 34.1%	28.1% 15.8% 12.4% 7.8% 7.0% 6.5% 5.3% 3.8% 3.2% 1.9%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail Utilities Home & Garden Autos & Auto Items Communications Furniture & Home Décor Agriculture & Construction Leasing & Rentals Services	1,346,284 950,871 679,215 689,210 537,861 451,468 302,309 231,962 126,500 121,902 136,318	2,403,117 1,350,317 1,056,060 661,791 595,407 551,882 453,299 322,826 273,683 163,798 163,517 166,552	5.8% 0.3% 11.1% -2.6% -13.6% 0.4% 6.8% 18.0% 29.5% 34.1%	28.1% 15.8% 12.4% 7.8% 7.0% 6.5% 5.3% 3.8% 3.2% 1.9% 2.0%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail Utilities Home & Garden Autos & Auto Items Communications Furniture & Home Décor Agriculture & Construction Leasing & Rentals Services Wholesale & Manufacturing	1,346,284 950,871 679,215 689,210 537,861 451,468 302,309 231,962 126,500 121,902 136,318 100,456	2,403,117 1,350,317 1,056,060 661,791 595,407 551,882 453,299 322,826 273,683 163,798 163,517 166,552 136,638	5.8% 0.3% 11.1% -2.6% -13.6% 0.4% 6.8% 18.0% 29.5% 34.1% 22.2% 36.0%	28.1% 15.8% 12.4% 7.8% 7.0% 6.5% 5.3% 3.8% 3.2% 1.9% 2.0%