

Sales Tax Yearly Comparisons



	2013	2014	2013- 2014 % Change	2015	2014 - 2015 % Change
<i>Previous Period</i>	\$247,762	\$119,928	NA	\$231,220	NA
<i>Jan</i>	\$2,257,836	\$2,336,654	3.5%	\$2,529,828	8.3%
<i>Feb</i>	\$2,064,347	\$2,246,138	8.8%	\$2,356,187	4.9%
<i>Mar</i>	\$2,649,418	\$3,033,526	14.5%	\$3,249,291	7.1%
<i>Apr</i>	\$2,320,815	\$2,595,907	11.9%	\$2,697,616	3.9%
<i>May</i>	\$2,707,992	\$2,843,580	5.0%	\$3,089,557	8.7%
<i>Jun</i>	\$2,997,737	\$3,295,338	9.9%	\$3,607,345	9.5%
<i>Jul</i>	\$2,722,544	\$2,905,715	6.7%	\$3,307,172	13.8%
<i>Aug</i>	\$2,809,796	\$3,041,373	8.2%	\$3,336,810	9.7%
<i>Sep</i>	\$2,936,950	\$3,215,915	9.5%	\$3,513,438	9.3%
<i>Oct</i>	\$2,685,614	\$2,757,974	2.7%	\$2,999,064	8.7%
<i>Nov</i>	\$2,772,558	\$2,951,578	6.5%	\$3,038,774	3.0%
<i>Dec</i>	\$4,002,002	\$4,113,480	2.8%	\$4,341,581	5.5%
Totals	\$33,175,371	\$35,457,107	6.9%	\$38,297,882	8.0%
YTD Rev	\$ 33,175,371	\$ 35,457,107	6.9%	\$ 38,297,882	8.0%
Less YTD Audit Rev	\$ 70,848	\$ 170,702	140.9%	\$ 545,990	219.8%
Revenue Net of Audit Rev	\$ 33,104,523	\$ 35,286,405	6.6%	\$ 37,751,892	7.0%
Less YTD DDA TIF*	\$ 395,705	\$ 648,549	63.9%	\$ 1,181,806	82.2%
Revenue Net of Audit Rev and DDA TIF	\$ 32,708,818	\$ 34,637,856	5.9%	\$ 36,570,086	5.6%

*DDA tif is calculated on an annual basis 11/30

Monthly Sales Tax Comparisons

December 2014	December 2015	% Change Month
\$ 4,113,480	\$ 4,341,581	5.5%
YTD 2014	YTD 2015	% Change YTD
\$ 35,457,107	\$ 38,297,882	8.0%



Monthly Sales Tax Comparisons - By Geographical Area

Category	December 2014	December 2015	% Change Month	% Total Month
Milestone & Metzler	1,355,522	1,393,594	2.8%	32.1%
Outlet Mall	843,055	886,234	5.1%	20.4%
Out of Town	453,524	468,193	3.2%	10.8%
Downtown	441,991	456,971	3.4%	10.5%
Out of State	308,720	362,510	17.4%	8.3%
Founders Marketplace	220,759	219,543	-0.6%	5.1%
Wolfensberger	110,478	128,199	16.0%	3.0%
Area Around Outlet Mall	114,327	121,681	6.4%	2.8%
Justice	101,206	115,134	13.8%	2.7%
Plum Creek	79,609	101,471	27.5%	2.3%
Misc & Other CR Areas	51,671	52,076	0.8%	1.2%
Meadows	32,618	35,976	10.3%	0.8%
Audit Revenue	-	-	0.0%	0.0%
Castleton (Annexed)	-	-	0.0%	0.0%
Category	YTD 2014*	YTD 2015*	% Change YTD	% Total YTD
Milestone & Metzler	11,819,519	12,181,705	3.1%	31.8%
Outlet Mall	7,032,952	7,441,751	5.8%	19.4%
Downtown	3,611,682	4,122,257	14.1%	10.8%
Out of Town	3,688,163	3,822,214	3.6%	10.0%
Out of State	2,160,087	2,334,257	8.1%	6.1%
Wolfensberger	1,399,988	1,539,482	10.0%	4.0%
Founders Marketplace	1,363,503	1,516,574	11.2%	4.0%
Area Around Outlet Mall	1,403,207	1,503,619	7.2%	3.9%
Justice	971,045	1,117,463	15.1%	2.9%
Plum Creek	856,994	1,057,551	23.4%	2.8%
Audit Revenue	170,701	545,990	219.9%	1.4%
Misc & Other CR Areas	401,035	511,222	27.5%	1.3%
Meadows	356,704	372,579	4.5%	1.0%
Castleton (Annexed)	101,599	-	-100.0%	0.0%

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YTD 2014	YTD 2015	% Change YTD
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Monthly Sales Tax Comparisons - By Categories

Category	December 2014	December 2015	% Change Month	% Total Month
Food & General Merchandise	1,342,105	1,394,343	3.9%	32.1%
Apparel & Accessories	820,201	849,694	3.6%	19.6%
Misc Retail	407,317	407,983	0.2%	9.4%
Restaurants & Bars	341,718	354,264	3.7%	8.2%
Home & Garden	182,971	206,312	12.8%	4.8%
Utilities	224,309	193,794	-13.6%	4.5%
Autos & Auto Items	165,417	193,082	16.7%	4.4%
Communications	125,002	157,636	26.1%	3.6%
Furniture & Home Décor	109,767	118,802	8.2%	2.7%
Leasing & Rentals	98,564	111,000	12.6%	2.6%
Services	94,300	107,407	13.9%	2.5%
Agriculture & Construction	78,463	94,320	20.2%	2.2%
Wholesale & Manufacturing	59,489	84,750	42.5%	2.0%
Pet Needs/Ranch Supply	45,777	44,774	-2.2%	1.0%
Hotels	18,082	23,421	29.5%	0.5%
Audit Revenue	-	-	0.0%	0.0%
Category	YTD 2014	YTD 2015	% Change YTD	% Total YTD
Food & General Merchandise	9,811,506	10,327,221	5.3%	27.0%
Apparel & Accessories	6,654,637	6,974,642	4.8%	18.2%
Restaurants & Bars	3,953,010	4,249,628	7.5%	11.1%
Misc Retail	2,820,332	3,028,068	7.4%	7.9%
Home & Garden	2,598,736	2,826,269	8.8%	7.4%
Utilities	2,106,045	2,080,306	-1.2%	5.4%
Autos & Auto Items	1,810,405	2,046,740	13.1%	5.3%
Communications	1,238,966	1,329,241	7.3%	3.5%
Furniture & Home Décor	1,059,658	1,164,759	9.9%	3.0%
Agriculture & Construction	660,629	754,798	14.3%	2.0%
Services	611,110	715,803	17.1%	1.9%
Leasing & Rentals	516,834	618,217	19.6%	1.6%
Wholesale & Manufacturing	641,928	571,316	-11.0%	1.5%
Audit Revenue	170,702	545,990	219.8%	1.4%
Pet Needs/Ranch Supply	383,883	436,902	13.8%	1.1%
Hotels	298,799	396,760	32.8%	1.0%