

Yearly Sales Tax Revenue



	2011		2012		2013		2014		2015		2016	
	4%		4%		4%		4%		4%		4%	
Previous Period		\$	51,294	\$	247,762	\$	119,928	\$	231,220	\$	164,740	
Jan	\$	1,900,049	\$	2,009,637	\$	2,257,836	\$	2,336,654	\$	2,529,828	\$	2,708,833
Feb	\$	1,936,429	\$	2,013,038	\$	2,064,347	\$	2,246,138	\$	2,356,187	\$	2,628,882
Mar	\$	2,335,328	\$	2,522,154	\$	2,649,418	\$	3,033,526	\$	3,249,291	\$	3,274,545
Apr	\$	2,144,732	\$	2,258,824	\$	2,320,815	\$	2,595,907	\$	2,697,616	\$	2,991,981
May	\$	2,204,981	\$	2,348,541	\$	2,707,992	\$	2,843,580	\$	3,089,557	\$	3,225,596
Jun	\$	2,521,244	\$	2,712,723	\$	2,997,737	\$	3,295,338	\$	3,607,345	\$	3,835,023
Jul	\$	2,364,485	\$	2,468,674	\$	2,722,544	\$	2,905,715	\$	3,307,172	\$	3,546,872
Aug	\$	2,333,723	\$	2,505,005	\$	2,809,796	\$	3,041,373	\$	3,336,810	\$	3,527,700
Sep	\$	2,485,968	\$	2,654,952	\$	2,936,950	\$	3,215,915	\$	3,513,438		
Oct	\$	2,121,311	\$	2,333,190	\$	2,685,614	\$	2,757,974	\$	2,999,064		
Nov	\$	2,282,705	\$	2,523,825	\$	2,772,558	\$	2,951,578	\$	3,038,774		
Dec	\$	3,228,295	\$	3,611,506	\$	4,002,002	\$	4,113,480	\$	4,341,581		
Totals	\$	27,859,250	\$	30,013,363	\$	33,175,371	\$	35,457,107	\$	38,297,882	\$	25,739,432

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7.7%

10.5%

6.9%

8.0%

Footnote:

1) Previous Period line item includes payments received in current year applicable to prior year sales tax returns. As prior year accounting records have been closed and the "previous period" amount is not deemed material to the previous year YTD total, the revenue will be recorded in December of the current year. Prior year monthly and annual totals will not change due to a receipt of a late payment.

Monthly Sales Tax Comparisons

August 2015	August 2016	% Change Month
\$ 3,336,810	\$ 3,527,700	5.7%
YTD 2015	YTD 2016	% Change YTD
\$ 24,173,805	\$ 25,739,432	6.5%

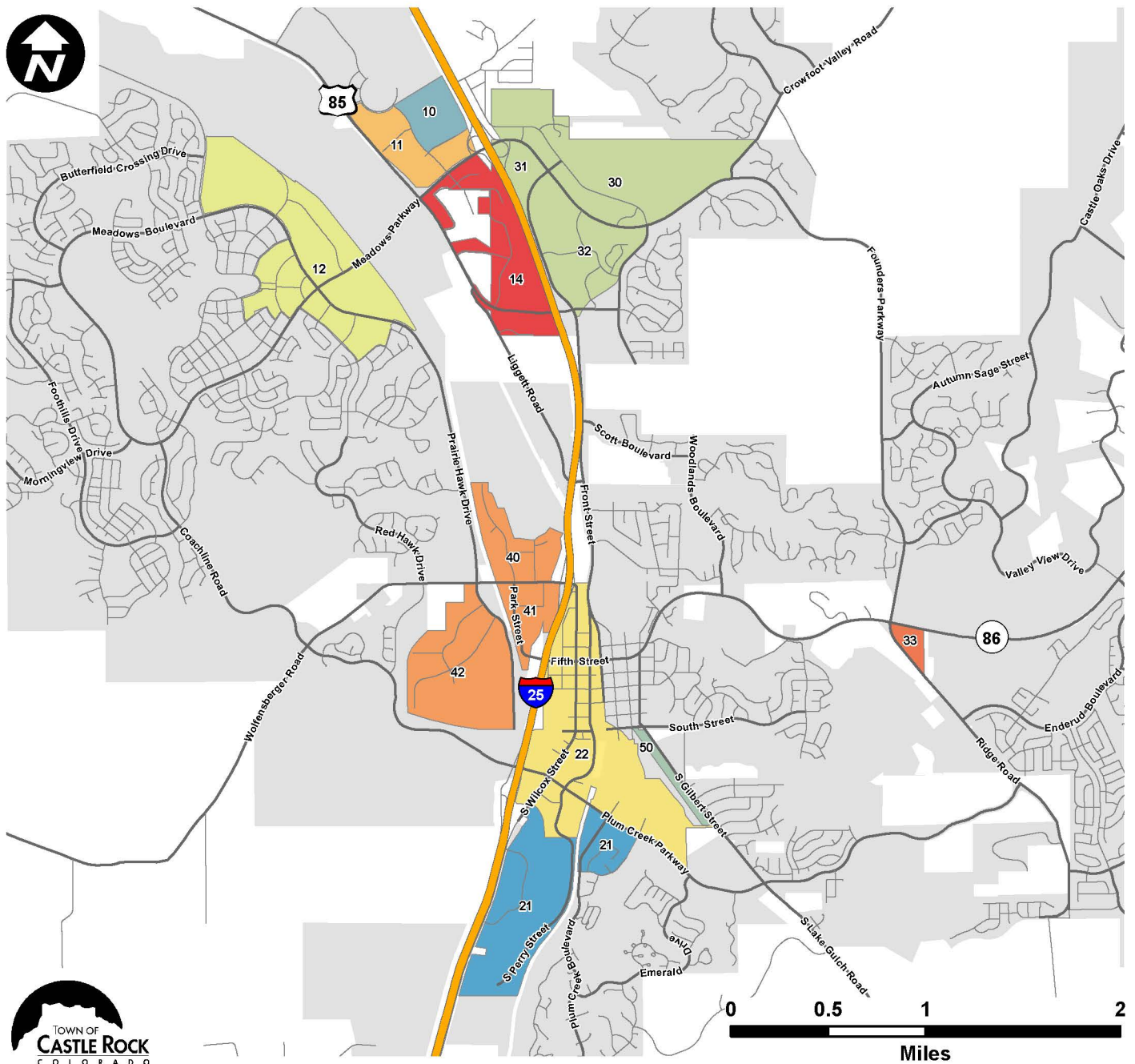


Monthly Sales Tax Comparisons - By Geographical Area











Category	August 2015	August 2016	% Change Month	% Total Month
Milestone & Metzler	\$ 1,008,150	\$ 1,062,165	5.4%	30.1%
Outlet Mall	718,995	727,796	1.2%	20.6%
Downtown	331,328	418,787	26.4%	11.9%
Out of Town	305,874	352,720	15.3%	10.0%
Out of State	153,270	204,248	33.3%	5.8%
Wolfensberger	136,768	152,584	11.6%	4.3%
Plum Creek	105,506	137,879	30.7%	3.9%
Area Around Outlet Mall	122,565	133,952	9.3%	3.8%
Founders Marketplace	119,374	124,202	4.0%	3.5%
Justice	110,088	117,698	6.9%	3.3%
Misc & Other CR Areas	41,004	48,850	19.1%	1.4%
Meadows	29,378	29,880	1.7%	0.8%
Audit Revenue	154,511	16,938	-89.0%	0.5%
Category	YTD 2015*	YTD 2016*	% Change YTD	% Total YTD
Milestone & Metzler	\$ 7,711,363	\$ 8,133,306	5.5%	31.6%
Outlet Mall	4,617,781	4,769,035	3.3%	18.5%
Out of Town	2,447,040	2,872,297	17.4%	11.2%
Downtown	2,680,262	2,689,509	0.3%	10.4%
Out of State	1,312,395	1,713,510	30.6%	6.7%
Area Around Outlet Mall	1,028,910	1,072,234	4.2%	4.2%
Wolfensberger	996,706	1,089,672	9.3%	4.2%
Founders Marketplace	930,779	971,797	4.4%	3.8%
Plum Creek	687,109	833,873	21.4%	3.2%
Justice	717,905	800,368	11.5%	3.1%
Misc & Other CR Areas	315,824	375,524	18.9%	1.5%
Meadows	242,672	240,535	-0.9%	0.9%
Audit Revenue	485,060	177,773	-63.4%	0.7%

*YTD break out does not include previous year collected amounts

Town of Castle Rock Sales Tax Districts



Sales Tax Districts

 Area Around Outlet Mall - 11	 Meadows - 12
 Downtown - 22, 23	 Milestone/Metzler - 30, 31, 32
 Founders Marketplace - 33	 Outlets at Castle Rock - 10
 Gilbert - 50	 Plum Creek - 21
 Justice - 14	 Wolfensberger - 40, 41, 42

Monthly Sales Tax Comparisons

August 2015	August 2016	% Change Month
\$ 3,336,810	\$ 3,527,700	5.7%
YTD 2015	YTD 2016	% Change YTD
\$ 24,173,805	\$ 25,739,432	6.5%



Monthly Sales Tax Comparisons - By Industry

Category	August 2015	August 2016	% Change Month	% Total Month
Food & General Merchandise	\$ 847,811	\$ 964,146	13.7%	27.3%
Apparel & Accessories	670,123	679,958	1.5%	19.3%
Restaurants & Bars	391,373	424,444	8.5%	12.0%
Home & Garden	224,902	264,443	17.6%	7.5%
Misc Retail	221,676	225,169	1.6%	6.4%
Autos & Auto Items	173,749	210,518	21.2%	6.0%
Utilities	162,764	169,510	4.1%	4.8%
Furniture & Home Décor	93,995	104,862	11.6%	3.0%
Communications	96,295	100,115	4.0%	2.8%
Agriculture & Construction	62,665	85,030	35.7%	2.4%
Services	52,685	72,871	38.3%	2.1%
Wholesale & Manufacturing	65,796	61,090	-7.2%	1.7%
Hotels	48,354	57,477	18.9%	1.6%
Leasing & Rentals	37,433	56,402	50.7%	1.6%
Pet Needs/Ranch Supply	32,679	34,725	6.3%	1.0%
Audit Revenue	154,511	16,938	-89.0%	0.5%
Category	YTD 2015*	YTD 2016*	% Change YTD	% Total YTD
Food & General Merchandise	\$ 6,386,161	\$ 6,848,492	7.2%	26.6%
Apparel & Accessories	4,318,218	4,388,504	1.6%	17.0%
Restaurants & Bars	2,821,986	3,190,753	13.1%	12.4%
Home & Garden	1,916,068	2,100,498	9.6%	8.2%
Misc Retail	1,874,024	1,855,199	-1.0%	7.2%
Utilities	1,444,646	1,397,259	-3.3%	5.4%
Autos & Auto Items	1,296,130	1,405,491	8.4%	5.5%
Communications	807,074	922,891	14.4%	3.6%
Furniture & Home Décor	724,693	817,470	12.8%	3.2%
Agriculture & Construction	438,207	556,423	27.0%	2.2%
Services	426,344	540,809	26.8%	2.1%
Leasing & Rentals	340,804	458,866	34.6%	1.8%
Wholesale & Manufacturing	337,564	459,889	36.2%	1.8%
Hotels	275,077	323,534	17.6%	1.3%
Pet Needs/Ranch Supply	281,748	295,581	4.9%	1.1%
Audit Revenue	485,060	177,773	-63.4%	0.7%

*YTD break out does not include previous year collected amounts