

Yearly Sales Tax Revenue



	2011 4%	2012 4%	2013 4%	2014 4%	2015 4%	2016 4%
<i>Previous Period</i>		\$51,294	\$247,762	\$119,928	\$231,220	160,322
<i>Jan</i>	\$1,900,049	\$2,009,637	\$2,257,836	\$2,336,654	\$2,529,828	2,695,972
<i>Feb</i>	\$1,936,429	\$2,013,038	\$2,064,347	\$2,246,138	\$2,356,187	2,628,854
<i>Mar</i>	\$2,335,328	\$2,522,154	\$2,649,418	\$3,033,526	\$3,249,291	3,273,231
<i>Apr</i>	\$2,144,732	\$2,258,824	\$2,320,815	\$2,595,907	\$2,697,616	2,991,329
<i>May</i>	\$2,204,981	\$2,348,541	\$2,707,992	\$2,843,580	\$3,089,557	3,201,964
<i>Jun</i>	\$2,521,244	\$2,712,723	\$2,997,737	\$3,295,338	\$3,607,345	
<i>Jul</i>	\$2,364,485	\$2,468,674	\$2,722,544	\$2,905,715	\$3,307,172	
<i>Aug</i>	\$2,333,723	\$2,505,005	\$2,809,796	\$3,041,373	\$3,336,810	
<i>Sep</i>	\$2,485,968	\$2,654,952	\$2,936,950	\$3,215,915	\$3,513,438	
<i>Oct</i>	\$2,121,311	\$2,333,190	\$2,685,614	\$2,757,974	\$2,999,064	
<i>Nov</i>	\$2,282,705	\$2,523,825	\$2,772,558	\$2,951,578	\$3,038,774	
<i>Dec</i>	\$3,228,295	\$3,611,506	\$4,002,002	\$4,113,480	\$4,341,581	
Totals	\$27,859,250	\$30,013,363	\$33,175,371	\$35,457,107	\$38,297,882	\$14,791,350
Y to Y Chng		7.7%	10.5%	6.9%	8.0%	

Footnote:

1) Previous Period line item includes payments received in current year applicable to prior year sales tax returns. As prior year accounting records have been closed and the "previous period" amount is not deemed material to the previous year YTD total, the revenue will be recorded in December of the current year. Prior year monthly and annual totals will not change due to a receipt of a late payment.

Monthly Sales Tax Comparisons

May 2015	May 2016	% Change Month
\$ 3,089,557	\$ 3,201,964	3.6%
YTD 2015	YTD 2016	% Change YTD
\$ 13,922,478	\$ 14,791,350	6.2%



Monthly Sales Tax Comparisons - By Geographical Area

Category	May 2015	May 2016	% Change Month	% Total Month
Milestone & Metzler	\$ 968,829	\$ 1,057,914	9.2%	33.0%
Outlet Mall	636,906	638,219	0.2%	19.9%
Downtown	332,367	319,032	-4.0%	10.0%
Out of Town	260,223	303,918	16.8%	9.5%
Out of State	136,657	174,189	27.5%	5.4%
Area Around Outlet Mall	147,308	161,776	9.8%	5.1%
Wolfensberger	121,556	131,569	8.2%	4.1%
Founders Marketplace	122,350	123,519	1.0%	3.9%
Justice	96,448	103,286	7.1%	3.2%
Plum Creek	96,307	98,334	2.1%	3.1%
Misc & Other CR Areas	36,869	54,695	48.4%	1.7%
Meadows	31,429	29,514	-6.1%	0.9%
Audit Revenue	102,308	6,000	-94.1%	0.2%
Category	YTD 2015*	YTD 2016*	% Change YTD	% Total YTD
Milestone & Metzler	\$ 4,597,785	\$ 4,807,244	4.6%	32.5%
Outlet Mall	2,558,649	2,615,549	2.2%	17.7%
Out of Town	1,523,028	1,709,446	12.2%	11.6%
Downtown	1,556,642	1,549,140	-0.5%	10.5%
Out of State	772,667	942,741	22.0%	6.4%
Wolfensberger	549,606	602,302	9.6%	4.1%
Founders Marketplace	570,293	595,952	4.5%	4.0%
Area Around Outlet Mall	577,592	586,834	1.6%	4.0%
Plum Creek	392,471	448,842	14.4%	3.0%
Justice	379,146	424,133	11.9%	2.9%
Misc & Other CR Areas	165,993	215,239	29.7%	1.5%
Audit Revenue	139,471	160,835	15.3%	1.1%
Meadows	139,137	133,094	-4.3%	0.9%

*YTD break out does not include previous year collected amounts

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YTD 2015	YTD 2016	% Change YTD
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Monthly Sales Tax Comparisons - By Industry

Category	May 2015	May 2016	% Change Month	% Total Month
Food & General Merchandise	\$ 808,891	\$ 863,788	6.8%	27.0%
Apparel & Accessories	592,096	584,493	-1.3%	18.3%
Restaurants & Bars	368,817	398,729	8.1%	12.5%
Home & Garden	271,157	332,018	22.4%	10.4%
Misc Retail	212,458	211,905	-0.3%	6.6%
Autos & Auto Items	165,593	162,769	-1.7%	5.1%
Utilities	152,799	150,546	-1.5%	4.7%
Furniture & Home Décor	91,807	105,704	15.1%	3.3%
Communications	100,838	105,257	4.4%	3.3%
Agriculture & Construction	39,021	69,460	78.0%	2.2%
Services	46,429	54,837	18.1%	1.7%
Wholesale & Manufacturing	34,027	41,219	21.1%	1.3%
Leasing & Rentals	31,590	40,556	28.4%	1.3%
Hotels	37,594	37,902	0.8%	1.2%
Pet Needs/Ranch Supply	34,132	36,782	7.8%	1.1%
Audit Revenue	102,308	6,000	-94.1%	0.2%
Category	YTD 2015*	YTD 2016*	% Change YTD	% Total YTD
Food & General Merchandise	\$ 3,838,309	\$ 4,061,148	5.8%	27.5%
Apparel & Accessories	2,398,309	2,389,041	-0.4%	16.2%
Restaurants & Bars	1,653,442	1,864,971	12.8%	12.6%
Home & Garden	1,073,640	1,142,757	6.4%	7.7%
Misc Retail	1,074,560	1,075,587	0.1%	7.3%
Utilities	1,005,767	920,192	-8.5%	6.2%
Autos & Auto Items	766,185	791,383	3.3%	5.4%
Communications	504,073	560,818	11.3%	3.8%
Furniture & Home Décor	415,782	483,811	16.4%	3.3%
Agriculture & Construction	212,134	283,944	33.9%	1.9%
Services	217,608	268,851	23.5%	1.8%
Leasing & Rentals	181,348	243,584	34.3%	1.6%
Wholesale & Manufacturing	159,878	232,971	45.7%	1.6%
Pet Needs/Ranch Supply	166,766	175,293	5.1%	1.2%
Audit Revenue	139,471	160,835	15.3%	1.1%
Hotels	115,208	136,163	18.2%	0.9%

*YTD break out does not include previous year collected amounts