Sales Tax Yearly Comparisons



			2013- 2014		2014 - 2015
	2013	2014	% Change	2015	% Change
Previous Period	\$247,762	\$119,928	NA	\$231,220	NA
Jan	\$2,257,836	\$2,336,654	3.5%	\$2,529,828	8.3%
Feb	\$2,064,347	\$2,246,138	8.8%	\$2,356,187	4.9%
Mar	\$2,649,418	\$3,033,526	14.5%	\$3,249,291	7.1%
Apr	\$2,320,815	\$2,595,907	11.9%	\$2,697,616	3.9%
May	\$2,707,992	\$2,843,580	5.0%	\$3,089,557	8.7%
Jun	\$2,997,737	\$3,295,338	9.9%	\$3,607,345	9.5%
Jul	\$2,722,544	\$2,905,715	6.7%	\$3,307,172	13.8%
Aug	\$2,809,796	\$3,041,373	8.2%	\$3,336,810	9.7%
Sep	\$2,936,950	\$3,215,915	9.5%	\$3,513,438	9.3%
Oct	\$2,685,614	\$2,757,974	2.7%	\$2,999,064	8.7%
Nov	\$2,772,558	\$2,951,578	6.5%	\$3,038,774	3.0%
Dec	\$4,002,002	\$4,113,480	2.8% \$4,341,581		5.5%
Totals	\$33,175,371	\$35,457,107	6.9%	\$38,297,882	8.0%
YTD Rev	\$ 33,175,371	\$ 35,457,107	6.9%	\$ 38,297,882	8.0%
Less YTD Audit Rev	\$ 70,848	\$ 170,702	140.9%	\$ 545,990	219.8%
Revenue Net of Audit Rev	\$ 33,104,523	\$ 35,286,405	6.6%	\$ 37,751,892	7.0%
Less YTD DDA TIF*	\$ 395,705	\$ 648,549	63.9%	\$ 1,181,806	82.2%
Revenue Net of Audit Rev and DDA TIF	\$ 32,708,818	\$ 34,637,856	5.9%	\$ 36,570,086	5.6%

^{*}DDA tif is calculated on an annual basis 11/30

Monthly Sales Tax Comparisons

December 2014		December 2015	% Change Month	
\$ 4,113,480	\$	4,341,581	5.5%	
YTD 2014		YTD 2015	% Change YTD	
\$ 35,457,107	\$	38,297,882	8.0%	



Monthly Sales Tax Comparisons - By Geographical Area

Category	December 2014	December 2015	% Change Month	% Total Month
Milestone & Metzler	1,355,522	1,393,594	2.8%	32.1%
Outlet Mall	843,055	886,234	5.1%	20.4%
Out of Town	453,524	468,193	3.2%	10.8%
Downtown	441,991	456,971	3.4%	10.5%
Out of State	308,720	362,510	17.4%	8.3%
Founders Marketplace	220,759	219,543	-0.6%	5.1%
Wolfensberger	110,478	128,199	16.0%	3.0%
Area Around Outlet Mall	114,327	121,681	6.4%	2.8%
Justice	101,206	115,134	13.8%	2.7%
Plum Creek	79,609	101,471	27.5%	2.3%
Misc & Other CR Areas	51,671	52,076	0.8%	1.2%
Meadows	32,618	35,976	10.3%	0.8%
Audit Revenue	-	-	0.0%	0.0%
Castleton (Annexed)	-	-	0.0%	0.0%
Category	YTD 2014*	YTD 2015*	% Change YTD	% Total YTD
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Milestone & Metzler	11,819,519	12,181,705	3.1%	31.8%
Milestone & Metzler Outlet Mall	7,032,952	12,181,705 7,441,751		31.8% 19.4%
		· · · ·	3.1%	31.8% 19.4%
Outlet Mall	7,032,952	7,441,751	3.1% 5.8%	31.8% 19.4% 10.8%
Outlet Mall Downtown	7,032,952 3,611,682	7,441,751 4,122,257	3.1% 5.8% 14.1%	31.8% 19.4% 10.8% 10.0%
Outlet Mall Downtown Out of Town	7,032,952 3,611,682 3,688,163	7,441,751 4,122,257 3,822,214	3.1% 5.8% 14.1% 3.6%	
Outlet Mall Downtown Out of Town Out of State	7,032,952 3,611,682 3,688,163 2,160,087	7,441,751 4,122,257 3,822,214 2,334,257	3.1% 5.8% 14.1% 3.6% 8.1%	31.8% 19.4% 10.8% 10.0% 6.1%
Outlet Mall Downtown Out of Town Out of State Wolfensberger	7,032,952 3,611,682 3,688,163 2,160,087 1,399,988	7,441,751 4,122,257 3,822,214 2,334,257 1,539,482	3.1% 5.8% 14.1% 3.6% 8.1% 10.0%	31.8% 19.4% 10.8% 10.0% 6.1% 4.0%
Outlet Mall Downtown Out of Town Out of State Wolfensberger Founders Marketplace	7,032,952 3,611,682 3,688,163 2,160,087 1,399,988 1,363,503	7,441,751 4,122,257 3,822,214 2,334,257 1,539,482 1,516,574	3.1% 5.8% 14.1% 3.6% 8.1% 10.0% 11.2%	31.8% 19.4% 10.8% 10.0% 6.1% 4.0%
Outlet Mall Downtown Out of Town Out of State Wolfensberger Founders Marketplace Area Around Outlet Mall	7,032,952 3,611,682 3,688,163 2,160,087 1,399,988 1,363,503 1,403,207	7,441,751 4,122,257 3,822,214 2,334,257 1,539,482 1,516,574 1,503,619	3.1% 5.8% 14.1% 3.6% 8.1% 10.0% 11.2% 7.2%	31.8% 19.4% 10.8% 10.0% 6.1% 4.0% 4.0% 3.9%
Outlet Mall Downtown Out of Town Out of State Wolfensberger Founders Marketplace Area Around Outlet Mall Justice	7,032,952 3,611,682 3,688,163 2,160,087 1,399,988 1,363,503 1,403,207 971,045	7,441,751 4,122,257 3,822,214 2,334,257 1,539,482 1,516,574 1,503,619 1,117,463	3.1% 5.8% 14.1% 3.6% 8.1% 10.0% 11.2% 7.2%	31.8% 19.4% 10.8% 10.0% 6.1% 4.0% 4.0% 3.9% 2.9%
Outlet Mall Downtown Out of Town Out of State Wolfensberger Founders Marketplace Area Around Outlet Mall Justice Plum Creek	7,032,952 3,611,682 3,688,163 2,160,087 1,399,988 1,363,503 1,403,207 971,045 856,994	7,441,751 4,122,257 3,822,214 2,334,257 1,539,482 1,516,574 1,503,619 1,117,463 1,057,551	3.1% 5.8% 14.1% 3.6% 8.1% 10.0% 11.2% 7.2% 15.1% 23.4%	31.8% 19.4% 10.8% 10.0% 6.1% 4.0% 4.0% 3.9% 2.9%
Outlet Mall Downtown Out of Town Out of State Wolfensberger Founders Marketplace Area Around Outlet Mall Justice Plum Creek Audit Revenue	7,032,952 3,611,682 3,688,163 2,160,087 1,399,988 1,363,503 1,403,207 971,045 856,994 170,701	7,441,751 4,122,257 3,822,214 2,334,257 1,539,482 1,516,574 1,503,619 1,117,463 1,057,551 545,990	3.1% 5.8% 14.1% 3.6% 8.1% 10.0% 11.2% 7.2% 15.1% 23.4% 219.9%	31.8% 19.4% 10.8% 10.0% 6.1% 4.0% 4.0% 3.9% 2.9% 2.8% 1.4%

Monthly Sales Tax Comparisons

December 2014		December 2015		% Change Month	
\$	4,113,480	\$	4,341,581	5.5%	
	YTD 2014		YTD 2015	% Change YTD	
\$	35,457,107	\$	38,297,882	8.0%	



Monthly Sales Tax Comparisons - By Categories

Category	December 2014	December 2015	% Change Month	% Total Month
Food & General Merchandise	1,342,105	1,394,343	3.9%	32.1%
Apparel & Accessories	820,201	849,694	3.6%	19.6%
Misc Retail	407,317	407,983	0.2%	9.4%
Restaurants & Bars	341,718	354,264	3.7%	8.2%
Home & Garden	182,971	206,312	12.8%	4.8%
Utilities	224,309	193,794	-13.6%	4.5%
Autos & Auto Items	165,417	193,082	16.7%	4.4%
Communications	125,002	157,636	26.1%	3.6%
Furniture & Home Décor	109,767	118,802	8.2%	2.7%
Leasing & Rentals	98,564	111,000	12.6%	2.6%
Services	94,300	107,407	13.9%	2.5%
Agriculture & Construction	78,463	94,320	20.2%	2.2%
Wholesale & Manufacturing	59,489	84,750	42.5%	2.0%
Pet Needs/Ranch Supply	45,777	44,774	-2.2%	1.0%
Hotels	18,082	23,421	29.5%	0.5%
Audit Revenue	-	-	0.0%	0.0%
Category	YTD 2014	\/== 004=	0/ 01	
Calegol y	110 2014	YTD 2015	% Change YTD	% Total YTD
Food & General Merchandise	9,811,506	10,327,221	% Change YTD 5.3%	% Total YTD 27.0%
			_	27.0%
Food & General Merchandise	9,811,506	10,327,221	5.3%	27.0% 18.2%
Food & General Merchandise Apparel & Accessories	9,811,506 6,654,637	10,327,221 6,974,642	5.3% 4.8%	27.0% 18.2% 11.1%
Food & General Merchandise Apparel & Accessories Restaurants & Bars	9,811,506 6,654,637 3,953,010	10,327,221 6,974,642 4,249,628	5.3% 4.8% 7.5%	27.0% 18.2% 11.1% 7.9%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail	9,811,506 6,654,637 3,953,010 2,820,332	10,327,221 6,974,642 4,249,628 3,028,068	5.3% 4.8% 7.5% 7.4%	
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail Home & Garden	9,811,506 6,654,637 3,953,010 2,820,332 2,598,736	10,327,221 6,974,642 4,249,628 3,028,068 2,826,269	5.3% 4.8% 7.5% 7.4% 8.8%	27.0% 18.2% 11.1% 7.9% 7.4% 5.4%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail Home & Garden Utilities	9,811,506 6,654,637 3,953,010 2,820,332 2,598,736 2,106,045	10,327,221 6,974,642 4,249,628 3,028,068 2,826,269 2,080,306	5.3% 4.8% 7.5% 7.4% 8.8% -1.2%	27.0% 18.2% 11.1% 7.9% 7.4%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail Home & Garden Utilities Autos & Auto Items	9,811,506 6,654,637 3,953,010 2,820,332 2,598,736 2,106,045 1,810,405	10,327,221 6,974,642 4,249,628 3,028,068 2,826,269 2,080,306 2,046,740	5.3% 4.8% 7.5% 7.4% 8.8% -1.2% 13.1%	27.0% 18.2% 11.1% 7.9% 7.4% 5.4% 5.3%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail Home & Garden Utilities Autos & Auto Items Communications	9,811,506 6,654,637 3,953,010 2,820,332 2,598,736 2,106,045 1,810,405 1,238,966	10,327,221 6,974,642 4,249,628 3,028,068 2,826,269 2,080,306 2,046,740 1,329,241	5.3% 4.8% 7.5% 7.4% 8.8% -1.2% 13.1% 7.3%	27.0% 18.2% 11.1% 7.9% 7.4% 5.4% 5.3% 3.5%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail Home & Garden Utilities Autos & Auto Items Communications Furniture & Home Décor	9,811,506 6,654,637 3,953,010 2,820,332 2,598,736 2,106,045 1,810,405 1,238,966 1,059,658	10,327,221 6,974,642 4,249,628 3,028,068 2,826,269 2,080,306 2,046,740 1,329,241 1,164,759	5.3% 4.8% 7.5% 7.4% 8.8% -1.2% 13.1% 7.3% 9.9%	27.0% 18.2% 11.1% 7.9% 7.4% 5.4% 5.3% 3.5% 3.0% 2.0%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail Home & Garden Utilities Autos & Auto Items Communications Furniture & Home Décor Agriculture & Construction	9,811,506 6,654,637 3,953,010 2,820,332 2,598,736 2,106,045 1,810,405 1,238,966 1,059,658 660,629	10,327,221 6,974,642 4,249,628 3,028,068 2,826,269 2,080,306 2,046,740 1,329,241 1,164,759 754,798	5.3% 4.8% 7.5% 7.4% 8.8% -1.2% 13.1% 7.3% 9.9% 14.3%	27.0% 18.2% 11.1% 7.9% 7.4% 5.4% 5.3% 3.5% 3.0% 2.0%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail Home & Garden Utilities Autos & Auto Items Communications Furniture & Home Décor Agriculture & Construction Services	9,811,506 6,654,637 3,953,010 2,820,332 2,598,736 2,106,045 1,810,405 1,238,966 1,059,658 660,629 611,110	10,327,221 6,974,642 4,249,628 3,028,068 2,826,269 2,080,306 2,046,740 1,329,241 1,164,759 754,798 715,803	5.3% 4.8% 7.5% 7.4% 8.8% -1.2% 13.1% 7.3% 9.9% 14.3% 17.1%	27.0% 18.2% 11.1% 7.9% 7.4% 5.4% 5.3% 3.5% 3.0% 2.0% 1.9%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail Home & Garden Utilities Autos & Auto Items Communications Furniture & Home Décor Agriculture & Construction Services Leasing & Rentals	9,811,506 6,654,637 3,953,010 2,820,332 2,598,736 2,106,045 1,810,405 1,238,966 1,059,658 660,629 611,110 516,834	10,327,221 6,974,642 4,249,628 3,028,068 2,826,269 2,080,306 2,046,740 1,329,241 1,164,759 754,798 715,803 618,217	5.3% 4.8% 7.5% 7.4% 8.8% -1.2% 13.1% 7.3% 9.9% 14.3% 17.1%	27.0% 18.2% 11.1% 7.9% 7.4% 5.4% 5.3% 3.5% 3.0% 2.0% 1.9% 1.6%
Food & General Merchandise Apparel & Accessories Restaurants & Bars Misc Retail Home & Garden Utilities Autos & Auto Items Communications Furniture & Home Décor Agriculture & Construction Services Leasing & Rentals Wholesale & Manufacturing	9,811,506 6,654,637 3,953,010 2,820,332 2,598,736 2,106,045 1,810,405 1,238,966 1,059,658 660,629 611,110 516,834 641,928	10,327,221 6,974,642 4,249,628 3,028,068 2,826,269 2,080,306 2,046,740 1,329,241 1,164,759 754,798 715,803 618,217 571,316	5.3% 4.8% 7.5% 7.4% 8.8% -1.2% 13.1% 7.3% 9.9% 14.3% 17.1% 19.6% -11.0%	27.0% 18.2% 11.1% 7.9% 7.4% 5.4% 5.3% 3.5% 3.0%