

## Yearly Sales Tax Revenue



	2014	2015	2016	2017	2018	2019
<b>Prior Year Collections *</b>	\$ 119,928	\$ 231,220	\$ 166,999	\$ 175,216	\$ 82,847	\$ 68,072
<b>Jan</b>	2,336,654	2,529,828	2,708,833	2,939,153	3,303,966	3,425,814
<b>Feb</b>	2,246,138	2,356,187	2,628,882	2,942,236	3,044,888	3,317,424
<b>Mar</b>	3,033,526	3,249,291	3,274,629	3,856,165	4,103,325	
<b>Apr</b>	2,595,907	2,697,616	2,991,981	3,559,192	3,487,035	
<b>May</b>	2,843,580	3,089,557	3,235,763	3,703,943	4,043,517	
<b>Jun</b>	3,295,338	3,607,345	3,836,672	4,304,723	4,493,116	
<b>Jul</b>	2,905,715	3,307,172	3,547,768	3,899,703	4,080,653	
<b>Aug</b>	3,041,373	3,336,810	3,551,913	3,898,049	4,273,947	
<b>Sep</b>	3,215,915	3,513,438	3,946,825	4,190,106	4,313,137	
<b>Oct</b>	2,757,974	2,999,064	3,528,073	3,513,275	3,984,007	
<b>Nov</b>	2,951,578	3,055,060	3,479,493	3,877,471	4,090,571	
<b>Dec</b>	4,113,480	4,367,857	4,855,770	5,426,023	5,521,507	
<b>Totals</b>	<b>\$ 35,457,107</b>	<b>\$ 38,340,444</b>	<b>\$ 41,753,601</b>	<b>\$ 46,285,255</b>	<b>\$ 48,822,516</b>	<b>\$ 6,743,238</b>

Year to Year Change

8.1%

8.9%

10.9%

5.5%

6.2%

**Footnote:**

\* Prior Year Collections line item includes payments received in current year applicable to prior year sales tax returns. As prior year accounting records have been closed and the "previous period" amount is not deemed material to the previous year YTD total, the revenue will be recorded in December of the current year. Prior year monthly and annual totals will not change due to a receipt of a late payment.

## Three Year Sales Tax Revenue Comparison



	2017	2018	2017-2018 % Change	2019	2018-2019 % Change
<i>Previous Period *</i>	\$ 175,216	\$ 82,847	NA	\$ 68,072	NA
<i>Jan</i>	\$ 2,939,153	\$ 3,303,966	12.4%	\$ 3,425,814	3.7%
<i>Feb</i>	\$ 2,942,236	\$ 3,044,888	3.5%	\$ 3,317,424	9.0%
<i>Mar</i>	\$ 3,856,165	\$ 4,103,325	6.4%		
<i>Apr</i>	\$ 3,559,192	\$ 3,487,035	-2.0%		
<i>May</i>	\$ 3,703,943	\$ 4,043,517	9.2%		
<i>Jun</i>	\$ 4,304,723	\$ 4,493,116	4.4%		
<i>Jul</i>	\$ 3,899,703	\$ 4,080,653	4.6%		
<i>Aug</i>	\$ 3,898,049	\$ 4,273,947	9.6%		
<i>Sep</i>	\$ 4,190,106	\$ 4,313,137	2.9%		
<i>Oct</i>	\$ 3,513,275	\$ 3,984,007	13.4%		
<i>Nov</i>	\$ 3,877,471	\$ 4,090,571	5.5%		
<i>Dec</i>	\$ 5,426,023	\$ 5,521,507	1.8%		
<b>Totals</b>	<b>\$ 46,285,255</b>	<b>\$ 48,822,516</b>	<b>5.5%</b>	<b>\$ 6,811,310</b>	
<b>Revenue</b>	<b>\$ 5,881,389</b>	<b>\$ 6,348,854</b>	<b>7.9%</b>	<b>\$ 6,743,238</b>	<b>6.2%</b>

**Monthly Sales Tax Comparisons**

February 2018	February 2019	% Change Month
\$ 3,044,888	\$ 3,317,424	9.0%
2018	2019	% Change
\$ 6,348,854	\$ 6,743,238	6.2%



**Monthly Sales Tax Comparisons - By Geographical Area**

Category	February 2018	February 2019	% Change Month	% Total Month
Milestone/Metzler	\$ 718,941	\$ 742,276	3.2%	22.4%
Promenade	454,979	585,995	28.8%	17.7%
Outlet Mall	432,888	394,596	-8.8%	11.9%
Out of State	281,675	323,392	14.8%	9.7%
Downtown	288,731	277,526	-3.9%	8.4%
Out of Town	340,064	275,195	-19.1%	8.3%
Wolfensberger	103,344	189,130	83.0%	5.7%
Founders Market Place	122,717	134,465	9.6%	4.1%
Area Around Outlet Mall	94,944	108,855	14.7%	3.3%
Plum Creek	63,509	71,486	12.6%	2.2%
Justice	74,380	64,611	-13.1%	1.9%
Audit Revenue	-	74,501	100.0%	2.2%
Meadows	34,210	39,824	16.4%	1.2%
Misc/ Other	34,506	35,572	3.1%	1.1%

Category	2018	2019	% Change	% Total
Milestone/Metzler	\$ 1,510,434	\$ 1,546,435	2.4%	22.9%
Promenade	989,476	1,175,980	18.8%	17.4%
Outlet Mall	894,053	774,789	-13.3%	11.5%
Out of State	577,744	695,936	20.5%	10.3%
Downtown	582,876	572,136	-1.8%	8.5%
Out of Town	698,474	559,014	-20.0%	8.3%
Wolfensberger	214,766	383,645	78.6%	5.7%
Founders Market Place	275,148	267,171	-2.9%	4.0%
Area Around Outlet Mall	192,416	218,528	13.6%	3.2%
Plum Creek	119,737	149,740	25.1%	2.2%
Justice	147,983	130,141	-12.1%	1.9%
Audit Revenue	-	118,443	100.0%	1.8%
Meadows	70,632	80,805	14.4%	1.2%
Misc/ Other	75,115	70,475	-6.2%	1.0%

**Monthly Sales Tax Comparisons**

February 2018	February 2019	% Change Month
\$ 3,044,888	\$ 3,317,424	9.0%
2018	2019	% Change
\$ 6,348,852	\$ 6,743,238	6.2%



**Monthly Sales Tax Comparisons - By Industry**

Category	February 2018	February 2019	% Change Month	% Total Month
Food and General Merchandise	\$ 958,896	\$ 1,045,835	9.1%	31.5%
Restaurants & Bars	380,764	414,397	8.8%	12.5%
Apparel and Accessories	453,443	432,072	-4.7%	13.0%
Misc Retail	271,640	311,356	14.6%	9.4%
Home and Garden	192,456	203,752	5.9%	6.1%
Utilities	221,789	219,829	-0.9%	6.6%
Auto and Auto Items	141,732	148,446	4.7%	4.5%
Communication	102,908	103,124	0.2%	3.1%
Furniture and Home Décor	85,892	100,777	17.3%	3.0%
Leasing and Rentals	59,245	63,960	8.0%	1.9%
Agricultural and Construction	44,108	59,943	35.9%	1.8%
Audit Revenue	-	74,501	100.0%	2.2%
Wholesale and Manufacturing	43,927	44,240	0.7%	1.3%
Services	38,690	41,315	6.8%	1.2%
Ranch Supply/Pet Needs	31,368	33,056	5.4%	1.0%
Hotel	18,030	20,821	15.5%	0.6%

Category	2018	2019	% Change	% Total
Food and General Merchandise	\$ 2,041,819	\$ 2,097,566	2.7%	31.1%
Restaurants & Bars	789,824	842,806	6.7%	12.5%
Apparel and Accessories	923,523	837,697	-9.3%	12.4%
Misc Retail	551,115	647,028	17.4%	9.6%
Home and Garden	401,688	452,658	12.7%	6.7%
Utilities	451,358	450,905	-0.1%	6.7%
Auto and Auto Items	281,287	316,469	12.5%	4.7%
Communication	222,800	218,508	-1.9%	3.2%
Furniture and Home Décor	175,378	185,245	5.6%	2.7%
Leasing and Rentals	123,075	142,463	15.8%	2.1%
Agricultural and Construction	98,433	127,854	29.9%	1.9%
Audit Revenue	-	118,443	100.0%	1.8%
Wholesale and Manufacturing	100,672	99,333	-1.3%	1.5%
Services	83,191	90,112	8.3%	1.3%
Ranch Supply/Pet Needs	67,711	74,790	10.5%	1.1%
Hotel	36,978	41,361	11.9%	0.6%

\* YTD break out does not include prior year collections

# Sales Tax Districts

## Town of Castle Rock

### Legend

- 10, Outlets at Castle Rock
- 11, Area Around Outlet Mall
- 12, Meadows
- 14, Justice
- 21, Plum Creek
- 22, Downtown
- 30, I-25 Founders SE
- 31, S Founders Pkwy
- 32, Milestone
- 33, Founders Marketplace
- 40, Malibu
- 41, Kinner
- 42, Atchison
- 50, Gilbert
- 88, Promenade



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Coordinate System: SPCS Colorado Central (0502)  
 Projection: Lambert Conformal Conic  
 Datum: North American 1983  
 Units: Foot US  
 Creation Date: 5/5/2017

