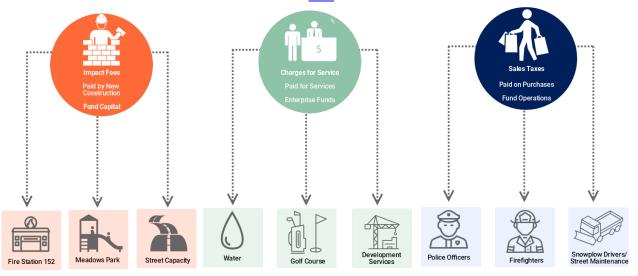


# **Financial Reporting**

Town of Castle Rock financial management and reporting involves numerous complexities and requires Townwide effort of departments and staff. This 2023 Fourth Quarter Financial Review includes revenue, expenditure, fund balance, and reserve information by fund as well as on a Townwide perspective. The Town's budget includes 26 different funds with a variety of revenue sources, of which, several have restrictions for how the funds can be spent. The Town's revenue sources, and their respective uses, are represented below for reference.

### Review of the Town's finance structure:

For a review of the Town's Finance Structure- watch this video



\*The Community Center Fund, which supports the Rec Center and MAC, receives both charges for service and sales tax revenue

The following pages provide a summary of the Town's financial performance through the fourth quarter of 2023 and detailed financial schedules in Attachment A, Sales Tax collections by category and geographic area in Attachment B, and the Town's investment summary in Attachment C.

What sources generate funds?

- Sales tax overview
- •Townwide revenue summary

How is the Town focusing resources on priorities?

- •Ensuring our Water Future
- •Enhancing our Transportation
- Ensuring our Public Safety
- Maintaining strong Parks and Recreation

How is the Town growing?

- Development related revenue
- Development services department overview

How does the Town manage finances conservatively?

- Active Financial Monitoring
- Future Planning
- •TABOR
- Transparency







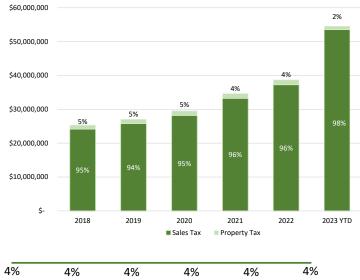
# What sources generate funds?

#### Sales and property tax

- Net Town collected sales tax reported from licensed businesses through December 31, 2023 was 2.8 percent greater than 2022.
   Information related to historical, geographical, and industry sales tax collections can be found in Attachment B
- The top three geographic areas for sales tax were
  Milestone/Metzler, Promenade, and the Out of State, making up about 49 percent of sales tax collections
- The top three industries for sales tax remittance for the fourth quarter of 2023 includes food and general merchandise, miscellaneous retail and restaurants and bars, making up approximately 57 percent of sales tax collections
- There were 5,786 active business licenses as of December 31, 2023, 36 percent of which are located in Castle Rock
- Property tax collections for 2023 reflect a mill levy assessment of 1.139

Detailed financial information, including the Town's various revenue sources, can be found in the schedules in Attachment A.

# General Fund Sales vs. Property Tax Collections



4%	4%	4%	4%	4%	4%
-	——Sales Tax Rate		—— Property Tax Mill Levy		

1.330	1.330	1.196	1.196	1.139	1.139
2018	2019	2020	2021	2022	2023

#### **Townwide Revenue**

Tax revenues including sales, property, use, motor vehicle, and other taxes, make up about 21 percent of the Townwide 2023 revenue budget, with Town collected sales tax making 77 percent of the total tax revenue budget. However, there are several other revenue sources, such as water fees, that support Town services. Through the fourth quarter of 2023, Townwide revenues are about 40 percent under budget due to the decline in growth in Impact Fees and System Development fees, as well as timing of revenue received associated with the Crystal Valley Interchange project.

#### 2023 Townwide Revenue By Category







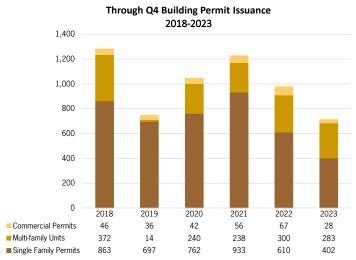


# How is the Town Growing?



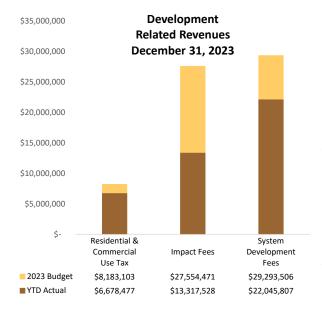
Revenues earned from development in Castle Rock are generally used to help fund growth related projects across the Town. The 2023 Budget for development-related revenue was based on 900 single family permits, 415 multifamily units, and square footage estimates for about 20 commercial projects. The expected number of single family, multi-family, commercial, and other development permits issued determine budget amounts for growth related revenues such as impact fees, system development fees, building use tax and (water) tap fees. Actual development revenue received by fund varies based the number and type of permits issued and the size, type, value, and water

needs of the specific project. Through the fourth quarter of 2023, the Town has issued 402 single family permits, 283 multi-family permits, and 28 commercial projects permits.



**Building use tax** is levied at 4 percent on materials used in construction. Residential use tax is received into the Transportation, Transportation Capital, General Long-Term Planning, and Community Center Funds while commercial use tax is received into the Economic Development Fund.

Impact fees and system development fees are charged as part of the building permit process and fund needs related to growth including Municipal Facilities, Parks and Recreation, Fire, Police, Transportation, and Castle Rock Water. As of December 31, 2023 single family and multi-family permits ended the year under budget and the 2024 budget has been adjusted accordingly.



Actual development related revenue received varies based on type, size, valuation, tap size, and other factors. This chart displays the actual revenue received in 2023 for these fees. Use tax, impact fees, and system development fees are all under budget due to lower than estimated licenses and permits. These fees and taxes are one-time revenues for capital expenditures as they do not support reoccurring expenses.

The Development Services Department oversees development in Castle Rock. This department is funded partially in the General Fund and General Fund expenses are 16 percent under budget for 2023. The Development Services Enterprise Fund's revenue is 20 percent under budget and the Development Services Fund expenditures are 12 percent under budget, which is due to savings in vacant positions within the department, services & other, and supplies.

# **Development Services Enterprise Expenses**

2023 Actual 2023 Budget \$7,575,966 \$8,646,164

To see more detailed financial information about Development Services, please see Schedules A and B in Attachment A.







# How did the Town focus resources on priorities in 2023?



#### **Ensuring our water future**

Castle Rock Water is comprised of four enterprise funds – Water, Water Resources, Stormwater, and Wastewater. Existing and new users support these funds. Revenues in these funds are seasonal and highly variable based on temperature and precipitation throughout the year. Expenditures in these funds include operational costs and

significant capital projects to accommodate infrastructure maintenance and needs in our growing community. Capital expenditures make up 65 percent of the total Castle Rock Water annual expenditure budget.

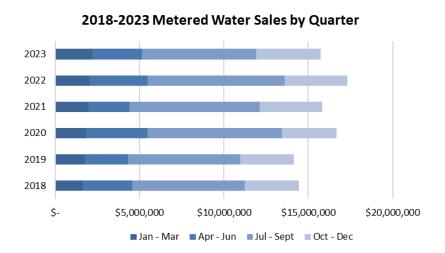
Through December 31, 2023, total revenues for Castle Rock Water Funds combined are 18 percent under budget due to a decrease in system development fees and water sales. Total expenses in the four Castle Rock Water Funds are 49 percent under budget for 2023, mainly due to timing of multiple water capital projects, listed below. Many capital projects take multiple years to complete due the timing of the project or the size and scope of the project.

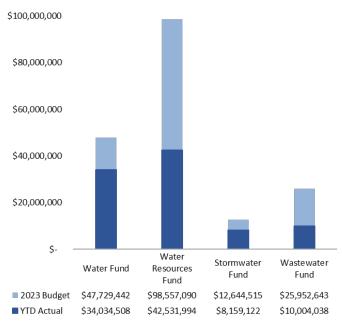
#### Significant 2023 Castle Rock Water projects include:

- Plum Creek to Rueter-Hess Pipeline work
- Continued WISE infrastructure
- Water rights acquisition
- Castle Rock Reservoir expansion
- Bell Mountain Pipeline, Pump Station, and Tank
- Stream stabilization along East Plum Creek
- East Plum Creek Open Space Wells
- Waterline Replacement
- Parker Midsection Pipeline

Castle Rock Water Funds Expenditures Period Ending December 31, 2023

\$120,000,000





To see more detailed financial information about Castle Rock Water, please see Schedules C-F in Attachment A.









#### **Enhancing our transportation**

The Public Works Department manages Castle Rock transportation infrastructure, with budgeted expenditures in the Transportation (general operational costs) and Transportation Capital funds (one-time growth related projects). The Transportation Fund supplements the capital fund to support the construction of growth-related projects when appropriate and funds are available. Transportation expenditures tend to be seasonal, related to construction

seasons for both maintenance and new construction. The Transportation Capital Fund received ARPA (American Rescue Plan Act) Funds to help the town with road needs, the Town has used this revenue to fund the Ridge Road and Plum Creek Parkway widening project.

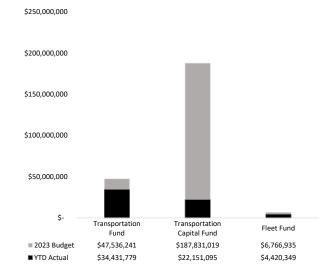
Total expenditures through the fourth quarter of 2023 in the Transportation Fund were 27 percent under budget. The Transportation Capital Fund expenditure are approximately 88 percent under the budget, both are due to timing on capital projects listed below.

#### Significant ongoing projects include:

- Crystal Valley interchange
- Craig and Gould North improvements
- 5<sup>th</sup> street widening
- Ridge Road widening
- Plum Creek widening
- Improvements at Highway 86 and 5<sup>th</sup> Street
- Plum Creek and Crystal Valley roundabout

Transportation Fund revenues include sales tax, Highway User Tax, residential use tax, and other resources. Total Transportation Fund revenues through the fourth quarter are 20 percent under budget while the Transportation Capital Fund revenues are 86 percent under budget due to lower than anticipated residential building use tax revenue, impact fee revenue, and revenue associated with Crystal Valley Interchange. (See schedules G and H in Attachment A for more detailed financial information for transportation.)

Transportation Expenditures through December 31, 2023



The Parking Fund was created in 2020 to fulfill the Town's obligation to fund 308 public parking spaces within the Encore parking garage and other future town parking projects. This fund is overseen by the Finance Department. See schedules Y in Attachment A for more detailed financial information.

### Did you know ...

The Public Works Department also manages the Town's Fleet Fund. This internal service fund maintains 497 vehicles and pieces of equipment. Annually staff evaluates and monitors vehicles to determine optimal replacement schedules. Through the fourth quarter of 2023, 16 new vehicles and 25 replacement vehicles were purchased and placed into service. Funds are accumulated from user departments over time to pay for vehicle replacements while capital funds are typically used for the initial purchase of a new vehicle. Fleet Fund expenditures are 35 percent under budget, largely due to lack of availability as a result of delivery delays of vehicles. Revenue in the Fleet Fund is about 20 percent over budget.

To see more detailed information about the Fleet Fund, see Schedule I of Attachment A.







### **Ensuring our Public Safety**

The Police and Fire departments operate within the General Fund while growth-related Police and Fire capital expenses are included

in the Police and Fire Capital Funds. Replacement items for public safety are expensed out of the General Long Term Planning Fund (GLTP). The newly created TABOR Fund will provide funding for future public safety projects. Charts on this page represent public safety operations within the General Fund based on 2023 financial information.

#### **Public safety operations**



The Fire Department items within the 2023 Budget include:

- Design and implementation of ColoradoScaping stations 153 and 154
- Completion of the door raise project at stations 154 and 155

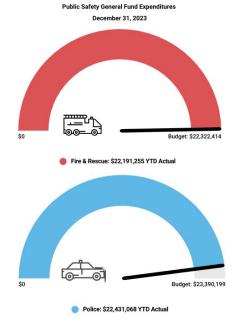
General Fund Fire and Rescue expenditures are 1 percent under budget.



Castle Rock Police Department 2023 Budget includes funding for:

**Renovation of Police Headquarters** 

General Fund operating expenditures for the Police Department are 4 percent under the 2023 budget.



#### Capital funds

Capital expenditures related to growth for public safety are funded through the Fire Capital and Police Capital Funds using impact fee revenue received from new development in Castle Rock. Expenses in Fire Capital are 5 percent under the 2023 budget. Expenses in the Police Capital Fund are aligned with the 2023 budget.

Learn more about public safety financial performance, and view the detailed financial schedules as of December 31st, 2023 in Attachment A – Schedules A, J, K, and L.



Fire Station 155



Castle Rock Police Department Court Room











#### Maintaining strong parks and recreation

Castle Rock Parks and Recreation oversees Town open space, developed parks, Red Hawk Ridge Golf Course, the Miller Activity Complex (MAC), Recreation Center, outdoor pools, and special events. Budgets for these areas are included in multiple funds discussed below. Various revenues including sales tax, user fees, statewide lottery distributions, Douglas County shareback funds and grants, as available and awarded, support Parks and Recreation.

# Parks projects

Parks and Recreation also utilizes Conservation Trust and Parks and Recreation Capital funds for projects. The capital fund can only be used for growth-related projects, including the design of a new neighborhood park. The Parks and Recreation Capital Fund through the fourth quarter is 74 percent under the 2023 budget due to the timing of construction for Emerald Park as well as the design for the new potential Sports Development Center. The Conservation Trust Fund, supported by state lottery proceeds, is 6 percent over the budget due to timing of multiple park improvements (Butterfield Park and Mitchell Gulch Park) that are planned throughout town.

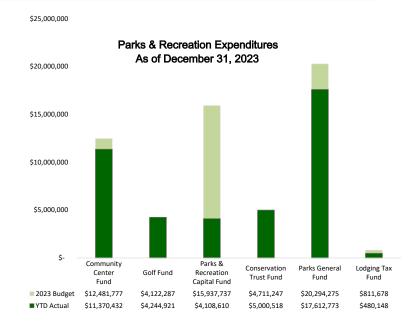
In 2021 Castle Rock citizens approved a new Lodging Tax for 2022. Lodging Tax expenses are currently 41 percent under the 2023 budget due to timing of various projects such as Paintbrush Park Field Improvements as well as the timing of hiring for a new position.

#### Parks operations

The General Fund includes ongoing parks maintenance and operations. Parks General Fund through the fourth quarter is 13 percent under the budget.

#### Recreation

The Community Center Fund accounts for operations at the Recreation Center, MAC, and outdoor pools. Visits to the Recreation Center through the fourth quarter totaled 346,845, an increase of 12 percent compared to 2022, while MAC visits totaled 244,904, an increase of 16 percent from fourth guarter



of 2022. Current expenditures are 9 percent budget while revenues are 4 percent over the budget.

#### Golf

The Golf Fund is an enterprise fund that does not receive tax revenue. Through the fourth quarter of 2023, expenditures are 1 percent under the budget while revenue is 10 percent over the budget. Through the fourth quarter, 53,931 rounds of golf were played which is an increase of 11 percent from fourth quarter of 2022.



Detailed financial information for Parks and Recreation can be found in Attachment A-Schedules A, M, N, O, P, and Q.











#### Other Town funds and Initiatives

In addition to the specific priorities previously discussed, the Town manager utilizes other funds that help support economic development, community character, long-term municipal facility funding, and employee benefits. These funds support Town Council direction and responsible long-term Town management.

#### Supporting economic development



The Town's Economic Development Fund is supported by commercial building use tax and focuses on creating primary employment jobs, expanding the tax base, and maintaining an outstanding business climate in Town. Economic Development Fund revenue is 243 percent over the budget mainly due to higher than anticipated Commercial Use Tax. Expenditures are 68 percent under the budget due to timing and payment with the economic assistance program projects.

Tax-increment funds (TIF) from Downtown Castle Rock fund the Downtown Development Authority Tax Increment Financing Fund (DDA TIF) which is used to support downtown improvements. The DDA TIF Fund revenue is 42 percent over budget due to receipt of general improvement district tax as well as an increase in property valuation in the Downtown area. Expenditures are 36 percent under budget mainly due to timing of project in 2023 such as Riverwalk and Encore-Parking DDA obligations. Current initiatives funded by these areas include:

Economic Development Fund (Attachment A – Schedule R):

- Saunders incentive agreements
- Castle Rock Adventist Hospital Trauma Center

DDA TIF Fund (Attachment A – Schedule S):

- Encore/Downtown parking garage maintenance
- Riverwalk Economic Assistance payments
- Mercantile

#### Community character



Funding from the Philip S. Miller Trust, received into the Philip S. Miller Trust (Attachment A - Schedule T) and the Public Art (Attachment A - Schedule U) funds, supports, and maintains Castle Rock's character. Philip S. Miller Trust funds support special events managed by Parks and Recreation, provide non-profit

grant funding, produce annual drone show display at Independence Day and Starlighting events (weather permitting), and fund service contracts with the Castle Rock Museum and Senior Center. Revenue in the Philip S. Miller Trust is 5 percent over the budget and expenditures are 4 percent under budget. The Town utilizes the Public Art Fund for the annual Art Encounters program that leases new artwork on an annual basis for display around the community and for purchasing artwork.



Art Frame by the Rec Center

#### Town facility and employee support

An important part of ongoing Town management consists of supporting Town facilities and employees. As the Town grows, the need for facility space grows. The Municipal Facilities Capital Fund (*Attachment A – Schedule V*) uses impact fee revenue received from new development to support facility growth. Revenues are 39 percent under budget through the fourth quarter of 2023 and expenses are 12 percent under with the budget. The General Long-Term Planning Fund (*Attachment A – Schedule W*) supports general Town facility and asset replacement. Revenue in the fund is 12 percent under the budget through the fourth quarter due to lower than expected use tax. Expenditures are 45 percent under the budget due to timing for capital projects and less than anticipated projects such as ADA repairs, parking lot replacements, and emergency medical services equipment.

The Employee Benefits Fund serves to administer the Town's medical, dental, and vision health benefit plans – including employee contributions, premium, and claim costs – and the employee wellness program, all in support of approximately 600 benefit eligible employees. Revenue is 6 percent under the budget and expenditures are 15 percent under the budget due to claims activity. For more financial information about this fund, see Attachment A – Schedule X.





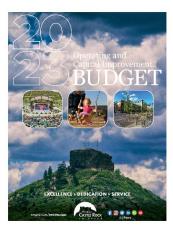


# How does the Town manage finances conservatively?

The Town continually works to manage Town finances conservatively and ensure that taxpayer funds are prudently expended in support of Town priorities. This multifaceted effort includes:

- Ongoing monitoring of revenues and expenditures
- Future budgeting and long-term planning

- Taxpayer Bill of Rights (TABOR) assessment
- Financial transparency



#### Financial monitoring

In addition to quarterly reporting, Finance Department staff:

- · Reviews line-item financial information each month
- Analyzes performance compared to budget
- Reconciles Town accounts monthly
- Performs periodic audits to ensure accuracy and appropriate use of funds
- Collaborates with departments to manage expenses

#### Future planning and investments

Long-term financial planning is incorporated into Town decision-making and is included in the Town's budget process. Each year, the Town adopts a one-year budget and approves a five-year balanced financial plan and five-year capital improvement program. The longer-term plans guide future decision-making and are based on projected available resources. The 2023 Budget was

adopted by Town Council on December 6, 2022 and can be found at crgov.com/3186/2023-Budget.

Total Townwide investment earnings through the fourth quarter of 2023 are at a gain of \$4,662,468 with \$2,523,251 in Townwide interest and \$2,139,217 in market change gain due to the change in the fair market value of the Town's securities. Information about the Town's investments can be found in Attachment C. Also, this information may vary from other report investment information due to timing differences between budget and cash investment reporting.

#### Transparency

Voters approved a temporary, 10-year timeout of the State's TABOR revenue restriction, to allow the Town to use any "excess" funds through 2030 solely for police, fire and roads. This is especially important to the Town's ability to construct the needed interchange at Interstate 25 and Crystal Valley Parkway. In 2023, the Town did not have TABOR surplus. In future years, any surplus funds will be used for public safety and roads.

#### Transparency

The Town's financial information is available for review on the Town's Transparency Portal (CRgov.com/transparency). The Financial Information section includes:

- Annual budgets, including previous years
- Capital fund reporting (impact fees)
- Financial reporting
- Check and vendor listings

### Did you know ...

The Taxpayers Bill of Rights (TABOR), Amendment X of the Colorado Constitution, restricts the Town's revenue collection. Amendment X specifically and significantly addresses the following issues:

- 1) imposes revenue limits
- 2) requires elections for tax changes and increases or new bonded debt
- 3) requires emergency reserves, and
- 4) prohibits multiple fiscal year financial obligations.
  - Pay table information
  - Unclaimed property
  - Stale-dated check

For questions about Town financial information, please contact finance@CRgov.com



